

# Testimony of Cindy Chavez Before the Norcal Waste Systems Grand Jury, April 6, 2006

SUE HERFURTH, CSR #9645

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1	SAN JOSE, CALIFORNIA APRIL 6, 2006
2	
3	AFTERNOON SESSION:
4	(THE FOLLOWING PROCEEDINGS TOOK PLACE IN THE
5	PRESENCE OF THE GRAND JURY.)
6	CINDY CHAVEZ,
7	CALLED AS A WITNESS, HAVING FIRST BEEN DULY SWORN, TESTIFIED
8	AS FOLLOWS:
9	THE WITNESS: I DO.
10	EXAMINATION:
11	BY MR. FINKELSTEIN:
12	Q. GOOD AFTERNOON. COULD YOU PLEASE TELL US YOUR FULL
13	NAME?
14	A. CYNTHIA MARIE CHAVEZ.
15	Q. COULD YOU SPELL YOUR NAME FOR THE REPORTER?
16	A. C-Y-N-T-H-I-A, M-A-R-I-E, C-H-A-V-E-Z. Page 174

17 0. THANK YOU. BEFORE STARTING THE QUESTIONING, I HAVE 18 TO ADVISE YOU OF CERTAIN MATTERS, SO PLEASE LISTEN 19 CAREFULLY. 20 THE GRAND JURY IS INVESTIGATING THE FOLLOWING 21 SUBJECTS: 22 WHY SAN JOSE CITY OFFICIALS RECOMMENDED AND APPROVED OF THE SELECTION OF NORCAL WASTE SYSTEMS OF 23 24 SAN JOSE, INC., ALSO KNOWN AS NORCAL, TO PROVIDE FOR THE COLLECTION OF RESIDENTIAL WASTE AND RECYCLING MATERIALS. 25 WHAT SAN JOSE CITY OFFICIALS KNEW ABOUT INCREASES 26 27 IN COSTS THAT MIGHT ARISE FROM THE EMPLOYMENT OF TEAMSTERS 28 TO DO RECYCLING WORK FOR NORCAL'S SUBCONTRACTOR, CWS.

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WHEN SAN JOSE CITY OFFICIALS FIRST LEARNED ABOUT 1 2 SUCH INCREASED COSTS. 3 WHY SAN JOSE CITY OFFICIALS GAVE SECRET ASSURANCES 4 TO NORCAL THAT ADDITIONAL COSTS ARISING FROM THE USE OF TEAMSTERS BY CWS WHICH WERE NOT INCLUDED IN THE ORIGINAL 5 AGREEMENT WITH NORCAL WOULD NONETHELESS BE PAID FOR BY THE 6 7 CITY OF SAN JOSE. WHY SAN JOSE CITY OFFICIALS RECOMMENDED AND 8 9 APPROVED A RATE HIKE IN THE RECYCLE PLUS SERVICE RATES IN MAY OF 2003 TO PAY FOR THESE ADDITIONAL COSTS. 10 WHETHER SAN JOSE CITY OFFICIALS MISLED THE PUBLIC 11 12 ABOUT THE TRUE REASONS FOR THE RATE HIKE. 13 WHY SAN JOSE CITY OFFICIALS RECOMMENDED AND APPROVED A CONTRACT AMENDMENT TO THE NORCAL AGREEMENT IN 14 Page 175

2004 TO PAY FOR ADDITIONAL COSTS DUE TO THE USE OF TEAMSTERS 15 16 BY CWS. WHETHER ANYTHING WAS GIVEN OR PROMISED TO SAN JOSE 17 CITY OFFICIALS AS AN INDUCEMENT TO TAKE ANY OF THESE 18 19 ACTI ONS. 20 YOU ARE A SUBJECT OF THE GRAND JURY'S INVESTIGATION, AND BY THAT I SIMPLY MEAN THAT YOU' RE A 21 22 PERSON WHOSE CONDUCT IS WITHIN THE SCOPE OF THE MATTERS THAT 23 I JUST READ TO YOU. I'M NOT IMPLYING OR SUGGESTING ANYTHING SINISTER 24 25 OR IMPROPER. I'M POINTING OUT THAT AS A SAN JOSE CITY 26 OFFICIAL, GIVEN THE NATURE OF THE INVESTIGATION, YOU' RE A SUBJECT OF THE INVESTIGATION. 27 28 YOU HAVE THE RIGHT TO REFUSE ANY QUESTION IF A

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1 TRUTHFUL ANSWER TO THE QUESTION WOULD TEND TO INCRIMINATE 2 YOU. ANYTHING YOU DO OR SAY MAY BE USED AGAINST YOU BY 3 4 THE GRAND JURY OR IN A SUBSEQUENT LEGAL PROCEEDING. IF YOU HAVE RETAINED COUNSEL, THE GRAND JURY WILL 5 PERMIT YOU REASONABLE OPPORTUNITY TO STEP OUTSIDE THE GRAND 6 7 JURY ROOM AT ANY TIME TO CONSULT WITH COUNSEL IF YOU SO 8 DESI RE. 9 DO YOU UNDERSTAND EVERYTHING I HAVE JUST TOLD YOU? 10 Α. I DO. I CAN'T REPEAT IT BACK TO YOU, I MEAN, THE LONGER LIST, BUT I ABSOLUTELY UNDERSTAND IT. 11 DO YOU HAVE ANY QUESTIONS? 12 Q. Page 176

13 A. NO, I DO NOT.

14 Q. WHY DON'T WE BEGIN, THEN.

WHEN WERE YOU FIRST ELECTED TO THE SAN JOSE CITY 15 16 COUNCIL? 17 Α. IN 1998, BUT MY TERM BEGAN IN DECEMBER OF 1999. 18 0. WHEN DOES YOUR CURRENT TERM EXPIRE? 19 IN ABOUT SEVEN MONTHS. IN DECEMBER OF THIS YEAR. Α. 20 0. IF YOU COULD TRY ADJUSTING THE MICROPHONE A LITTLE BIT CLOSER TO YOU; I'M HAVING TROUBLE HEARING YOU. 21 IN THE YEAR 2000, DID THE CITY OF SAN JOSE ISSUE 22 23 AN RFP FOR RECYCLE PLUS SERVICES? 24 Α. 2000 OR 1999, YES. 25 Q. NOW, WERE YOU, DID YOU PARTICIPATE IN THE DEVELOPMENT OF THAT RFP? 26 27 Α. I DID.

28 Q. AND THAT WAS A FAIRLY LENGTHY PROCESS THAT THE CITY

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- 1 WENT THROUGH TO DEVELOP THAT RFP?
- 2 A. YES.

3 Q. COULD YOU DESCRIBE IT BRIEFLY FOR US?

4 A. UH -- A LOT OF VERY LONG MEETINGS ABOUT EVERYTHING,

5 FROM THINGS THAT I WAS CONCERNED ABOUT, LIKE LABOR PEACE AND

6 WORKER RETENTION, TO WHETHER OR NOT YOU PUT BINS ON THE

7 STREET OR LEAVE GRASS ON THE STREET, AND THOSE WERE VERY

8 LONG CONVERSATIONS.

 9 Q. DID IT TAKE MORE THAN A YEAR OF MEETINGS AND
 10 DISCUSSIONS TO DEVELOP THE FINAL RFP? Page 177

11 YOU KNOW, I DON'T RECALL THE EXACT AMOUNT OF TIME, Α. 12 BUT IT WAS A LOT OF HOURS. WERE YOU SATISFIED AT THE END OF THAT PROCESS THAT 13 Q. THE RFP THAT WAS RELEASED INCLUDED EVERYTHING THAT IT SHOULD 14 HAVE INCLUDED TO ENSURE AND MEET ALL OF THE CITY'S GOALS 15 WITH RESPECT TO THE SERVICES AT THE TIME? 16 UH, IN GENERAL I WOULD SAY YES, WITH ONE EXCEPTION 17 Α. 18 THAT I WAS CONCERNED ABOUT, AND THAT WAS THE MRF WORKERS, THE PEOPLE WHO ACTUALLY COLLECTED THE RECYCLING, BECAUSE IT 19 20 WAS UNCLEAR TO ME HOW THEIR WAGES WOULD BE CALCULATED, 21 WHETHER OR NOT THEY WERE GETTING PREVAILING WAGE OR LIVING 22 WAGE. I WAS FAIRLY NEW ON THE COUNCIL, SO THE WHOLE RFP PROCESS WAS NEW TO ME IN TERMS OF DEVELOPING, SO I WAS 23 PROBABLY A LITTLE UNSURE ABOUT IT. 24 25 Q. DID YOU VOTE IN FAVOR OF THE FINAL RFP? 26 I DID. Α. 27 0. WITH REGARD TO THE MRF WORKERS, DID YOU HAVE AN 28 UNDERSTANDING ONE WAY OR THE OTHER WHETHER OR NOT THEY CAME

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1	WI THI N	THE THEN EXISTING PREVAILING WAGE ORDINANCE?
2	Α.	THE ANSWER TO THAT IS YES, THAT THEY DID NOT,
3	ACCORDI	NG TO THE CITY ATTORNEY AND TO NINA GRAYSON.
4	Q.	CAN YOU SPELL THAT PERSON'S NAME?
5	Α.	G-R-A-Y-S-O-N.
6	Q.	OH, GRAYSON DID YOU SAY?
7	Α.	YES.
8	Q.	ISN'T IT NINA GRAYSON? Page 178

9	Α.	YES, I SAID NINA I'LL TRY TO SPEAK MORE CLEARLY.
10	Q.	IT WAS CLEAR NOW THAT THE MRF WORKERS WERE NOT
11	COVERED	BY THE CITY'S THEN EXISTING PREVAILING WAGE
12	ORDI NANC	E?
13	Α.	CORRECT.
14	Q.	YOU SAID ACCORDING TO THE CITY ATTORNEY AND NINA
15	GRAYSON,	RI GHT?
16	Α.	CORRECT.
17	Q.	DID SHE BRIEF THE COUNCIL ON THAT ISSUE AT SOME
18	POI NT?	
19	Α.	SHE DID.
20	Q.	SO THAT WOULD HAVE INCLUDED MAYOR GONZALES, I TAKE
21	IT?	
22	Α.	THE ENTIRE COUNCIL. I DON'T KNOW IF ANYONE MISSED
23	THE MEET	ING, BUT THE PRESENTATION WAS TO THE FULL CITY
24	COUNCI L.	
25	Q.	WHEN DID THE MEETING TAKE PLACE?
26	Α.	I DON'T RECALL THE DATE.
27	Q.	WAS IT BEFORE OR AFTER THE RFP WAS RELEASED?
28	Α.	IT WAS PROBABLY I DON'T RECALL. IT MIGHT HAVE

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 ACTUALLY BEEN AFTER THE RFP WAS RELEASED, BECAUSE THE
 COUNCIL, AND AS A NEW COUNCILMEMBER I REMEMBER IT BEING A
 FEAR OF MINE IS THE WHOLE TRANSITION PROCESS OF PUTTING NEW
 CONTRACTORS IN PLACE. SO I KNOW WE HAD A SERIES OF MEETINGS
 ON THE TRANSITION, SO I DON'T KNOW IF IT WAS JUST AS PART OF
 THE TRANSITION OR PRIOR TO THE RFP BEING RELEASED. Page 179

7	Q.	DID THE MAYOR HAVE AUTHORITY WITHOUT CITY COUNCIL
8	APPROVAL	TO IMPOSE REQUIREMENTS ON COMPANIES SUBMITTING
9	PROPOSAL	S THAT WERE NOT CONTAINED IN THE RFP?
10	Α.	NO.
11	Q.	WAS THERE ANY REQUIREMENT IN THE RFP THAT COMPANIES
12	SUBMI TTI	NG PROPOSALS RECOGNIZED THE SAME UNIONS THAT HAD
13	BEEN REC	OGNIZED BY THE EXISTING CONTRACTORS?
14	Α.	NO.
15	Q.	WAS THERE ANY REQUIREMENT IN THE RFP THAT COMPANIES
16	SUBMI TTI	NG PROPOSALS AGREE TO BE BOUND BY EXISTING
17	COLLECTI	VE BARGAINING AGREEMENTS IN PLACE WITH EXISTING
18	CONTRACT	ORS?
19	Α.	NO.
20	Q.	WAS THERE ANY REQUIREMENT IN THE RFP THAT COMPANIES
21	SUBMI TTI	NG PROPOSALS USE TEAMSTERS?
22	Α.	NO.
23	Q.	DO YOU KNOW WHETHER OR NOT THE CITY COULD HAVE
24	REQUI RED	COMPANIES SUBMITTING PROPOSALS TO USE TEAMSTERS?
25	Α.	WE COULD NOT.
26	Q.	WHY DO YOU SAY THAT?
27	Α.	IT'S NOT WITHIN THE PURVIEW OF ANY GOVERNMENTAL
28	ENTITY T	O TELL WORKERS WHAT UNION TO HAVE.

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1 Q. OKAY. YOU UNDERSTOOD THAT?

2 A. I WORKED FOR THE LABOR MOVEMENT PRIOR, SO I

3 UNDERSTOOD THAT PAINFULLY WELL.

4 Q. DID YOU BELIEVE THAT ANY ATTEMPT TO DO SO MIGHT BE Page 180

5	A VIOLATION OF FEDERAL LABOR LAW?
6	WHILE I PROBABLY KNEW THAT, MY BIGGER CONCERN WAS
7	THAT PRIOR TO COMING TO EVEN THE SOUTH BAY LABOR COUNCIL, I
8	WORKED FOR AN ORGANIZATION CALLED ORGANIZING INSTITUTE.
9	THAT IS A PART OF THE NATIONAL AFL/CIO. THEY TRAINED UNIONS
10	ON ORGANIZING. THERE WERE MANY TIMES UNIONS HAD DISPUTES.
11	THE AFL/CIO HAS PROCESSES FOR THOSE DISPUTES TO BE DEALT
12	WITH OUTSIDE OF THE NLRB. IT COULD GO WITH THE LABOR
13	MOVEMENT OR WITH THE NATIONAL LABOR RELATIONS BOARD. IT
14	DEPENDS ON THE UNIONS AS TO WHAT THE PROCESS WOULD BE.
15	Q. WHAT DID YOU DO BEFORE BEING ELECTED TO CITY
16	COUNCI L?
17	A. I WAS THE DIRECTOR OF EDUCATION OUTREACH FOR SOUTH
18	BAY AFL/CIO LABOR COUNCIL. AND BEFORE THAT I WORKED FOR THE
19	ORGANI ZI NG I NSTI TUTE.
20	Q. DO YOU KNOW SOMEONE NAMED AMY DEAN?
21	A. VERY WELL.
22	Q. AND WHO IS AMY DEAN?
23	A. SHE WAS THE HEAD OF THE LABOR COUNCIL WHEN I WAS
24	THE DIRECTOR OF EDUCATION OUTREACH.
25	Q. WHAT IS THE SOUTH BAY LABOR COUNCIL?
26	A. IT'S AN UMBRELLA ORGANIZATION FOR ALL LOCAL UNIONS
27	THAT ARE PART OF THE INTERNATIONAL AFL/CIO AS IT WAS THEN.
28	Q. AND SO THAT WOULD INCLUDE THE TEAMSTERS?

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1	Α.	YES.	I' M	SURE	THE	TEAMSTERS	WERE	MEMBERS.

2 Q. AND BACK IN 2000, THAT WOULD HAVE INCLUDED ILWU Page 181

3 WORKERS? A. I DON'T KNOW FOR CERTAIN, BUT MY ASSUMPTION WOULD 4 BE YES. 5 GENERALLY SPEAKING, THE NUMBERS OF TEAMSTERS WITHIN 6 0. 7 THE SOUTH BAY LABOR COUNCIL VERSUS THE NUMBER OF 8 LONGSHOREMEN. HOW WOULD YOU COMPARE THOSE NUMBERS? 9 I DON'T KNOW THAT OFF THE TOP OF MY HEAD. I Α. 10 IMAGINE THE ILWU WOULD BE SMALLER BECAUSE MOST OF THEIR BASIC WORKERS ARE PORT WORKERS. 11 THEY ALSO INCLUDE WAREHOUSEMEN? 12 Q. 13 Α. THEY DO? 14 Q. CORRECT. DID NORCAL SUBMIT A PROPOSAL IN RESPONSE TO THE RFP? 15 16 Α. THEY DID. DID THE NORCAL PROPOSAL INCLUDE USING A 17 Q. 18 SUBCONTRACTOR, CALIFORNIA WASTE SOLUTIONS, OR CWS, TO SORT 19 THE RECYCLABLES? 20 Α. THEY DID. 21 DO YOU RECALL WHETHER OR NOT THE NORCAL PROPOSAL 0. 22 INDICATED THAT CWS WAS GOING TO USE ILWU WORKERS PURSUANT TO AN EXISTING COLLECTIVE BARGAINING AGREEMENT? 23 Α. YES, I DO. 24 25 Q. WHAT'S THE ANSWER? I ASKED YOU IF YOU RECALL THAT. 26 A. I DO. 27 WHAT'S THE ANSWER? DID THEY INDICATE THEY WERE 0. GOING TO USE I LWU WORKERS PURSUANT TO THEIR EXISTING 28

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Vol 7Go~1 COLLECTIVE BARGAINING AGREEMENT? 1 2 Α. YES. NOW, DO YOU RECALL THAT IN THE FALL OF 2000, ON 3 Q. SEPTEMBER 22, 2000 TO BE PRECISE, CARL MOSHER, THE HEAD OF 4 ESD, OR THE ENVIRONMENTAL SERVICES DEPARTMENT, PREPARED A 5 6 MEMO TO THE MAYOR AND CITY COUNCIL REGARDING THE SELECTION OF RECYCLE PLUS SERVICE CONTRACTORS? 7 8 Α. NO. 9 YOU DON' T RECALL THAT? 0. 10 I MEAN, I DON'T RECALL THAT PARTICULAR ACTION ON Α. 11 THAT PARTICULAR DAY. 12 Q. OKAY. LET ME SHOW YOU GRAND JURY EXHIBIT 5. TAKE A LOOK AT THAT. 13 14 Α. THANK YOU. 15 Q. SURE. HAVE YOU SEEN THAT DOCUMENT BEFORE? 16 Α. YEAH. 17 0. WHAT IS IT? IT'S THE RECOMMENDATION FROM OUR STAFF AS TO WHO 18 Α. 19 SHOULD BE CHOSEN FOR WHAT DISTRICTS FOR THE RECYCLE PLUS 20 CONTRACT. Q. RIGHT, AND IT'S DATED SEPTEMBER 22, 2000? 21 YES. Α. 22 YOU NEED TO SORT OF PAUSE A MOMENT BEFORE 23 Q. 24 ANSWERING. THE REPORTER CAN ONLY TAKE ONE OF US AT A TIME. 25 AND THE MEMO IS FROM CARL MOSHER, IS THAT RIGHT? 26 Α. CORRECT. 27 Q. AT THE TIME HE WAS HEAD OF ESD? 28 Α. CORRECT.

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WAS THERE ANYTHING IN THE MEMO -- THE MEMO 1 Q. 2 RECOMMENDS NORCAL AS ONE OF THE VENDORS THAT SHOULD RECEIVE A CONTRACT FROM THE CITY? 3 Α. CORRECT. 4 5 WAS THERE ANYTHING IN THE ESD RECOMMENDATION ABOUT Q. 6 CWS SWITCHING FROM I LWU WORKERS TO TEAMSTERS? I DON'T RECALL. 7 Α. DO YOU WANT TO TAKE A MOMENT AND JUST LOOK AT IT 8 Q. AND SEE IF YOU CAN LOCATE ANYTHING ON THAT ISSUE. 9 10 Α. COULD YOU ASK ME THE QUESTION AGAIN? SURE. IS THERE ANYTHING IN THE ESD RECOMMENDATION 11 Q. CONTAINED IN CARL MOSHER'S SEPTEMBER 22 MEMO ABOUT CWS 12 13 SWITCHING FROM I LWU WORKERS TO TEAMSTERS? 14 NOT THAT I'VE LOCATED. Α. 15 OKAY. IS THERE ANYTHING THAT IDENTIFIES ANY 0. 16 PROBLEM WITH CWS USING ILWU WORKERS AS OPPOSED TO SOME OTHER 17 UNLON? Α. NO, NOT THAT I'VE LOCATED. 18 19 AS A MATTER OF FACT, DOESN'T THE MEMO INDICATE IN 0. ITS SUMMARY OF PROPOSALS THAT CWS IS GOING TO BE USING ILWU 20 21 WORKERS PURSUANT TO AN EXISTING COLLECTIVE BARGAINING 22 AGREEMENT? 23 Α. I DIDN'T LOCATE THAT. 24 Q. I THINK IT'S IN ATTACHMENT D. THERE ARE A BUNCH OF ATTACHMENT DS WHICH GO THROUGH PROPOSALS AND VENDOR --25 26 I SEE. YOU SHOULD HAVE TOLD ME THAT EARLIER. YES. Α. 27 IT DOES ACKNOWLEDGE THAT THERE WILL BE NO UNION TRANSITION 28 REQUI RED.

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1 Q. DOES IT SAY ANYTHING ABOUT CWS HAVING EXISTING 2 COLLECTIVE BARGAINING AGREEMENTS WITH ILWU? 3 YES. Α. 4 0. WHAT DOES IT SAY? 5 CWS MAINTAINS AN AGREEMENT WITH ILWU LOCAL 6 FOR Α. ITS OAKLAND OPERATION. 6 7 0. DOES IT INDICATE THAT AGREEMENT WILL BE APPLIED TO 8 THE SAN JOSE OPERATION? IT DOESN'T SAY THAT SPECIFICALLY, BUT IT DOES SAY 9 Α. THERE WILL BE NO -- SAYS IT WILL BE AUGMENTED TO INCLUDE 10 11 SAN JOSE BURKE STREET FACILITY. SO, YES, IT DOES. 12 0. IT WAS CLEAR ANYONE READING THE SEPTEMBER 22, 2000 13 STAFF RECOMMENDATION WHO GOT TO THAT PAGE OF THE DOCUMENT WOULD UNDERSTAND THAT THERE WAS AN EXISTING COLLECTIVE 14 15 BARGAINING AGREEMENT IN PLACE BETWEEN CWS AND ILWU WHICH 16 WOULD BE EXTENDED TO COVER THE SAN JOSE OPERATION. THAT IS PROPOSED IN THE PROPOSAL, CORRECT? 17 Α. THAT'S CORRECT. 18 19 IS THERE ANYTHING IN THE STAFF RECOMMENDATION OF 0. 20 SEPTEMBER 22, 2000 ABOUT HAVING THE CITY AUDITOR REVIEW 21 NORCAL' S PROPOSAL? 22 Α. I DID NOT SEE IT IN THIS DOCUMENT, BUT --THAT'S THE DOCUMENT WE'RE CONCERNED ABOUT. 23 Q. 24 Α. I DIDN'T SEE IT IN THIS DOCUMENT. 25 I UNDERSTAND THERE ARE OTHER DOCUMENTS IN THE CASE. Q. LET'S STAY WITH THIS FOR A MOMENT. 26 27 IN THE STAFF RECOMMENDATION, APPARENTLY STAFF DID

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Vol 7Go~1 NOT THINK THERE WAS A NEED FOR ANY REVIEW BY THE AUDITOR; IS 28

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1	THAT	CORRECT?
2	Α.	I DON'T KNOW THE ANSWER TO THAT.
3	Q.	WELL, DID THEY MAKE ANY SUCH RECOMMENDATION?
4	Α.	I DID.
5	Q.	SORRY?
6	Α.	IT WAS MY RECOMMENDATION.
7	Q.	I UNDERSTAND, BUT I'M ASKING ABOUT THE STAFF
8	RECO	MENDATI ON.
9	Α.	THERE IS NOTHING IN THIS DOCUMENT TO REFLECT ANY
10	NEED	FOR THE AUDI TOR.
11	Q.	THANK YOU. NOW, DID MAYOR GONZALES RECOMMEND THE
12	SELE	CTION OF NORCAL AS ONE OF THE RECYCLE PLUS SERVICE
13	PROV	DERS IN THAT MEMO TO THE CITY COUNCIL PRIOR TO THE
14	FI RS	T VOTE?
15	Α.	I DON'T RECALL.
16	Q.	OKAY. LET ME HAVE YOU LOOK AT EXHIBIT 14, IF YOU
17	WOULI	Э.
18	Α.	THANK YOU.
19	Q.	SURE. HAVE YOU SEEN EXHIBIT 14 BEFORE?
20	Α.	I HAVE.
21	Q.	WHAT IS EXHIBIT 14?
22	Α.	A MEMORANDUM FROM MAYOR GONZALES, VICE MAYOR FRANK
23	FI SC/	ALINI, AND MYSELF, COUNCILMEMBER CHAVEZ, DANDO, AND
24	POWEI	RS.
25	Q.	IT'S DATED OCTOBER 8, 2000?

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- Vol 7Go~1
- A. CORRECT.

27 Q. DO YOU RECOGNIZE ANY OF THE INITIALS ON THE MEMO?

28 A. YES.

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1	Q. WHICH ONE DO YOU RECOGNIZE?
2	A. WELL, THE ONLY WAY I MEAN, IN TERMS OF HOW
3	PEOPLE SIGN MEMOS?
4	Q. WHICH ARE YOUR INITIALS?
5	A. C.C.
6	Q. DO YOU KNOW AT WHOSE REQUEST THIS MEMO WAS
7	PREPARED?
8	A. I DO NOT.
9	Q. DO YOU KNOW WHO PREPARED THE MEMO?
10	A. MY RECOLLECTION IS THIS WAS PREPARED BY THE MAYOR'S
11	OFFICE.
12	Q. DO YOU KNOW WHO IN THE MAYOR'S OFFICE MIGHT HAVE
13	PREPARED THI S?
14	A. MY RECOLLECTION IS THAT IT WOULD HAVE BEEN, I
15	TALKED TO JOE GUERRA ABOUT IT. I DON'T KNOW IF HE ACTUALLY
16	WROTE IT, BUT THAT'S WHO I SPOKE TO.
17	Q. DO YOU KNOW WHY THIS MEMO WAS PREPARED, WHAT THE
18	PURPOSE OF IT WAS?
19	A. OFTEN WHEN THERE'S A BIG DECISION TO BE MADE AND
20	PEOPLE HAVE A LOT OF OPINIONS ABOUT IT, THE MAYOR OR SOME
21	OTHER COUNCILMEMBER WILL PULL TOGETHER A FEW PEOPLE TO TRY
22	TO RESPOND TO THE ISSUE AT HAND, AND I IMAGINE THAT'S
23	BECAUSE WE HAD SO MANY QUESTIONS.

Vol 7Go~1 I DON'T REMEMBER WHAT MEETING WE HAD RIGHT BEFORE THIS, BUT AT A LOT OF THE MEETINGS I PARTICIPATED IN, THERE WERE A LOT OF DIFFERENT CONCERNS AND ISSUES RAISED. Q. DO YOU REMEMBER WHEN IT WAS YOU FIRST SAW THIS MEMO?

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1 Α. I DO NOT. 2 Q. DID YOU SEE IT IN DRAFT FORM BEFORE THIS CURRENT 3 FORM? I DON'T RECALL, BUT -- I DON'T RECALL. 4 Α. 5 Q. OKAY. DID YOU INITIAL IT ON OCTOBER 8? I DON'T RECALL. 6 Α. 7 0. OKAY. DID YOU, I TAKE IT YOU INITIALED IT BEFORE THE TUESDAY OCTOBER 10, 2000 FIRST VOTE ON THE NORCAL 8 PROPOSAL, CORRECT? 9 10 THAT WOULD BE MY ASSUMPTION. Α. WELL, THIS MEMO WAS SUBMITTED TO THE CITY COUNCIL, 11 Q. WAS IT NOT? 12 Α. YES. 13 14 Q. SO YOU WOULD HAVE HAD TO HAVE SIGNED IT BEFORE ITS 15 SUBMISSION TO THE CITY OR INITIALED IT BEFORE SUBMISSION TO THE COUNCIL? 16 17 Α. CORRECT. 18 Q. YOU KNOW YOU SIGNED IT AT LEAST BEFORE THE OCTOBER 19 10 COUNCIL MEETING, RIGHT? 20 Α. CORRECT. 21 Q. HOW DID YOU FIRST SEE THIS MEMO, DID SOMEONE SHOW

		Vol 7Go~1
22	IT TO YO	U?
23	Α.	I DON'T RECALL IF SOMEONE BROUGHT IT IN MY OFFICE,
24	IF THEY	GAVE IT TO A STAFF PERSON. I DON'T REMEMBER.
25	Q.	DID YOU READ THE MEMO BEFORE YOU INITIALED IT?
26	Α.	YES.
27	Q.	WAS THERE ANYTHING IN THE MEMO THAT YOU DISAGREED
28	WI TH?	

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NO, THERE WERE -- NO. 1 Α. 2 OKAY. IS THERE ANYTHING IN THIS OCTOBER 8, 2000 Q. 3 MEMO ABOUT ANY PROMISES OR REPRESENTATIONS THAT MAY HAVE 4 BEEN MADE TO NORCAL? 5 Α. NO. IS THERE ANYTHING IN THIS MEMO ABOUT ANY PROBLEMS 6 Q. 7 WITH CWS NOT USING TEAMSTERS? 8 Α. NO. 9 Q. IS THERE ANYTHING IN THIS MEMO ABOUT REQUIRING CWS TO USE THE TEAMSTERS? 10 Α. NO. 11 IS THERE ANYTHING IN THIS MEMO ABOUT COMPENSATING 12 Q. 13 NORCAL FOR CWS SWITCHING TO THE TEAMSTERS? 14 Α. NO. DID YOU TALK WITH MAYOR GONZALES ABOUT THIS 15 Q. 16 SELECTION OF RECYCLE PLUS CONTRACTORS BEFORE SIGNING THIS 17 MEMO? 18 Α. WELL, NOT THAT I RECALL. I TALKED TO JOE. NO. 19 Q. JOE GUERRA?

Vol 7Go~1 20 CORRECT. Α. 21 AND WHEN DID THAT CONVERSATION TAKE PLACE? 0. 22 BEFORE I WOULD HAVE SIGNED THIS MEMO, AND THE Α. 23 REASON I KNOW THAT IS I WAS CONCERNED ABOUT THE DIFFERENTIAL BETWEEN THE NORCAL CONTRACT AND OTHER CONTRACTS, WHICH IS 24 WHY I REQUESTED THAT THE CITY AUDITOR EVALUATE IT. 25 26 0. THE COUNCIL MEETING WAS ON TUESDAY OCTOBER 10. 27 2000. THAT WOULD MEAN THAT THE DATE ON THE MEMO WOULD HAVE BEEN A SUNDAY, CORRECT? 28

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1 Α. CORRECT. 2 0. OKAY. SO IS IT YOUR TESTIMONY THAT IT WAS YOUR 3 IDEA TO RECOMMEND THAT THE CITY AUDITOR REVIEW THE NORCAL PROPOSAL BEFORE A FINAL SELECTION WAS MADE? 4 5 Α. YFS. Q. OKAY. AND THAT RECOMMENDATION IS INCORPORATED INTO 6 7 THE MEMO, IS IT NOT? 8 Α. YES. SO YOU MUST HAVE HAD A DISCUSSION WITH JOE GUERRA 9 Q. 10 WHEN, THEN? 11 Α. I DON'T RECALL WHEN I SPOKE TO HIM. SO THE MEMO WAS PREPARED ON THE DATE INDICATED, 12 Q. SUNDAY, OCTOBER 8, 2000. DO YOU RECALL HAVING A DI SCUSSION 13 14 OVER THE WEEKEND WITH JOE GUERRA? 15 Α. I DO NOT. I DON'T RECALL TALKING TO HIM OVER THE WEEKEND, NO. 16 17 Q. WHAT ABOUT THAT FRIDAY, OCTOBER 6?

		Vol 7Go~1
18	Α.	THAT' S A POSSIBILITY.
19	Q.	WHAT DO YOU REMEMBER ABOUT YOUR DISCUSSION WITH
20	JOE GUERI	RA?
21	Α.	UH I REMEMBER THAT I WAS DRIVING AND IT WAS
22	RAI NI NG,	AND I PULLED OFF TO TALK TO HIM ON MY CELL PHONE.
23	AND I REI	MEMBER THAT BECAUSE I WAS HAVING LUNCH WITH A FRIEND
24	AND I JUS	ST TOLD HER I WAS PREGNANT. SO IT STUCK IN MY MIND.
25	Q.	SO THIS WAS A CELL PHONE CONVERSATION?
26	Α.	IT WAS.
27	Q.	AND WAS IT SHORTLY BEFORE THE LUNCH HOUR, THEN?
28	Α.	IT WAS AFTER.

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- 1 Q. AFTER LUNCH?
- 2 A. CORRECT.
- 3 Q. DO YOU RECALL HOW MUCH AFTER?

4 A. I WASN'T FEELING WELL, SO THAT'S WHY I REMEMBER.

5 Q. AND WHAT DID YOU AND MR. GUERRA TALK ABOUT?

I SHARED MY CONCERNS ABOUT THE DISCREPANCY BETWEEN 6 Α. 7 THE NORCAL BID AND THE NEXT BIDDERS, AND JUST THOUGHT THE DELTA WAS RATHER LARGE. AND THERE WERE LOTS OF ISSUES 8 9 RELATED TO HAVING THE SPLIT CART AND GARBAGE AND RECYCLING 10 GOING IN AND WHETHER OR NOT THE NUMBERS WERE ACCURATE IN TERMS OF WHAT STAFFING IT WOULD TAKE TO ACTUALLY DO THAT. 11 12 Q. SO ARE YOU SUGGESTING YOU WERE CONCERNED NORCAL MAY 13 BE TOO LOW TO BE TRUE? 14 Α. CORRECT.

15 Q. WHAT DID MR. GUERRA SAY?

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Vol 7Go~1 HE AGREED THAT AN AUDIT WAS PROBABLY A VERY GOOD 16 Α. 17 I DEA. 18 SO DID YOU HAVE ANY DISCUSSION -- WHEN YOU HAD THIS Q. 19 DISCUSSION WITH MR. GUERRA, WAS IT CONTEMPLATED PRIOR TO THE VOTE ON OCTOBER 10 SOME MEMO WOULD BE PUT TOGETHER AND 20 CIRCULATED TO SOME MEMBERS OF COUNCIL? 21 I KNEW THAT THERE WOULD BE A MEMO COMING FORWARD. 22 Α. 23 I ASSUME HE TALKED TO ME, SAYING HE WOULD LIKE ME TO SIGN 24 IT. Q. HOW DID YOU KNOW THE MEMO WOULD BE COMING FORWARD? 25 26 Α. WE PROBABLY TALKED ABOUT IT. I'M NOT RECALLING THE 27 DETAILS, BUT WE PROBABLY SPOKE ABOUT IT. 28 Q. SO WHAT ELSE DO YOU REMEMBER ABOUT YOUR

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1	CONVERSATION WITH MR. GUERRA?	
2	A. MOSTLY THAT I WAS PLEASED THAT HE WAS WILLING	Т0
3	INCORPORATE THE AUDIT BECAUSE IT WAS IMPORTANT TO ME.	
4	Q. DID HE INDICATE THAT HE WOULD INCORPORATE IT I	Ν
5	THIS MEMO?	
6	A. YES, HE TOLD ME HE THOUGHT IT WAS A GOOD IDEA.	
7	Q. IT IS INCORPORATED IN THE MEMO?	
8	A. CORRECT.	
9	Q. SO THE MEMO RECOMMENDS, AT LEAST PRELIMINARILY	<b>'</b> ,
10	THAT NORCAL BE SELECTED AS ONE OF THE SERVICE PROVIDERS	ò,
11	CORRECT?	
12	A. CORRECT.	
13	Q. AND IT ALSO RECOMMENDS THAT THE CITY AUDITOR R	EVI EW
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14	Vol 7Go~1
14	THE PROPOSALS BEFORE FINAL SELECTION IS MADE, CORRECT?
15	A. CORRECT.
16	Q. I'M JUST PARAPHRASING, BUT THAT WAS THE IMPORT OF
17	THE RECOMMENDATION CORRECT?
18	A. THAT WAS MY INTENT.
19	Q. YES. OKAY. JUST GIVE ME A MOMENT, I'M TRYING TO
20	ASSEMBLE SOME DOCUMENTS HERE.
21	I'M GOING TO MARK AS EXHIBIT 94 WHAT APPEARS TO
22	HAVE BEEN FAXED ON OCTOBER 4, 2000.
23	THE FOREPERSON: I THINK WE'RE UP TO 96.
24	MR. FINKELSTEIN: SORRY THANK YOU. 96 THEN. THE
25	FIRST AND THESE EXHIBITS HAVE BATES NUMBERS CC058, 059,
26	060, AND 061.
27	THE FOREPERSON: SO MARKED.
28	(AN EXHIBIT WAS MARKED FOR IDENTIFICATION AS GRAND

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1194

- 1 JURY EXHIBIT 96.)
- 2 BY MR. FINKELSTEIN:

11

Q. CAN YOU TAKE A LOOK AT THAT EXHIBIT AND TELL US IF 3 YOU HAVE EVER SEEN ANY PORTION OF THOSE DOCUMENTS BEFORE? 4 5 Α. I DON'T RECALL WITH SPECIFICITY SEEING THIS DOCUMENT. 6 LET ME DIRECT YOUR ATTENTION TO THE BATES NUMBER AT 7 Q. 8 THE BOTTOM OF THE DOCUMENT. THAT BATES NUMBER INDICATES 9 THAT IT WAS PRODUCED TO US IN RESPONSE TO A SUBPOENA SERVED 10 ON THE CUSTODIAN OF RECORDS FOR THE OFFICE OF COUNCILMEMBER CINDY CHAVEZ.

Vol 7Go~1 SO YOUR TESTIMONY IS YOU DON'T REMEMBER IF YOU'VE 12 13 SEEN THAT DOCUMENT BEFORE OR NOT? 14 I DON'T. THE SENTIMENTS SOUND FAMILIAR, BUT NOT Α. 15 THE ACTUAL LETTER. I READ A LOT OF DOCUMENTS FOR THIS, FOR THE HEARINGS. 16 17 0. PRIOR TO THE FIRST VOTE ON OCTOBER 10, 2000, DID 18 YOU LEARN OF SOME POSSIBLE LABOR ISSUE INVOLVING CWS? 19 Α. YES. AND HOW DID YOU LEARN ABOUT IT? 20 Q. UH -- I SPOKE TO UH -- THE TEAMSTERS, TO BOBBY 21 Α. 22 MORALES. AND I DON'T REMEMBER IF ANYBODY FROM NORCAL TALKED TO ME ABOUT IT, BUT I WAS AWARE OF IT, YES. 23 24 0. CAN YOU GIVE US SOME APPROXIMATE IDEA OF WHEN IT 25 WAS YOU SPOKE TO BOB MORALES? I DON'T RECALL. 26 Α. 27 WOULD IT HAVE BEEN THE WEEK PRECEDING FRIDAY, THE Q. 28 WEEK OF FRIDAY, OCTOBER 6?

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#### 1195

1 A. I DON'T RECALL.

2 Q. IT WAS BEFORE THE FIRST CITY COUNCIL VOTE ON

3 OCTOBER 10?

4 A. MY BEST RECOLLECTION IS THAT IT WOULD HAVE BEEN 5 BEFORE THEN.

6 Q. WHAT DID MR. MORALES TELL YOU?

7 A. THAT HE WAS CONCERNED ABOUT THE WORKERS BEING

8 REPRESENTED BY I LWU BECAUSE THEIR CONTRACT WAS SO MUCH LOWER

9 THAN THE TEAMSTERS, AND THAT IT WOULD IMPACT THE WAGE

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Vol 7Go~1 10 EARNING STANDARDS. 11 0. WHAT DID YOU TELL MR. MORALES? I TOLD BOBBY, I'M SORRY THAT YOU FEEL THAT WAY, AND 12 Α. 13 IT'S NOT AN ISSUE FOR THE COUNCIL, IT IS AN ISSUE FOR THE 14 LABOR MOVEMENT. WHAT DID MR. MORALES SAY? 15 0. 16 Α. HE GOT VERY UPSET. 17 0. WHY IS THAT? I THINK HE EXPECTED, BECAUSE I CAME FROM THE LABOR 18 Α. MOVEMENT, I WOULD BE MORE PROTECTIVE OF THE INTERESTS, YOU 19 20 KNOW, HIS INTERESTS. BUT I CAME FROM THE LABOR MOVEMENT AND UNDERSTOOD THAT THE CITY COUNCIL WAS NOT THE PLACE FOR THAT 21 22 DI SCUSSI ON. HAD MR. MORALES OR THE TEAMSTERS SUPPORTED YOU IN 23 Q. 24 ANY OF YOUR PRIOR CAMPAIGNS FOR ELECTED OFFICE? I'M NOT CERTAIN, BUT THEY -- I WOULD HAVE EXPECTED 25 Α. 26 THEM TO, YES. DID MR. MORALES REMIND YOU OF THAT IN HIS 27 Q. CONVERSATION WITH YOU? 28

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1 A. HE DID NOT.

2 Q. WAS ANYTHING ELSE SAID THAT YOU RECALL BETWEEN YOU 3 AND MR. MORALES?

A. HE WAS VERY ANGRY, AND SO I DON'T RECALL ANY
DETAILS EXCEPT HE WAS VERY ANGRY.

6 Q. WHERE DID THIS CONVERSATION TAKE PLACE?

7 A. THE ONE I REMEMBER HIM BEING THE MOST ANGRY, I WAS

Vol 7Go~1 ON MY PHONE AND AT A MEETING OFF-SITE, SO I STEPPED OUT OF 8 9 THE MEETING TO TALK TO HIM. CAN YOU GIVE US SOME REFERENCE POINT FOR THE TIMING 10 Q. 11 OF THIS CONVERSATION RELATIVE TO THE FIRST OCTOBER 10 VOTE ON THE NORCAL PROPOSAL? 12 13 Α. I CAN'T OFF THE TOP OF MY HEAD, NO. 14 0. IS THERE ANY DOCUMENT YOU COULD REFER TO THAT WOULD 15 ASSIST YOU IN THAT REGARD? UH -- MAYBE MY CALENDAR, BECAUSE I REMEMBER THE 16 Α. TYPE OF MEETING I STEPPED OUT OF. 17 18 0. OKAY. MR. FINKELSTEIN: LET ME MARK AS EXHIBIT 97 COPIES 19 20 OF CALENDAR PAGES. THEY ARE BATES STAMPED CC136 THROUGH 21 CC162. THE FOREPERSON: SO MARKED. 22 23 (AN EXHIBIT WAS MARKED FOR IDENTIFICATION AS GRAND 24 JURY EXHIBIT 97.) THE WITNESS: THANK YOU. 25 BY MR. FINKELSTEIN: 26 27 0. LET ME REPRESENT TO YOU THESE CALENDAR PAGES ARE 28 PRODUCED BY YOUR OFFICE. DOES IT LOOK FAMILIAR?

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1 A. OH, YEAH. BUSY.

2 Q. I NOTICE SOME OF THE PAGES HAVE CIRCLES ON THEM.

3 WAS THAT PUT ON BY YOU, OR DID SOMEONE ELSE DO THAT?

4 A. YOU KNOW, I THINK IT WAS ME TRYING TO BE PREPARED 5 FOR TODAY.

Vol 7Go~1 SO WHY DON'T YOU TAKE A MOMENT, LOOK THROUGH THE Q. 6 7 CALENDAR, SEE IF THERE IS ANYTHING HERE THAT HELPS ASSIST 8 YOU IN RECOLLECTING THE TIME OF THE MEETING, DAY OF THE 9 MEETING. MY BEST RECOLLECTION IS THAT IT COULD HAVE BEEN ON 10 Α. 11 FRIDAY, OCTOBER 6, BECAUSE THE EVENT I WAS AT WAS AN ALL-DAY 12 RFTRFAT. 13 0. OKAY. LET'S TAKE A LOOK AT IT. SO YOU' RE REFERRING TO THE ENTRY FOR FRIDAY, OCTOBER 6, 8: 30 TO 4: 30 14 P.M., A-L-F, LEADERSHIP IN ACTION NUMBER THREE, AGILENT? 15 16 Α. CORRECT. 17 YOU BELIEVE IT WAS THIS FRIDAY THAT YOU HAD THE Q. 18 UNPLEASANT CONVERSATION WITH MR. MORALES? 19 Α. CORRECT. 20 AND WHAT ABOUT THE TIME OF THE DAY, WHEN DO YOU 0. THINK IT TOOK PLACE? 21 22 Α. I CAN'T REALLY RECALL IF IT WAS LUNCH TIME OR AFTERNOON BREAK. WHEN YOU' RE PART OF THIS ORGANIZATION YOU 23 24 CAN'T TAKE PHONE CALLS DURING MEETINGS, SO I THINK IT WOULD 25 HAVE HAD TO HAVE BEEN SOMETHING LIKE AT A BREAK. 26 YOUR BEST RECOLLECTION IT WAS A LUNCH BREAK OR Q. 27 AFTERNOON BREAK? 28 Α. RI GHT.

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1198

1 Q. WAS THERE, AND I TAKE IT THAT THIS IS YOUR

2 CALENDAR, CORRECT?

3 A. YES.

4	Vol 7Go~1 Q. IS THERE ANYTHING ELSE YOU RECALL ABOUT THAT
5	CONVERSATI ON?
6	A. UH THE ONLY THING IS THAT I REMEMBER BEING UPSET
7	BY IT, AND THAT I WAS UPSET ENOUGH ABOUT IT TO CALL AMY TO
8	TELL AMY, ONE, THAT I THOUGHT HIS CONDUCT WAS INAPPROPRIATE.
9	TWO, I DIDN'T WANT HIM CALLING MY OFFICE BECAUSE
10	TO FIND ME HE TALKED TO A COUPLE OF MY STAFF. I FOUND THAT
11	I NAPPROPRI ATE.
12	Q. APPARENTLY, HE HAD BEEN SOMEWHAT AGGRESSIVE IN
13	TRACKING YOU DOWN AND GETTING YOU ON THE PHONE?
14	A. YES.
15	Q. WOULD THAT BE THE WAY TO CHARACTERIZE IT?
16	A. MY RECOLLECTION IS YES.
17	Q. OKAY. NOW, PRIOR TO THE FIRST CITY COUNCIL VOTE ON
18	OCTOBER 10, 2000, HAD YOU MET WITH ANY REPRESENTATIVES OF
19	NORCAL?
20	A. I CAN LOOK.
21	Q. SURE. THAT'S WHY WE HAVE IT HERE.
22	A. YES.
23	Q. WHEN DID YOU MEET WITH NORCAL REPRESENTATIVES?
24	A. THURSDAY, OCTOBER 5.
25	Q. IS THAT THE ENTRY FOR 1:15 TO 2:00 P.M.?
26	A. CORRECT.
27	Q. WHO DID YOU MEET WITH?
28	A. ED MCGOVERN.

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1 Q. WHO IS ED MCGOVERN ?

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2	Vol 7Go~1 A. ED MCGOVERN IS A REPRESENTATIVE FOR NORCAL, A
-	LOBBYIST FOR NORCAL, OR WAS AT THE TIME.
4	Q. WHERE DID MEETING TAKE PLACE?
5	A. MY OFFICE.
6	Q. WHO ELSE WAS PRESENT?
7	A. I DON' T RECALL.
8	Q. WHAT WAS SAID?
9	A. UH I DON' T RECALL THE DETAILS, BUT I THINK
10	EVERYONE WHO CAME TO SEE ME, THEY WERE FROM NORCAL, OR
11	WHOEVER EITHER WANTED US TO VOTE FOR IT OR DIDN'T, DEPENDING
12	ON WHETHER OR NOT THEY WERE AWARDED THE CONTRACT.
13	Q. SO HOW WOULD YOU CHARACTERIZE THIS MEETING?
14	A. (NO RESPONSE.)
15	Q. WAS THIS A MEET AND GREET, WAS THIS DO YOU HAVE ANY
16	QUESTIONS ABOUT THE PROPOSAL OR LET ME TELL YOU ABOUT
17	NORCAL, WE'RE REALLY GREAT BECAUSE OF X, Y, Z, OR NONE OF
18	THE ABOVE?
19	A. I DON'T RECALL WITH SPECIFICITY THE MEETING. I
20	KNOW WHENEVER WE TAKE A VOTE ON SOMETHING BIG, WE OFTEN HAVE
21	PEOPLE COMING TO TELL US HOW GREAT THEIR COMPANY IS, WHY
22	IT'S A GOOD IDEA. I'M SURE IT WAS NO DIFFERENT.
23	Q. WAS THERE ANY DISCUSSION IN MEETING WITH THE
24	LOBBYIST MR. MCGOVERN ABOUT CWS, WHICH UNION HE WAS GOING TO
25	BE USING?
26	A. NOT TO MY RECOLLECTION, NO.
27	Q. OKAY. SO I TAKE IT YOU DID ATTEND THE OCTOBER 10,
28	2000 VOTE ON THE NORCAL PROPOSAL, THE COUNCIL VOTE?

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YES. 1 Α. 2 DID THE CITY COUNCIL ADOPT THE RECOMMENDATIONS Q. 3 CONTAINED IN THE OCTOBER 8 MEMO TO COUNCIL? 4 YES. Α. 5 0. SO THEY MADE A PRELIMINARY SELECTION OF NORCAL, AMONG OTHERS, CORRECT? 6 7 Α. CORRECT. THEY REFERRED THE PROPOSALS TO THE CITY AUDITOR FOR 8 0. A REVIEW? 9 10 Α. CORRECT. AND THEN ASKED THEM TO BRING IT BACK TO THE COUNCIL 11 Q. AFTER THE REVIEW WAS COMPLETED? 12 13 Α. CORRECT. 14 NOW, DURING THE DISCUSSION OF THE SELECTION OF 0. RECYCLE PLUS CONTRACTORS, THAT WAS A FAIRLY LENGTHY COUNCIL 15 16 MEETING, WAS IT NOT, COUNCIL ISSUE, WAS IT NOT? COULD YOU RESTATE THE QUESTION? 17 Α. THAT WAS A BAD QUESTION. WHEN THE COUNCIL TOOK UP 18 Q. 19 THE SELECTION OF THE RECYCLE PLUS VENDOR SELECTION, THAT ISSUE TOOK UP A SIGNIFICANT AMOUNT OF TIME, DID IT NOT? 20 21 Α. ON THE DATE OF THAT VOTE? I DON'T RECALL HOW LONG THE DISCUSSION WAS. 22 23 0. OKAY. DID VARIOUS COUNCILMEMBERS SPEAK ON THE 24 I SSUE? I DON'T RECALL, WITH SPECIFICITY THAT MEETING. I 25 Α. FEEL PART OF THE REASON I'M HAVING A HARD TIME ANSWERING 26 YOUR QUESTION IS THAT WE HAD SO MANY MEETINGS ON THIS TOPIC 27 AND THEY ALL FELT VERY LONG TO ME. 28

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1	Q. FAIR ENOUGH. OKAY. I UNDERSTAND IT NOW YOUR	
2	RECOLLECTION IS SUCH YOU DON'T THINK YOU CAN TESTIFY	
3	ACCURATELY.	
4	I THINK WE'RE GOING TO HAVE TAKE A LOOK AT THE	
5	COUNCIL MEETING, UNFORTUNATELY, AND WATCH IT ALL TOGETHER.	
6	A. I'M SORRY.	
7	Q. THAT'S OKAY. I JUST NEED A MINUTE TO SET UP.	
8	I WILL MARK AS EXHIBIT 98 A CERTIFIED COPY OF A	
9	DVD RECORDING OF THE OCTOBER 10, 2000 SAN JOSE CITY COUNCIL	
10	MEETING.	
11	THE FOREPERSON: SO MARKED.	
12	(AN EXHIBIT WAS MARKED FOR IDENTIFICATION AS GRAND	
13	JURY EXHIBIT 98.)	
14	BY MR. FINKELSTEIN:	
15	Q. THIS HAS CLOSED CAPTIONS, SO I'LL ASK THE REPORTER	
16	NOT TO TRY TAKE DOWN THE AUDIO.	
17	(PLAYING VIDEO.)	
18	BY MR. FINKELSTEIN:	
19	Q. I PAUSED THE VIDEO BECAUSE I WANT TO ASK YOU A	
20	QUESTION AT THIS TIME. APPARENTLY YOU JUST SAW	
21	CARL MOSHER EXPLAINING THE STAFF RECOMMENDATION TO THE CITY	
22	COUNCIL, CORRECT?	
23	A. CORRECT.	
24	Q. AND THE STAFF RECOMMENDATION CONTEMPLATED THAT	
25	THERE WOULD BE A SELECTION ON OCTOBER 10, CONTRACTS WOULD	
26	HAVE BEEN NEGOTIATED AND WOULD COME BACK TO COUNCIL IN	
27	DECEMBER 2000 FOR THE VOTE. ISN'T THAT WHAT MR. MOSHER JUST	
28	TOLD US?	

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1 Α. CORRECT. 2 0. WHEREAS YOUR RECOMMENDATION INCLUDED IN THE OCTOBER 3 8 MEMO WAS TO LENGTHEN THE PROCESS A LITTLE BIT BY INCLUDING AN EXTRA STEP, NAMELY REVIEW BY THE CITY AUDITOR, CORRECT? 4 Α. THAT'S CORRECT. 5 0. OKAY. 6 7 (PLAYING VIDEO.) 8 BY MR. FINKELSTEIN: 9 Q. WE JUST HEARD SOME REMARKS BY MAYOR GONZALES AT THE COUNCIL MEETING, CORRECT? 10 Α. CORRECT. 11 12 0. HE TALKED ABOUT, AMONG OTHER THINGS, LABOR PEACE, CORRECT? 13 CORRECT. 14 Α. 15 0. AND LABOR PEACE WAS ONE OF THE REQUIREMENTS IN THE RFP, CORRECT? 16 17 Α. CORRECT. AND WHAT DID YOU UNDERSTAND THE TERM LABOR PEACE TO 18 Q. 19 MEAN? LABOR PEACE MEANT THAT THE EMPLOYERS AND EMPLOYEE 20 Α. ORGANIZATIONS, OR EMPLOYEES IF THEY WERE NOT REPRESENTED BY 21 22 A UNION OR SOME SORT OF ASSOCIATION, WOULD UNDERSTAND THAT ANY DISRUPTION TO SERVICE WOULD BE A PROBLEM, EITHER FOR THE 23 24 CONTRACT OR PRIMARILY FOR THE CONTRACTOR. 25 SO -- WOULD ONE DEFINITION THAT YOU WOULD AGREE Q. WITH OF LABOR PEACE BE ARRANGEMENTS WERE IN PLACE TO 26 MINIMIZE ANY DISRUPTIONS FROM ACTIONS BY, WORK ACTIONS BY 27 Page 202

28 EMPLOYEES?

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1	A. YES.	
2	Q. OKAY. N	NOW, SO FAR IN THE COUNCIL MEETING WE HEARD
3	MAYOR GONZALES' S	REMARKS. DID HE SAY ANYTHING ABOUT ANY
4	CONCERNS ABOUT TH	E CWS MRF WORKERS BEING REPRESENTED
5	PURSUANT TO A COL	LECTIVE BARGAINING AGREEMENT WITH THE ILWU
6	THAT PROVIDED FOR	R LESSER WAGES AND BENEFITS THAN THE
7	TEAMSTERS?	
8	A. JUST NOW	l?
9	Q. YES.	
10	A. NO.	
11	Q. SORRY?	
12	A. NO.	
13	Q. SO FAR I	N THE COUNCIL MEETING, DID THE MAYOR SAY
14	ANYTHI NG ABOUT PR	ROMISES OR REPRESENTATIONS THAT MAY HAVE
15	BEEN MADE TO NORC	CAL?
16	A. NO.	
17	(PLAYI N	IG VIDEO.)
18	BY MR. FINKELSTEI	N:
19	Q. NOW, WE	JUST HEARD MR. MOSHER REFER TO THE
20	MAYOR' S MEMORANDU	IM. WOULD THAT BE THE OCTOBER 8, 2000
21	MEMORANDUM?	
22	A. I BELIEV	/E SO.
23	Q. WE JUST	HEARD COUNCILMEMBER LEZOTTE EXPRESS HER
24	DESIRE TO KNOW MO	DRE ABOUT ANY POTENTIAL LIABILITIES THAT
25	NORCAL MIGHT HAVE	E THAT COULD IMPACT THEIR FINANCIAL ABILITY Page 203

26 TO PERFORM THE CONTRACT, CORRECT?

A. CORRECT.

28 Q. YOU KNOW, I'M JUST NOTICING IT'S ABOUT QUARTER TO

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3: 00. WHY DON' T WE TAKE A FIVE-MINUTE BREAK. 1 2 THE FOREPERSON: LET ME READ A CONFIDENTIALITY 3 ADMONITION TO YOU THAT APPLIES NOT ONLY TODAY, BUT AFTER 4 THIS SESSION. 5 YOU ARE ADMONISHED NOT TO REVEAL TO ANY PERSON, EXCEPT AS DIRECTED BY THE COURT, WHAT QUESTIONS WERE ASKED 6 7 OR WHAT RESPONSES WERE GIVEN OR ANY OTHER MATTERS CONCERNING 8 THE NATURE OR SUBJECT OF THE GRAND JURY'S INVESTIGATION 9 WHICH YOU LEARNED DURING YOUR APPEARANCE BEFORE THE GRAND 10 JURY, UNLESS AND UNTIL SUCH TIME ÁS THE TRANSCRIPT OF THIS GRAND JURY PROCEEDING IS MADE PUBLIC. VIOLATION OF THIS 11 ADMONITION MAY BE PUNISHABLE AS A CONTEMPT OF COURT. 12 13 DO YOU UNDERSTAND THAT? THE WITNESS: I DO. THANK YOU. 14 15 MR. FINKELSTEIN: SEE YOU IN ABOUT FIVE MINUTES. JUST WAIT OUTSIDE. 16 (A BRIEF RECESS WAS TAKEN.) 17 BY MR. FINKELSTEIN: 18 I'LL JUST REMIND YOU YOU'RE STILL UNDER OATH, 19 0. 20 HAVING BEEN SWORN IN THIS INVESTIGATION; DO YOU UNDERSTAND 21 THAT? Α. I DO. 22 Q. NOW, WHEN WE RECESSED WE HEARD COUNCILMEMBER 23 Page 204

24 LEZOTTE MAKE AN INQUIRY ABOUT WHETHER NORCAL HAD, OR ANY

25 OTHER VENDORS HAD ANY ADDITIONAL LIABILITIES THAT THE

26 COUNCIL WAS NOT AWARE OF OR THAT STAFF WAS NOT AWARE OF,

- 27 CORRECT?
- A. CORRECT.

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1	Q. LET ME SHOW YOU GRAND JURY EXHIBIT 15. TAKE A LOOK
2	AT THIS DOCUMENT, PLEASE.
3	HAVE YOU SEEN THAT DOCUMENT BEFORE?
4	A. I HAVE NOT.
5	Q. OKAY. LET ME JUST ORIENT YOU TO THE DOCUMENT. THE
6	DOCUMENT IS LABELED, "ADDENDUM TO AGREEMENT BETWEEN NORCAL
7	WASTE SYSTEMS, INC. AND CALIFORNIA WASTE SOLUTIONS, INC. FOR
8	PROCESSING RESIDENTIAL RECYCLABLES FROM THE CITY OF
9	SAN JOSE, " CORRECT?
10	A. CORRECT.
11	Q. THE DOCUMENT PURPORTS TO CONTAIN THE SIGNATURE OF
12	BOTH NORCAL'S PRESIDENT AND CWS'S PRESIDENT, CORRECT?
13	A. CORRECT.
14	Q. THE SIGNATURE DATE IS OCTOBER 9, 2000, CORRECT?
15	A. CORRECT.
16	Q. WHICH WOULD HAVE BEEN THE DAY BEFORE THE OCTOBER 10
17	COUNCIL MEETING WE HAVE BEEN WATCHING, CORRECT?
18	A. CORRECT.
19	Q. THE SECOND PARAGRAPH OF THE DOCUMENT IN SUBSTANCE
20	SAYS THAT NORCAL IS GOING TO REIMBURSE CWS FOR THE EXTRA
21	LABOR COSTS, WAGES, AND BENEFITS FOR CWS PAYING HIGHER WAGES Page 205

22 AND BENEFITS THAN WHAT WAS SET OUT IN THE NORCAL	. PROPOSAL,
---	-------------

23 CORRECT?

A. CORRECT.

Q. AND WE NOW KNOW BASED ON THE EVENTS IN 2004 THAT
THAT WAS APPROXIMATELY \$11 MILLION, CORRECT?

27 A. CORRECT.

28 Q. SO THIS WOULD BE AN ADDITIONAL LIABILITY THAT

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1 NORCAL WAS UNDERTAKING ON THAT DATE OF SOME \$10 MILLION, \$11 2 MILLION, CORRECT? 3 CORRECT. I DON'T KNOW AT THE TIME --Α. 4 0. I UNDERSTAND. YOU JUST TOLD US YOU HAD NOT SEEN IT BEFORE. 5 NO, NO, NO. I DIDN'T KNOW AT THE TIME IF THERE WAS Α. 6 7 ANYTHING ATTACHED TO THIS WITH AMOUNTS OF MONEY. I DO KNOW WHAT THE END RESULT WAS. 8 9 0. WE'VE SEEN THINGS WITH WHAT THE ESTIMATES WERE AT 10 THE TIME. WOULD INFORMATION ABOUT THIS DOCUMENT HAVE BEEN 11 RESPONSIVE TO COUNCILMEMBER LEZOTTE'S INQUIRY ABOUT 12 ADDITIONAL LIABILITIES? 13 Α. YFS. THE FIRST PARAGRAPH OF THIS DOCUMENT HAS A RECITAL 14 0. 15 THAT READS THE PARTIES HAVE LEARNED THAT THE CITY OF SAN JOSE MAY REQUIRE CALIFORNIA WASTE SOLUTIONS, INC. AND NORCAL 16 17 WASTE SYSTEMS, INC. TO PROVIDE WAGE AND BENEFIT PACKAGES THAT ARE DIFFERENT, IT SAYS "THAT" BUT IT MEANS "THAN," 18 CWS'S CURRENT WAGE AND BENEFIT PACKAGES. DO YOU SEE THAT 19 Page 206

- 20 SENTENCE?
- 21 A. I DO.

22 Q. DO YOU KNOW WHAT THE REFERENCE TO THE CITY OF

23 SAN JOSE REQUIREMENT IS ALL ABOUT?

24 A. I DO NOT.

Q. DO YOU HAVE ANY KNOWLEDGE ABOUT WHO IN THE CITY MAY
HAVE REQUIRED, IF ANYONE, NORCAL AND CWS TO PAY DIFFERENT
WAGES AND BENEFITS?

28 A. I DO NOT.

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1	Q. TO YOUR RECOLLECTION, DID ANYONE AT THIS OCTOBER
2	10, 2000 COUNCIL MEETING DISCLOSE THE EXISTENCE OF THIS
3	ADDENDUM ENTERED INTO THE DAY BEFORE THE COUNCIL MEETING?
4	A. NOT TO MY RECOLLECTION.
5	Q. DID MAYOR GONZALES MAKE ANY REFERENCE TO THIS?
6	A. NOT TO MY RECOLLECTION.
7	Q. WHY DON'T WE CONTINUE WATCHING THE MOVIE OR THE
8	VI DEO?
9	(PLAYING VIDEO.)
10	BY MR. FINKELSTEIN:
11	Q. LET ME PAUSE THE VIDEO. I SHOULD STATE FOR THE
12	RECORD, EITHER THE VIDEO DOESN'T CONTAIN CLOSED CAPTIONING
13	OR I HAVEN'T QUITE FIGURED OUT HOW TO TURN IT ON; WE'LL HAVE
14	TO DEAL WITH THAT AT A LATER DATE.
15	COUNCILMEMBER CHAVEZ, WE HAVE BEEN LISTENING TO
16	THE COUNCIL MEETING AND NOW WE'RE HEARING FROM COUNCILMEMBER
17	DI QUI STO.

18 A. THAT' S CORRECT.

19Q.HE JUST RAISED A QUESTION ABOUT THE LABOR UNIONS20AND WHO IS REPRESENTING THE DIFFERENT EMPLOYEES, CORRECT?

A. CORRECT.

22 Q. AND WE HEARD THE MAYOR RESPOND IN PART ABOUT 23 REPRESENTATION, CORRECT?

A. RESPOND?

Q. HE MADE SOME COMMENT, HE CLARIFIED FOR DIRECTOR
MOSHER THE QUESTION POSED BY COUNCILMEMBER DIQUISTO?

27 A. THAT'S CORRECT.

28 Q. HE ASKED ABOUT WHICH UNIONS ARE REPRESENTING WHOM,

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- 1 RI GHT?
- 2 A. CORRECT.

Q. AND WE'VE JUST HEARD MR. MOSHER SAY THAT THAT'S
NOT, WHICH UNIONS ARE REPRESENTING IS NOT A MATTER FOR THE
CITY?

6 A. THAT'S CORRECT.

Q. DID MAYOR GONZALES AT THIS POINT IN THE MEETING AT
LEAST MENTION ANYTHING ABOUT ANY ISSUE BETWEEN THE TEAMSTERS
AND THE ILWU CONCERNING CWS MRF WORKERS?

10 A. NO.

11

(PLAYING VIDEO)

12 MR. FINKELSTEIN:

 Q. I'LL STOP THE VIDEO AGAIN. WE JUST HEARD THE MAYOR
 TELL COUNCILMEMBER DIQUISTO IN RESPONSE TO QUESTIONS ABOUT
 THE LABOR CONTRACT THAT THE HAULERS MAY ENTER INTO WITH THE Page 208

16 UNIONS THERE IS NO GUARANTEE ABOUT WHAT KIND OF CONTRACT

17 THEY MIGHT HAVE, CORRECT?

18 A. THAT' S CORRECT.

19 (PLAYING VIDEO.)

20 BY MR. FINKELSTEIN:

Q. I SHOULD INDICATE WE FIGURED OUT HOW TO TURN THE
CLOSED CAPTIONING BACK ON. WE JUST HEARD CARL MOSHER
EXPLAIN ONE OF THE PROVISIONS IN THE CONTRACT, THAT THERE'S
A PROVISION FOR INCREASED COMPENSATION TO THE HAULERS BASED
ON A CPI ADJUSTMENT, BUT ON NO OTHER BASIS, CORRECT?
A. CORRECT.

27 Q. SO FOR EXAMPLE, IF ONE OF THE HAULERS NEGOTIATED A 28 NEW COLLECTIVE BARGAINING AGREEMENT WITH AN INCREASE IN WAGE

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1209

1 AND BENEFIT COSTS UNDER THE CONTRACT THAT WAS BEING PROPOSED 2 AT THAT TIME, OCTOBER OF 2000, THAT HAULER WOULD NOT HAVE 3 THE RIGHT UNDER THE CONTRACT FOR ADDITIONAL COMPENSATION? THAT'S CORRECT. 4 Α. 5 Q. THE HAULER WOULD HAVE TO ABSORB THE COST? THAT'S CORRECT. 6 Α. THANK YOU. 7 Q. (PLAYING VIDEO.) 8 9 BY MR. FINKELSTEIN: 10 Q. I WILL STOP THE VIDEO AGAIN. THE MAYOR JUST 11 INDICATED THAT, AT THIS POINT IN THE VIDEO, WE HEARD FROM COUNCI LMEMBERS WHO CARED TO MAKE COMMENTS, CORRECT? 12 RI GHT. 13 Α. Page 209

14 0. NOW THE MAYOR IS GOING TO TURN IT OVER TO THE 15 PUBLI C. THUS FAR, HAVE YOU HEARD THE MAYOR OR ANYONE ELSE SAY ANYTHING ABOUT A POTENTIAL PROBLEM WITH CWS MRF WORKERS' 16 REPRESENTATION, UNION REPRESENTATION? 17 18 Α. JOHN DIQUISTO. 19 0. HE ASKED WHETHER THERE WAS AN ISSUE? 20 CORRECT. Α. 21 0. THAT WAS NOT FOCUSED ON CWS, WAS IT? I DON'T KNOW IF HE WAS MAKING A DETERMINATION 22 Α. BETWEEN ONE UNION OR THE OTHER OR WHAT WORKERS, THE 23 CATEGORIES OF WORKERS. 24 25 Q. HE RAISED A GENERAL QUESTION ABOUT UNION **REPRESENTATION?** 26 SO DID MR. DIAZ. 27 Α. 28 Q. YES. MR. DIAZ, YES. DID THE MAYOR SAY ANYTHING

#### SUE HERFURTH, CSR #9645

#### 1210

- 1 ABOUT ANY MEETINGS HE MIGHT HAVE HAD WITH MR. MORALES OR
- 2 NORCAL OR CWS ABOUT THAT ISSUE?
- A. NO, HE DID NOT.
- 4 (PLAYING VIDEO.)
- 5 BY MR. FINKELSTEIN:
- Q. LET ME STOP THE VIDEO. WE HAVE BEEN LISTENING TO
  COMMENTS FROM THE PUBLIC, SPECIFICALLY MR. MORALES FROM THE
  TEAMSTERS, CORRECT?
- 9 A. CORRECT.

10 Q. AND HE MADE A COMMENT ABOUT HAVING A GOOD

11 RELATIONSHIP WITH NORCAL AND THE EXISTING VENDORS.

Page 210

12 A. CORRECT.

13 Q. HE ALSO SAID IT WAS A PROBLEM WITH NORCAL'S

14 SUBCONTRACTOR, CWS, RI GHT?

15 A. CORRECT. THERE WAS A PROBLEM.

Q. BEAR WITH ME FOR A MOMENT. LET ME HAVE YOU TAKE A
LOOK AT EXHIBIT 16. THIS IS AN OCTOBER 9 FAXED LETTER TO
MAYOR RON GONZALES. HAVE YOU SEEN THIS LETTER BEFORE?
A. NO.

Q. NOW, IN THIS LETTER, THIS LETTER APPEARS TO BE A
LETTER FROM CALIFORNIA WASTE SOLUTIONS PRESIDENT VICTOR
DUONG?

A. CORRECT.

Q. IN THIS LETTER DATED OCTOBER 9, DOES MR. DUONG
ADVISE THE MAYOR THAT CWS WILL PAY SORTERS HIRED PURSUANT TO
RECYCLE PLUS AWARD WAGE AND BENEFITS AT LEAST EQUIVALENT TO
THOSE PRESENTLY BEING PAID TO WORKERS OCCUPYING THOSE
POSITIONS UNDER THE CURRENT AGREEMENTS IN SAN JOSE? IS THAT

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1211

1 WHAT THE LETTER SAYS?	
2 A. YES.	
3 Q. AND THERE'S A HANDWRITTEN NOTE ON THE TOP UPPER	
4 RIGHT-HAND CORNER, IT SAYS "FILE RECYCLE PLUS." DO YOU	SEE
5 THAT?	
6 A. I DO.	
7 Q. DO YOU HAVE ANY IDEA WHOSE WRITING THAT IS?	
8 A. I DO NOT.	

9 Q. SO I WOULD YOU LIKE TO LISTEN CAREFULLY, AS YOU Page 211

HAVE BEEN, I WILL CONTINUE THE VIDEO IN A MINUTE, AND TELL 10 11 US WHETHER THE MAYOR IN RESPONSE TO MR. MORALES'S CONCERNS 12 AT THIS PUBLIC COUNCIL MEETING ON OCTOBER 10, THE DAY AFTER THAT LETTER IS DATED, RESPONDS IN ANY WAY TO INDICATE THAT 13 14 HE'S GOT SOME ASSURANCES FROM CWS THAT IT WILL PAY AT LEAST THE EXISTING WAGES AND BENEFITS. OKAY? 15 (PLAYING VIDEO.) 16 17 BY MR. FINKELSTEIN: 0. SO, MR. MORALES JUST FINISHED HIS REMARKS TO THE 18 MAYOR, CORRECT? 19 20 Α. CORRECT. 21 Q. AND DID THE MAYOR RESPOND IN ANY WAY ABOUT ANY ASSURANCES THAT HE HAD GOTTEN FROM CWS ABOUT CWS AGREEING TO 22 23 PAY WAGES AND BENEFITS NO LESS THAN THE EXISTING WAGES AND 24 **BENEFITS?** 25 Α. NO. 26 AND YOU HAVE BEEN HEARING THE TAPE WITH THE REST OF 0. 27 US, AND WHEN MR. MORALES MADE A COMMENT, AND I CAN PLAY IT 28 BACK IF YOU LIKE, ABOUT AFTER LISTENING TO THE ASSURANCES

#### SUE HERFURTH, CSR #9645

1212

FROM THE MAYOR THAT THESE MATTERS WERE GOING TO BE RESOLVED.
 DID YOU HEAR ANY ASSURANCES FROM THE MAYOR EXPRESSED AT THIS
 PUBLIC MEETING?
 A. I DID, AT THE BEGINNING WHEN HE TALKED ABOUT HIS
 EMPHASIS ON LABOR PEACE.
 Q. WELL, DOES LABOR PEACE MEAN THAT ANY DISPUTE

7 BETWEEN COMPETING UNIONS WOULD BE RESOLVED? Page 212

NO, BUT IT DOES MEAN THAT, I THINK -- I COULDN'T 8 Α. INTERPRET WHAT HE WAS SAYING, BUT HAD I SAID THAT, I WOULD 9 10 HAVE BEEN TELLING PEOPLE, I'M PAYING ATTENTION TO THE PROBLEM, BECAUSE WE DON'T WANT GARBAGE PILING UP IN THE 11 12 STREETS. 13 0. DOES LABOR PEACE REQUIRE THAT A NEW VENDOR AGREE TO BE BOUND BY THE FORMER VENDOR'S COLLECTIVE BARGAINING 14 AGREEMENT? 15 Α. NO, IT DOES NOT. 16 THAT'S WHAT MR. MORALES SEEMED TO BE CONCERNED 17 Q. 18 ABOUT, WAS IT NOT? DO YOU WANT ME PLAY IT BACK? 19 NO, I DON'T NEED YOU TO PLAY IT BACK. IT SOUNDS TO Α. ME LIKE BOBBY MORALES' CONCERNS ARE AT LEAST TWO PARTS. 20 ONE PRIMARILY BEING A JURISDICTIONAL ISSUE, THE SECOND BEING THE 21 22 TREATMENT OF THE WORKERS AND THEIR OPPORTUNITY. 23 RIGHT. AND WE DIDN'T HEAR MAYOR GONZALES SAY 0. 24 ANYTHING ABOUT HAVING GOTTEN THIS ASSURANCE FROM CWS THE DAY 25 BEFORE, ON OCTOBER 9, IN THE LETTER, DO WE? 26 Α. THAT'S CORRECT. 27 (PLAYING VIDEO.) BY MR. FINKELSTEIN: 28

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1213

1 Q. WE JUST HEARD KEN ABSALOM, A LAWYER FROM THE

2 TEAMSTERS, RAISE THE ISSUE OF THE NEUTRALITY AGREEMENTS,

3 CORRECT?

4 A. THAT'S CORRECT.

5 Q. THEY ARE SOMETIMES CALLED CARD CHECK AGREEMENTS? Page 213

THAT'S CORRECT. 6 Α. 7 THE WAY IT WORKS IS, THIS IS A SUBSTITUTE PROCEDURE Q. FOR AN NLRB SUPERVISED ELECTION? 8 9 THAT'S CORRECT. Α. IN OTHER WORDS, THE EMPLOYEES FILL OUT PREFERENCE 10 Q. 11 CARDS AND INDICATE WHAT UNION THEY WANT TO BE REPRESENTED BY, AND THE UNION WITH A MAJORITY OF THE CARDS WINS, 12 ESSENTI ALLY? 13 THAT'S ONE WAY THAT IT WORKS, YES. 14 Α. RIGHT. I THINK AT THE TIME THAT KEN ABSALOM WAS 15 Q. MAKING THE STATEMENT, WAS IT YOUR UNDERSTANDING, THAT THE 16 17 CITY COULD NOT REQUIRE NEUTRALITY AGREEMENTS BY THE VENDORS AS A CONDITION OF GETTING AN AWARD FROM THE CITY? 18 THAT IS CORRECT. 19 Α. AS A MATTER OF FACT, A FEW WEEKS LATER THE CITY 20 Q. 21 ATTORNEY ISSUED A WRITTEN OPINION SAYING AS MUCH, ISN'T THAT 22 TRUF? 23 Α. I DON'T RECALL THE WRITTEN OPINION. I DO BELIEVE THAT'S RIGHT. 24 25 Q. LET ME SEE IF I CAN FIND IT. WHY DON'T YOU TAKE A LOOK AT EXHIBIT 20. 26 Α. THANK YOU. 27 28 Q. DO YOU RECALL SEEING THAT MEMORANDUM BEFORE? SUE HERFURTH, CSR #9645

1	Α.	I	DON'	ΤF	RECALL	ΙT,	BUT	THE I	LANGUA	<b>GE</b>	SOUND	S
2	FAMI LI AR		I DC	N' T	RECA	LL SI	PECI F	ICAL	LY THE	E DO	CUMEN	Т.
3	Q.	0	KAY.	AT	THE P	BOTT age 2		PAG	E ONE	THE	RE' S	

4	A DISCUSSION ABOUT SEVERAL SPEAKERS AT THE COUNCIL MEETING
5	URGING THE COUNCIL TO ADD THE NEW PROVISION TO PROPOSED
6	CONTRACTS, A NEUTRALITY AGREEMENT, CORRECT?
7	A. YES.
8	Q. AND THE MEMO GOES ON TO EXPLAIN WHAT A NEUTRALITY
9	AGREEMENT IS?
10	A. IT DOES.
11	Q. AND THEN THE MEMO SAYS THAT A CITY REQUIREMENT, THE
12	PROPOSERS, THAT'S THE TERM, IT REFERS TO THE HAULERS THAT
13	ARE SEEKING THESE CONTRACTS, RIGHT?
14	A. CORRECT.
15	Q. THE CITY REQUIREMENT THAT PROPOSERS ENTERING INTO
16	NEUTRALITY AGREEMENTS OR AGREE TO NEUTRALITY PROVISIONS ARE
17	RAISING VERY SERIOUS LEGAL CONCERNS ON TWO LEVELS.
18	FIRST, FEDERAL LABOR LAW PROHIBITS A CITY FROM
19	INTERFERING WITH THE COLLECTIVE BARGAINING PROCESS REGULATED
20	BY FEDERAL LAW, CORRECT?
21	A. CORRECT.
22	Q. THIS WAS A MEMO THAT TO YOUR KNOWLEDGE WAS
23	DISTRIBUTED TO THE ENTIRE COUNCIL?
24	A. YES, IT APPEARS TO ME THAT
25	Q. AS A MATTER OF FACT, IF YOU LOOK AT THE FIRST PAGE
26	OF THE MEMO, THERE'S A REFERENCE TO IT BEING PART OF THE
27	RECORD FOR THE NOVEMBER 7, 2000 COUNCIL MEETING, AGENDA ITEM
28	9B.

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1215

1 A. CORRECT.

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THAT SUGGESTS TO YOU, DOES IS NOT, THAT IT WAS 2 0. 3 TRANSMITTED TO THE COUNCIL AND MADE PART OF THE OFFICIAL 4 RECORD? 5 Α. IT DOES. THEN THE MEMO GOES ON TO RECITE THE EMPLOYEES OF 6 Q. 7 NORCAL SUBCONTRACTOR, CALIFORNIA WASTE SOLUTIONS, INC. ARE 8 CURRENTLY REPRESENTED BY A LABOR ORGANIZATION, DOES IT NOT? 9 Α. CORRECT. 10 0. AND THAT WOULD BE THE ILWU, CORRECT? CORRECT. 11 Α. 12 Q. AND THE MEMO CONCLUDES THAT PARAGRAPH BY SAYING AS 13 SUCH, THERE IS LITTLE CITY BUSINESS INTEREST OR 14 JUSTIFICATION IN REQUIRING NEUTRALITY AGREEMENTS IN THIS CASE, RIGHT? 15 16 A. RI GHT. 17 THE NEXT PARAGRAPH TALKS ABOUT REQUIRING NEUTRALITY 0. 18 AGREEMENTS CALLING INTO QUESTION THE INTEGRITY OF THE RFP 19 PROCESS BECAUSE IT WAS NEVER A SPECIFICATION OF THE RFP, 20 CORRECT? 21 Α. RI GHT. SO BASED ON YOUR VAST EXPERIENCE IN ORGANIZED 22 Q. LABOR, DO YOU AGREE WITH THE CONCLUSION OF THIS MEMO? 23 I DID NOT AGREE WITH THE VERDICT THAT IT WOULD BE A 24 Α. VIOLATION OF FEDERAL LABOR LAW, AND I DID NOT BECAUSE AS A 25 26 PROCURER OF SERVICES AND THE CITY BEING A PROCURER OF 27 SERVICES, WE HAVE A HIGH INTEREST ESPECIALLY RELATING TO THINGS LIKE GARBAGE, THAT YOU DON'T HAVE GARBAGE PILING UP 28

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1 ON PEOPLE'S STREETS. BUT I'M NOT AN ATTORNEY, AND I LIKE TO 2 ARGUE WITH OUR CITY ATTORNEY QUITE A LOT. THIS WOULD HAVE BEEN SOMETHING I ARGUED WITH HIM ABOUT. 3 4 Q. DID YOU IN THIS CASE? 5 I HAVE A HARD TIME BELIEVING I DIDN'T, BUT I MAY Α. NOT HAVE. I THINK WHAT IS COMPELLING TO ME ABOUT THIS IS 6 7 THAT IT WAS NOT PART OF THE ORIGINAL REQUEST FOR PROPOSALS. I THINK EARLIER THIS AFTERNOON, AT THE START OF 8 0. 9 YOUR TESTIMONY, I WENT THROUGH A SERIES OF QUESTIONS, AND I 10 THINK YOU TOLD US THE CITY COULD NOT HAVE LAWFULLY REQUIRED 11 THE PROPOSERS TO GO WITH ONE UNION VERSUS ANOTHER, CORRECT? 12 Α. THAT'S CORRECT. I SEE THAT IT'S ALMOST 4:00 O'CLOCK, SO WE'RE GOING 13 0. 14 TO HAVE TO RECESS FOR THE EVENING. AND I HATE TO DO THIS TO 15 YOU, BUT WE'LL NEED YOU TO COME BACK. WHY DON'T WE DISCUSS 16 THAT OFFLINE, WE DON'T HAVE TO DO IT ON THE RECORD, UNLESS 17 THERE IS ANYTHING ELSE THE JURORS WANT. 18 THE FOREPERSON: I THINK WE ALSO WANT TO, OFF THE 19 RECORD, TALK ABOUT SCHEDULING. MR. FINKELSTEIN: YOU' RE NOT EXCUSED; THAT MEANS 20 YOU ARE STILL SUBJECT TO BEING RECALLED ON SUBPOENA. 21 WF 22 WOULD LIKE TO GET YOU BACK NEXT WEEK SOME TIME. I'LL TALK 23 TO YOU ABOUT THAT IN A MOMENT. THE WITNESS: ALL RIGHT. 24 25 MR. FINKELSTEIN: THANK YOU VERY MUCH FOR COMING 26 HERE THIS AFTERNOON. 27 THE FOREPERSON: LET ME ALSO REMIND YOU OF THE CONFIDENTIALITY ADMONITION, WHICH IS DURABLE UNTIL THE COURT 28

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1	CHOOSES TO RELEASE THE TRANSCRIPT OF THIS PROCEEDING.
2	YOU'RE NOT TO TALK WITH ANYONE ABOUT THE CONTENT OF WHAT WAS
3	SAI D.
4	THE WITNESS: I UNDERSTAND. THANK YOU.
5	THE FOREPERSON: LET'S ADJOURN THIS SESSION FOR
6	TODAY AND GO OFF THE RECORD.
7	(COURT WAS ADJOURNED FOR THE DAY.)
8	
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Vol 8Go~1

IN THE SUPERIOR COURT OF THE STATE OF CALIFORNIA 1 2 IN AND FOR THE COUNTY OF SANTA CLARA 3 BEFORE THE GRAND JURY ---000---4 5 6 PEOPLE OF THE STATE OF ) 7 CALI FORNIA, PLAINTIFFS, 8 I NDI CTMENT 9 V. NO. 211045 RONALD R. GONZALES, JOSEPH AUGUST GUERRA III, AND 10 NORCAL WASTE SYSTEMS, INC., 11 DEFENDANTS. 12 13 14 15 REPORTER' S TRANSCRIPT OF PROCEEDINGS 16 SAN JOSE, CALIFORNIA 17 VOLUME 8 18 PAGES 1219-1400 APRIL 12, 2006 APRIL 13, 2006 19 20 ---000---21 22 23 24 **APPEARANCES:** FOR THE PEOPLE: JULIUS FINKELSTEIN 25 DEPUTY DISTRICT ATTORNEY 26 JAMES GI BBONS-SHAPI RO • 27 DEPUTY DISTRICT ATTORNEY 28 OFFICIAL COURT REPORTER: SUE HERFURTH, C.S.R. LI CENSE NO. 9645 SUE HERFURTH, CSR #9645

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#### SUE HERFURTH, CSR #9645

1221

1 SAN JOSE, CALIFORNIA APRIL 12, 2006 2 3 PROCEEDI NGS: 4 THE FOREPERSON: MR. (NAME REDACTED) IS STILL OUT OF TOWN. ALL OTHER GRAND JURORS ARE PRESENT. 5 I WAS AUTHORIZED TO ADVISE YOU THAT THE GOOD NEWS 6 7 IS THAT THERE'S ONLY ABOUT 25 MINUTES OF COUNCIL MEETING DVD 8 THAT WE NEED TO WATCH. THE BAD NEWS IS THERE IS STILL 25 9 MINUTES OF THE COUNCIL MEETING TO WATCH. I'M ASSURED THAT'S THE END, PROBABLY, OF THE VIDEOS THAT WE WILL NEED TO SEE. 10 MR. FINKELSTEIN: THE WITNESS IS OUTSIDE, BUT 11 12 BEFORE I BRING HER IN I WANT TO TELL THE JURY, AS IN THE CASE OF THE OTHER VIDEO WE WATCHED, PLEASE BEAR IN MIND WHAT 13 PEOPLE SAY OUTSIDE THIS GRAND JURY ROOM NOT UNDER OATH IS 14 15 WHAT WE CALL HEARSAY, AND YOU CAN CONSIDER THIS ONLY FOR THE PURPOSE OF DETERMINING WHAT PEOPLE SAID, OR IN SOME CASES 16 17 WHAT THEY DIDN'T SAY, IN VARIOUS CONTEXTS, BUT IT CANNOT BE CONSIDERED AS EVIDENCE THAT ANY OF THE THINGS THAT PEOPLE 18 19 SAY ARE NECESSARILY TRUE. AND THAT WOULD ALSO APPLY TO A NUMBER OF DOCUMENTS AND LETTERS AND SO FORTH THAT WE HAVE 20 INTRODUCED DURING THE COURSE OF THIS HEARING. 21 THEY ARE THERE TO SHOW WHAT PEOPLE SAID AND WHAT THEIR RESPONSE WAS, 22 BUT IT'S ALL HEARSAY AND THEREFORE CANNOT BE CONSIDERED AS 23 24 EVIDENCE THAT WHAT SOMEONE SAID IN A LETTER WAS TRUE, ONLY 25 THAT'S WHAT THEY SAID. THAT'S WHAT THEY CLAIM, AND THAT'S WHAT THE PERSON SAID IN RESPONSE. 26

27

THERE ARE SOME EXCEPTIONS THAT MAY APPLY, AND I Page 3

# 28 WILL TALK ABOUT THAT LATER, BUT GENERALLY SPEAKING, IF IT'S

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1	NOT SAID FROM THE WITNESS STAND, YOU SHOULD ASSUME IT'S
2	HEARSAY AND SHOULD NOT BE CONSIDERED BY YOU FOR THE TRUTH,
3	ONLY AS EVIDENCE OF WHAT THEY SAID. SO, JUST VERY BRIEFLY,
4	IF THIS WAS A CASE ABOUT WHETHER A CONTRACT EXISTED, THEN WE
5	WOULD HEAR EVIDENCE OF SOMEONE SAID, YOU PAY ME A THOUSAND
6	DOLLARS, ANOTHER PERSON SAID, I'LL PAINT YOUR HOUSE. THAT
7	DOESN' T PROVE THEY PAINTED THE HOUSE, JUST THAT THEY AGREED
8	TO PAINT THE HOUSE. ANY QUESTIONS ABOUT THAT? VERY GOOD.
9	LET ME HAVE THE WITNESS STEP BACK IN AND WE'LL
10	RESUME.
11	CINDY CHAVEZ,
12	HAVING BEEN PREVIOUSLY SWORN, TESTIFIED AS FOLLOWS:
13	EXAMI NATI ON:
14	BY MR. FINKELSTEIN:
14 15	BY MR. FINKELSTEIN:Q.COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING
15	Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING
15 16	Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL
15 16 17	Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL UNDER OATH. DO YOU UNDERSTAND?
15 16 17 18	Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL UNDER OATH. DO YOU UNDERSTAND? A. I DO.
15 16 17 18 19	<ul> <li>Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING</li> <li>BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL</li> <li>UNDER OATH. DO YOU UNDERSTAND?</li> <li>A. I DO.</li> <li>Q. I THINK WE HAVE ABOUT 25, 30 MINUTES LEFT OF THE</li> </ul>
15 16 17 18 19 20	<ul> <li>Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING</li> <li>BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL</li> <li>UNDER OATH. DO YOU UNDERSTAND?</li> <li>A. I DO.</li> <li>Q. I THINK WE HAVE ABOUT 25, 30 MINUTES LEFT OF THE</li> <li>VIDEO; I WOULD LIKE TO COMPLETE THAT. HOPEFULLY, THAT WILL</li> </ul>
15 16 17 18 19 20 21	<ul> <li>Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL UNDER OATH. DO YOU UNDERSTAND?</li> <li>A. I DO.</li> <li>Q. I THINK WE HAVE ABOUT 25, 30 MINUTES LEFT OF THE VIDEO; I WOULD LIKE TO COMPLETE THAT. HOPEFULLY, THAT WILL BE THE END OF WATCHING VIDEOS OF COUNCIL MEETINGS, AT LEAST</li> </ul>
15 16 17 18 19 20 21 22	<ul> <li>Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL UNDER OATH. DO YOU UNDERSTAND?</li> <li>A. I DO.</li> <li>Q. I THINK WE HAVE ABOUT 25, 30 MINUTES LEFT OF THE VIDEO; I WOULD LIKE TO COMPLETE THAT. HOPEFULLY, THAT WILL BE THE END OF WATCHING VIDEOS OF COUNCIL MEETINGS, AT LEAST FOR YOUR TESTIMONY. WHY DON'T I RESUME THE VIDEO. I MADE</li> </ul>
15 16 17 18 19 20 21 22 23	<ul> <li>Q. COUNCILMEMBER CHAVEZ, I'LL JUST CAUTION YOU, HAVING BEEN PREVIOUSLY SWORN IN THIS INVESTIGATION, YOU'RE STILL UNDER OATH. DO YOU UNDERSTAND?</li> <li>A. I DO.</li> <li>Q. I THINK WE HAVE ABOUT 25, 30 MINUTES LEFT OF THE VIDEO; I WOULD LIKE TO COMPLETE THAT. HOPEFULLY, THAT WILL BE THE END OF WATCHING VIDEOS OF COUNCIL MEETINGS, AT LEAST FOR YOUR TESTIMONY. WHY DON'T I RESUME THE VIDEO. I MADE NOTES OF WHERE WE LEFT OFF AND I THINK WE'RE AT THE RIGHT</li> </ul>

- 26 BY MR. FINKELSTEIN:
- 27 Q. WE JUST HEARD A REPRESENTATIVE OF WASTE MANAGEMENT,
- 28 ONE OF THE CURRENT PROVIDERS, EXPRESS CONCERNS ABOUT

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1	NORCAL'S ABILITY TO DELIVER AT THE PRICE QUOTED IN THEIR
2	PROPOSAL, CORRECT?
3	A. CORRECT.
4	Q. AND THE PERSON ALSO URGED THE COUNCIL TO HOLD
5	NORCAL TO THE PRICES IT QUOTED IN ITS PROPOSAL, CORRECT?
6	A. THAT'S CORRECT.
7	(PLAYING VIDEO.)
8	BY MR. FINKELSTEIN:
9	Q. OKAY. WE'VE JUST CONCLUDED WATCHING THE VIDEO OF
10	THE OCTOBER 10 COUNCIL MEETING CONCERNING THE SELECTION OF
11	HAULERS UNDER THE RFPS THAT ISSUED EARLIER THAT YEAR,
12	CORRECT?
13	A. THAT'S CORRECT.
14	Q. WE'VE HEARD THE MAYOR COMMENT SEVERAL TIMES AS WELL
15	AS NUMBER OF COUNCILMEMBERS, AND YOURSELF INCLUDED, RIGHT?
16	A. THAT'S CORRECT.
17	Q. WE' VE ALSO HEARD REPRESENTATIVES FROM NORCAL;
18	MICHAEL SANGIACOMO AND BILL JONES, CORRECT?
19	A. CORRECT.
20	Q. I WANT TO ASK YOU SOME QUESTIONS ABOUT WHAT WAS AND
21	WHAT WASN'T SAID IN THIS COUNCIL MEETING DID THE MAYOR OR
22	NORCAL SAY ANYTHING AT THE COUNCIL VOTE ABOUT ANY PROMISES
23	OR REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL OR CWS? Page 5

24 A. NO.

25Q.DID THE MAYOR OR NORCAL SAY ANYTHING AT THE COUNCIL26VOTE ABOUT THE MAYOR DIRECTING NORCAL OR CWS TO USE THE

27 TEAMSTERS?

28 A. NO.

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1224

1 0. DID THE MAYOR OR NORCAL SAY ANYTHING AT THE COUNCIL 2 VOTE ABOUT THE CITY NEEDING TO REIMBURSE NORCAL OR CWS FOR 3 ADDITIONAL LABOR COSTS NOT REFLECTED IN THE NORCAL PROPOSAL? Α. NO. 4 THAT INFORMATION I JUST ASKED YOU ABOUT, WOULD THAT 5 Q. 6 HAVE BEEN INFORMATION THAT WOULD HAVE BEEN IMPORTANT TO YOU AS A COUNCILMEMBER BEFORE CASTING YOUR VOTE ON THIS ISSUE? 7 Α. 8 YES. 9 0. WHY IS THAT? WELL, MY FIRST MEMO ON THIS ITEM CAME BEFORE 10 Α. 11 ACTUALLY THIS MEETING AND IT WAS AT A MEETING WE HAD PRIOR TO THIS, AND THE AREAS I WAS MOST CONCERNED ABOUT WAS WORKER 12 13 RETENTION, LABOR PEACE, LOCAL PREFERENCE. AND GIVEN HOW MANY PEOPLE CAME FORWARD AND SPOKE ABOUT THERE BEING 14 CONCERNS OR PROBLEMS, I WOULD HAVE WANTED TO KNOW WHETHER OR 15 NOT THESE CONCERNS OR PROBLEMS WERE ACTUALLY BEING 16 17 ADDRESSED, AND IF SO, HOW. WE HEARD A NUMBER OF PEOPLE REITERATE THEIR DESIRE, 18 Q. 19 A NUMBER OF COUNCILMEMBERS REITERATE THEIR DESIRE THAT THE CITY AUDITOR LOOK CAREFULLY AT THE FINANCIAL ASPECTS OF 20 NORCAL' S PROPOSAL, CORRECT? 21 Page 6

22 A. THAT'S CORRECT.

Q. AND WOULD YOU EXPECT THAT AN ADDITIONAL 10 MILLION
DOLLAR LIABILITY THAT NORCAL HAD UNDERTAKEN AFTER SUBMITTING
ITS PROPOSAL BEFORE THE COUNCIL VOTE WOULD HAVE BEEN
INFORMATION THAT YOU WOULD HAVE WANTED, ALONG WITH THE CITY
AUDITOR, TO KNOW ABOUT?

28 A. YES.

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1225

- 1 Q. DID YOU RECEIVE THAT INFORMATION?
- 2 A. WELL, THE AUDIT SHOWED --
- 3 Q. I MEAN AT THIS VOTE.
- 4 A. NO.
- 5 Q. OR PRIOR TO THE VOTE?
- 6 A. NO.

Q. AND YOU STARTED TO SAY SOMETHING ABOUT THE AUDIT.
DID THE AUDIT SHOW ANY ADDITIONAL LIABILITY UNDERTAKEN BY
NORCAL TO REIMBURSE CWS FOR EXTRA LABOR COSTS?

10 A. NO.

Q. NOW, PRIOR TO THIS VOTE, DID YOU SPEAK WITH ANY
 REPRESENTATIVES OF NORCAL CONCERNING NORCAL'S PROPOSAL?

13 A. YES.

14 Q. AND DO YOU REMEMBER WHO AND WHEN AND WHERE THAT 15 TOOK PLACE?

 A. I KNOW WE TALKED ABOUT THIS WHEN I WAS HERE LAST,
 SO I'M ASSUMING, I RECALL THAT MOST OF THOSE WERE PROBABLY,
 OR ALL OF THEM WERE PROBABLY IN MY OFFICE, AND I BELIEVE I
 MET WITH ALMOST EVERYONE WHO CAME BEFORE US, FROM A Page 7

20 COMPANY PERSPECTIVE.

21 Q. DO YOU REMEMBER YOU MET WITH BILL JONES OR MICHAEL 22 SANGLACOMO?

A. I DON'T REMEMBER MEETING WITH MIKE, BUT I DO
REMEMBER BILL JONES.

Q. DID HE OR ANYONE ELSE FROM NORCAL PRIOR TO THE VOTE
IN MEETINGS WITH YOU EVER SAY ANYTHING ABOUT PROMISES OR
REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL OR CWS?
A. NO.

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1226

1 DID NORCAL SAY ANYTHING PRIOR TO THE COUNCIL VOTE Q. 2 TO YOU ABOUT THE MAYOR DIRECTING NORCAL OR CWS TO USE **TEAMSTERS?** 3 4 Α. NO. 5 0. DID NORCAL SAY ANYTHING PRIOR TO THE COUNCIL VOTE ABOUT THE CITY NEEDING TO REIMBURSE NORCAL OR CWS FOR 6 7 ADDITIONAL LABOR COSTS NOT REFLECTED IN THE NORCAL PROPOSAL? 8 Α. NO. 9 0. WHAT DID NORCAL TELL YOU PRIOR TO THE COUNCIL VOTE? UH -- I DON'T REMEMBER SPECIFICALLY, BUT I REMEMBER 10 Α. THAT EVERYONE WHO CAME BEFORE US TALKED ABOUT WHY THEIR BID 11 WAS THE RIGHT ONE, WHY SOMEONE ELSE'S BID WAS NOT. 12 PEOPLE WERE MORE REPRESENTING THEMSELVES IN TERMS OF WHY THEY WERE 13 14 THE ONES TO CHOOSE OR WHY NOT TO CHOOSE SOMEONE ELSE. 15 Q. ALL RIGHT. NOW, I NOTICE IT'S ALMOST 11:00 O'CLOCK; MAYBE WE SHOULD TAKE A FIVE-MINUTE RECESS. 16 THE FOREPERSON: LET'S RECESS FOR FIVE MINUTES. I 17 Page 8

18 WOULD REMIND YOU OF THE CONFIDENTIALITY ADMONITION. 19 THE WI TNESS: THANK YOU. 20 (A BRIEF RECESS WAS TAKEN.) THE FOREPERSON: COULD WE COME BACK TO ORDER. 21 22 BY MR. FINKELSTEIN: FOLLOWING THE OCTOBER 10 COUNCIL MEETING, AN AUDIT 23 Q. 24 REPORT CAME BACK FROM THE CITY AUDITOR? CORRECT. 25 Α. 26 WAS THERE ANYTHING IN THE AUDIT REPORT THAT Q. DISCLOSED ANYTHING ABOUT THIS ADDITIONAL LIABILITY THAT 27 NORCAL HAD UNDERTAKEN TO REIMBURSE CWS FOR THESE EXTRA LABOR 28

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1	COSTS NOT INCLUDED IN THEIR PROPOSAL?
2	A. NO.
3	Q. THEN THERE WAS A SECOND COUNCIL VOTE ON DECEMBER
4	12, I BELIEVE; IS THAT CORRECT?
5	A. AROUND THERE, YES.
6	Q. AND PRIOR TO THAT SECOND COUNCIL VOTE, THERE WAS A
7	SECOND MEMO FROM THE MAYOR'S OFFICE, CORRECT?
8	A. I DO NOT RECALL IT BUT NO, I DON'T RECALL IT.
9	Q. OKAY. DO YOU RECALL THAT THERE WAS A SECOND
10	COUNCIL VOTE IN DECEMBER 2000, CORRECT?
11	A. APPROXIMATELY.
12	Q. DO YOU RECALL WHAT ACTIONS THE CITY COUNCIL TOOK ON
13	NORCAL'S PROPOSAL AT THE DECEMBER CITY COUNCIL MEETING?
14	A. I DON'T RECALL THE EXACT ACTIONS, NO.
15	Q. OKAY. LET ME SEE IF I CAN ASSIST YOU. Page 9

16	LET ME SHOW YOU EXHIBIT 22, WHICH IS A CERTIFIED
17	COPY OF THE MINUTES OF THE CITY COUNCIL FOR THURSDAY,
18	DECEMBER 12, 2000.
19	A. THANK YOU.
20	Q. WHY DON'T YOU TAKE A MOMENT AND LOOK AT THOSE
21	MINUTES AND SEE IF IT REFRESHES YOUR MEMORY.
22	A. DO YOU KNOW THE ITEM NUMBER FROM THE DAY?
23	Q. IT'S USUALLY AROUND SEVEN OR NINE, SOMEWHERE AROUND
24	THERE. WOULD YOU LIKE ME TO TRY TO LOCATE IT FOR YOU?
25	A. SORRY. I'M STILL LOOKING.
26	Q. WAS I RIGHT ABOUT THE DATE, DECEMBER 12?
27	A. YES, YOU WERE CORRECT.
28	Q. OKAY. YOU WERE PRESENT, RIGHT?

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1 A. YES.

2	Q.	AND A	VOTE	WAS	TAKEN	ON	THE	NORCAL	PROPOSAL,

- 3 CORRECT?
- 4 A. CORRECT.

5 Q. AND WHAT ACTION DID THE CITY COUNCIL TAKE ON NORCAL'S PROPOSAL AT THE DECEMBER 12, 2000 COUNCIL MEETING? 6 7 WE ACCEPTED THE REPORTS RELATED TO POTENTIAL Α. 8 SERVICE ENHANCEMENT REVENUE OR COSTS FOR RECYCLE PLUS 9 PROGRAM, THE ACCEPTANCE OF THE REPORT ON LABOR PEACE ISSUES RELATE TO THE RECYCLE PLUS PROGRAM, AND ACCEPTANCE OF THE 10 11 REPORT FROM THE CITY AUDITOR ON THE REVIEW OF THE AUDIT, AND AUTHORIZATION FOR THE CITY MANAGER TO NEGOTIATE --12 13 Q. SO BASICALLY THE PROPOSAL WAS ACCEPTED AND STAFF Page 10

WAS DIRECTED TO NEGOTIATE THE CONTRACT WITH NORCAL? 14 15 Α. CORRECT. AT THIS MEETING AT THIS COUNCIL MEETING ON DECEMBER 16 0. 17 12, DID THE MAYOR OR NORCAL SAY ANYTHING ABOUT ANY PROMISES 18 OR REPRESENTATIONS THEY MADE TO NORCAL OR CWS? 19 Α. NO. 20 DID THE MAYOR OR NORCAL SAY ANYTHING AT THE COUNCIL Q. 21 VOTE ABOUT THE MAYOR DIRECTING NORCAL OR CWS TO USE THE 22 TEAMSTERS? 23 Α. NO. DID THE MAYOR OR NORCAL SAY ANTHING AT THIS COUNCIL 24 0. 25 VOTE ON DECEMBER 12 ABOUT THE CITY NEEDING TO REIMBURSE NORCAL OR CWS FOR ADDITIONAL LABOR COSTS NOT REFLECTED IN 26 THE NORCAL PROPOSAL? 27 28 Α. NO.

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1 Q. IS THAT INFORMATION THAT YOU WOULD HAVE WANTED TO 2 HAVE BEFORE CASTING YOUR VOTE ON DECEMBER 12 IN FAVOR OF THE 3 NORCAL PROPOSAL?

4 A. YES.

5 Q. AND FOR THE SAME REASONS YOU EXPRESSED BEFORE?

A. YES. THESE WERE ISSUES I WAS CONCERNED ABOUT, I
WAS VERY WORRIED, AS YOU HEARD ON THE TAPE EARLIER, ABOUT
HOW THE WORKERS WERE GOING TO BE TREATED IRRESPECTIVE OF THE
UNION REPRESENTING THEM OR IF THEY WOULD BE AT ALL.

 Q. BEFORE THIS SECOND VOTE ON DECEMBER 12, 2000, DID
 YOU SPEAK WITH THE MAYOR ABOUT THESE ISSUES? Page 11

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12	Α.	NOT THAT I RECALL.
13	Q.	OKAY.
14	Α.	MAY I ASK A CLARIFYING QUESTION?
15	Q.	YES.
16	Α.	WHEN YOU SAY THESE ISSUES, ARE YOU REFERRING TO
17	Q.	THE SELECTION OF NORCAL'S PROPOSAL.
18	Α.	YOU KNOW WHAT, I DON'T REMEMBER THE ANSWER TO THAT
19	QUESTI ON	. I DON'T RECALL IF I DID OR DIDN'T.
20	Q.	MAYBE I CAN ASK IT THIS WAY: DO YOU RECALL THE
21	MAYOR SA	YING ANYTHING TO YOU PRIOR TO THE DECEMBER 12
22	COUNCI L	VOTE ABOUT ANY PROMISES OR REPRESENTATIONS THAT HE
23	MAY HAVE	MADE TO NORCAL OR CWS?
24	Α.	NO.
25	Q.	DO YOU RECALL THE MAYOR SAYING ANYTHING TO YOU
26	PRIOR TO	DECEMBER 12 VOTE ABOUT THE MAYOR DIRECTING NORCAL
27	OR CWS T	0 USE THE TEAMSTERS?
28	Α.	NO.

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<ul> <li>REIMBURSE NORCAL OR CWS FOR ADDITIONAL LABOR COSTS?</li> <li>A. NO.</li> <li>Q. DID YOU SPEAK WITH NORCAL BETWEEN THE FIRST AN</li> <li>SECOND VOTE, AND BY THE FIRST VOTE I MEAN OCTOBER 10, 2</li> <li>AND THE SECOND VOTE DECEMBER 12, 2000?</li> <li>A. I DON'T KNOW. I DON'T RECALL IF I DID OR NOT.</li> </ul>	1	Q. DO YOU REMEMBER THE MAYOR SAYING ANYTHING TO YOU	
<ul> <li>A. NO.</li> <li>Q. DID YOU SPEAK WITH NORCAL BETWEEN THE FIRST AN</li> <li>SECOND VOTE, AND BY THE FIRST VOTE I MEAN OCTOBER 10, 2</li> <li>AND THE SECOND VOTE DECEMBER 12, 2000?</li> <li>A. I DON'T KNOW. I DON'T RECALL IF I DID OR NOT.</li> <li>Q. DO YOU RECALL NORCAL SAYING ANYTHING TO YOU PR</li> </ul>	2	PRIOR TO THE DECEMBER 12 VOTE ABOUT THE CITY NEEDING TO	
<ul> <li>Q. DID YOU SPEAK WITH NORCAL BETWEEN THE FIRST AN</li> <li>SECOND VOTE, AND BY THE FIRST VOTE I MEAN OCTOBER 10, 2</li> <li>AND THE SECOND VOTE DECEMBER 12, 2000?</li> <li>A. I DON'T KNOW. I DON'T RECALL IF I DID OR NOT.</li> <li>Q. DO YOU RECALL NORCAL SAYING ANYTHING TO YOU PR</li> </ul>	3	REIMBURSE NORCAL OR CWS FOR ADDITIONAL LABOR COSTS?	
<ul> <li>6 SECOND VOTE, AND BY THE FIRST VOTE I MEAN OCTOBER 10, 2</li> <li>7 AND THE SECOND VOTE DECEMBER 12, 2000?</li> <li>8 A. I DON'T KNOW. I DON'T RECALL IF I DID OR NOT.</li> <li>9 Q. DO YOU RECALL NORCAL SAYING ANYTHING TO YOU PR</li> </ul>	4	A. NO.	
<ul> <li>AND THE SECOND VOTE DECEMBER 12, 2000?</li> <li>A. I DON'T KNOW. I DON'T RECALL IF I DID OR NOT.</li> <li>Q. DO YOU RECALL NORCAL SAYING ANYTHING TO YOU PR</li> </ul>	5	Q. DID YOU SPEAK WITH NORCAL BETWEEN THE FIRST AND	
<ul> <li>8 A. I DON'T KNOW. I DON'T RECALL IF I DID OR NOT.</li> <li>9 Q. DO YOU RECALL NORCAL SAYING ANYTHING TO YOU PR</li> </ul>	6	SECOND VOTE, AND BY THE FIRST VOTE I MEAN OCTOBER 10, 200	Э,
9 Q. DO YOU RECALL NORCAL SAYING ANYTHING TO YOU PR	7	AND THE SECOND VOTE DECEMBER 12, 2000?	
	8	A. I DON'T KNOW. I DON'T RECALL IF I DID OR NOT.	
	9		R

10	TO THE DECEMBER 12 COUNCIL VOTE ABOUT ANY PROMISES OR
11	REPRESENTATIONS THAT MAY HAVE BEEN MADE TO THEM?
12	A. NO.
13	Q. OR DID THEY SAY ANYTHING ABOUT BEING DIRECTED TO
14	USE THE TEAMSTERS?
15	A. NO.
16	Q. DID THEY SAY ANYTHING ABOUT THE CITY NEEDING TO
17	REIMBURSE NORCAL OR CWS FOR ADDITIONAL LABOR COSTS?
18	A. NO.
19	Q. THEN DO YOU RECALL THAT
20	A. MAY I QUALIFY THAT? I DO WANT TO SHARE A
21	CONVERSATION, BUT I DON'T KNOW WHEN THIS OCCURRED. MY
22	RECOLLECTION IS THAT IT WOULD HAVE BEEN SOMEWHERE EARLY IN
23	THIS DISCUSSION. THAT IS THAT I WAS VERY CONCERNED ABOUT,
24	AND REMAINED CONCERNED THROUGHOUT THIS PROCESS, ABOUT THE
25	RATE OF PAY THAT THE PEOPLE AT THE MRF WERE MAKING, AND
26	ANYTIME I'M SURE I WOULD HAVE RAISED THAT WITH SOMEONE THEY
27	WOULD HAVE SAID, AND I'M SURE THIS HAPPENED IN A PUBLIC
28	MEETING, IT'S GOING TO INCREASE THE COST, SO I KNOW THAT

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THAT'S SOMETHING THAT WOULD INCREASE THE COST OVERALL OF THE 1 2 PROPOSALS THAT CAME BEFORE US. SO I KNOW THAT IF I WAS NOT 3 SURE THAT PEOPLE WERE GOING TO BE PAID FAIRLY, I WOULD HAVE CONTINUED TO ASK PEOPLE ABOUT THAT, WHETHER THAT WAS THE 4 5 MAYOR OR THE COMPANIES INVOLVED. 6 0. LET ME SEE IF I UNDERSTAND WHAT YOU' RE TELLING US, 7 AND MAYBE YOU COULD TRY TO EXPLAIN IT A LITTLE MORE. Page 13

8 Α. WHAT I MEAN IS THAT WHEN THE AUDIT CAME OUT, THE 9 AUDIT WAS FOCUSED UPON OTHER THINGS I WAS CONCERNED ABOUT, 10 LIKE THE SPLIT TRUCK. AND I DIDN'T UNDERSTAND ENTIRELY HOW THAT WAS GOING TO WORK, AND IT WAS NEW. 11 AT THAT MEETING I DID SAY I WAS CONCERNED ABOUT 12 13 WANTING TO KNOW WHAT THE LABOR COSTS ARE, BECAUSE I WANTED TO MAKE SURE WE WERE PAYING PEOPLE FAIRLY. 14 15 0. I THINK WHAT YOU SAID AT THE MEETING WAS YOU WANTED TO MAKE SURE THAT SAVINGS WERE NOT AT THE EXPENSE OF WAGES 16 AND BENEFITS FOR THE WORKERS. 17 18 Α. RIGHT. AND MY ONLY COMMENT IS THOSE THINGS WERE 19 CONSISTENT FOR ME FROM WHEN I STARTED ON THIS VENTURE AS A NEW COUNCILMEMBER IN 1999, EVEN PRIOR TO THE MEETING THE 20 10TH, WAS WORKER RETENTION, LABOR PEACE. I EVEN WANTED 21 22 LOCAL PREFERENCE. I REMAINED VERY CONCERNED ABOUT THOSE 23 ISSUES. SO I DIDN'T WANT TO DISMISS OUT OF HAND, SO I COULD 24 HAVE SAID TO SOMEONE, ARE WE SURE WE ARE TAKING CARE OF THE 25 PEOPLE BEING PAID DECENTLY. AND I WANT YOU TO UNDERSTAND 26 THAT I UNDERSTOOD THAT WOULD MEAN THERE WOULD BE AN INCREASE IN COST AT SOME POINT, THAT'S THE POINT. IF THERE WAS A 27 CHANGE. 28

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 Q. WHO WOULD BE GETTING AN INCREASE IN COST?
 A. THAT THERE COULD BE AN INCREASE IN COST, EITHER FOR
 THE COMPANY OR FOR THE CITY, DEPENDING ON IF THERE WAS ANY
 DRAMATIC CHANGE PRIOR TO US TAKING THE VOTE.
 Q. RIGHT. BUT I GUESS WHAT WE'RE TRYING TO LOOK AT Page 14

6	HERE, TO BE A LITTLE MORE PRECISE, IS THE QUESTION OF WHO
7	SHOULD BEAR THESE EXTRA LABOR COSTS AND WHETHER THAT SHOULD,
8	INFORMATION SHOULD HAVE BEEN DISCLOSED BEFORE THE CONTRACT
9	WAS SIGNED OR, AS IT APPEARS IN THIS CASE, AFTER THE
10	CONTRACT WAS SIGNED. DO YOU UNDERSTAND THAT?
11	A. I UNDERSTAND THAT. I JUST WANTED TO TELL YOU WHAT
12	I KNEW, SO I WAS HOPING IF ANY INFORMATION I HAD WOULD BE
13	HELPFUL TO YOU.
14	Q. JUST TO CLARIFY, YOU UNDERSTAND WE'RE LOOKING AT A
15	PROCESS, THERE'S AN INITIAL COUNCIL VOTE ON OCTOBER 10,
16	2000, CORRECT?
17	A. CORRECT.
18	Q. THERE'S A REFERRAL TO THE CITY AUDITOR TO LOOK AT
19	CERTAIN ISSUES, AMONG OTHER THINGS?
20	A. RIGHT, THAT I REQUESTED.
21	Q. RIGHT. APPARENTLY, OTHERS WANTED THAT, TOO, AND
22	THEY VOTED IN FAVOR OF IT?
23	A. RI GHT.
24	Q. THERE'S A SECOND COUNCIL VOTE ON DECEMBER 12, 2000,
25	CORRECT?
26	A. CORRECT.
27	Q. STAFF'S DIRECTED TO NEGOTIATE THE WORDING OF THE
28	AGREEMENT, CORRECT?

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## 1233

1 A. CORRECT.

- 2 Q. AND AN AGREEMENT IS SIGNED ON, I THINK MARCH 27,
- 3 2001, OR THEREABOUTS?
  - Page 15

4 Α. CORRECT. 5 TO YOUR KNOWLEDGE, THROUGHOUT THAT ENTIRE PROCESS, Q. 6 DID ANYONE BRING TO YOUR ATTENTION OR DISCLOSE TO YOU THAT 7 THE MAYOR HAD MADE CERTAIN ASSURANCES OR PROMISES TO NORCAL ABOUT NORCAL GETTING ADDITIONAL CITY COMPENSATION? 8 9 Α. NO. LET ME FINISH. ADDITIONAL CITY COMPENSATION FOR 10 Q. ADDITIONAL LABOR COSTS NECESSITATED BY SWITCHING FROM 11 LONGSHOREMEN TO TEAMSTERS? 12 13 Α. NO. 14 0. AND IS THAT INFORMATION YOU WOULD HAVE WANTED TO 15 KNOW ABOUT BEFORE VOTING ON WHETHER OR NOT TO ACCEPT THE 16 CONTRACT? 17 Α. YES. 18 Q. SO YOU UNDERSTOOD, I TAKE IT, WHEN THE CONTRACT 19 CAME BACK FOR PROFESSIONAL APPROVAL UPON MARCH 27, 2001, 20 BEFORE THE COUNCIL, YOU UNDERSTOOD THAT ONE OF THE 21 PROVISIONS OF THE CONTRACT WOULD BE INCREASED LABOR COSTS 22 WOULD BE BORNE BY THE CONTRACTORS, NOT BY THE CITY, OTHER 23 THAN CERTAIN COST OF LIVING ADJUSTMENTS, RIGHT? 24 Α. YFS. SO LET'S MOVE FORWARD TO MAY 27, 2003. 25 0. DO YOU 26 RECALL THAT THERE WAS A CITY COUNCIL VOTE ON THAT DATE ABOUT 27 RAISING THE RECYCLE PLUS RATE HIKES? Α. YES. GENERALLY AROUND THAT TIME. 28

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1234

1

## Q. THERE WAS A NINE PERCENT RATE INCREASE, I BELIEVE? Page 16

I DON'T RECALL THE EXACT AMOUNT ON THAT DATE. 2 Α. 3 Q. OKAY. NOW, THERE HAD BEEN THAT RATE HIKE JUST PRIOR TO DECEMBER, HAD THERE NOT? 4 5 Α. YES. 6 Q. NORMALLY, THOSE RATE HIKES ARE ONCE A YEAR AFFAIRS, 7 USUALLY AT THE END OF THE YEAR? 8 I DON'T KNOW WHAT THE NORMAL PRACTICE IS. Α. WITH RESPECT TO THE MAY 2003 RATE HIKE, DO YOU 9 0. RECALL WHAT THE REASON FOR THIS RATE HIKE WAS? 10 I KNOW THAT AS PART OF OUR BUDGET DISCUSSIONS, AND 11 Α. 12 I APOLOGIZE BECAUSE THIS COULD HAVE BEEN THE RATE HIKE 13 YOU' RE REFERRING TO IN DECEMBER VERSUS MAY, BUT I KNOW THAT OVERALL WE HAD A GOAL AND PLAN FOR THE CITY TO MAKE SURE 14 THAT THE SINGLE-FAMILY COLLECTIONS WERE AT FULL COST 15 16 RECOVERY, AND AT THAT TIME WERE THEY WERE NOT, THEY SOMETHING LIKE 90 PERCENT OR 91 PERCENT, AND I REMEMBER THAT 17 18 BEING THE DISCUSSION, EITHER IN A BUDGET SESSION OR AT ONE 19 OF THE MEETINGS WHERE WE TALKED ABOUT THE RATE HIKE. 20 0. LET ME SEE IF I CAN GET IT ANOTHER WAY. YOU VOTED IN FAVOR OF THE NINE PERCENT RATE HIKE IN MAY OF '03? 21 Α. YFS. 22 ARE YOU TELLING US THAT YOUR UNDERSTANDING 23 0. OKAY. OF THE PURPOSE OF THE RATE HIKE WAS TO INCREASE COST 24 25 RECOVERY FOR THAT SERVICE? 26 EITHER AT THE MAY MEETING OR THE DECEMBER MEETING Α. 27 WHEN WE DID THE INITIAL RATE HIKES, YES. JUST TO REMIND THE JURORS, THE WAY WE UNDERSTAND 28 Q.

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1 THIS WORKS, THIS IS ONE OF THOSE SERVICES A PROPERTY OWNER 2 COULD BE ASSESSED TO PAY FOR, CORRECT? 3 Α. CORRECT. 4 Q. TO THE EXTENT THERE IS A SHORTFALL IN REVENUE FROM 5 THE ASSESSMENT, THE SHORTFALL HAS TO BE MADE UP FROM THE CITY'S GENERAL FUND? 6 7 Α. THAT'S CORRECT, OR THERE'S EVEN ANOTHER ENTERPRISE 8 FUND, I GUESS. 9 WHEN YOU VOTED FOR THE MAY 27, 2003 RATE HIKE, DID Q. 10 YOU HAVE ANY UNDERSTANDING ABOUT THAT RATE HIKE HAVING 11 ANYTHING TO DO WITH BUILDING UP A RESERVE TO COMPENSATE NORCAL FOR CWS'S INCREASED LABOR COSTS? 12 13 Α. NO. 14 Q. DID THE MAYOR OR NORCAL SAY ANYTHING TO YOU AT OR 15 BEFORE THIS COUNCIL VOTE ABOUT ANY PROMISES OR 16 REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL OR CWS? 17 Α. NO. 18 0. DID THE MAYOR OR NORCAL SAY ANYTHING AT OR BEFORE 19 THIS COUNCIL VOTE ABOUT THE MAYOR DIRECTING CWS OR NORCAL TO USE THE TEAMSTERS? 20 Α. NO. 21 DID THE MAYOR OR NORCAL SAY ANYTHING AT THIS 22 Q. 23 COUNCIL VOTE OR BEFORE ABOUT THE CITY NEEDING TO REIMBURSE 24 NORCAL OR CWS FOR ADDITIONAL LABOR COSTS NOT REFLECTED IN THE NORCAL PROPOSAL? 25 26 Α. NO. 27 Q. SO, AS FAR AS YOU KNEW, AT THE TIME YOU VOTED ON THE MAY 2003 NINE PERCENT RATE HIKE, THAT WAS TO SIMPLY 28

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INCREASE COST RECOVERY AND REDUCE DEPENDENCE ON THE GENERAL 1 2 FUND? 3 Α. THAT'S CORRECT. Q. SO NOW LET'S JUMP AHEAD TO THE YEAR 2004. 4 DID MAYOR GONZALES RECOMMEND AMENDING THE NORCAL AGREEMENT IN A 5 MEMO TO THE CITY COUNCIL DATED SEPTEMBER 16, 2004? 6 7 I DON'T RECALL THE DATE. Α. OKAY. LET ME SHOW YOU. 8 0. 9 Α. THAT WOULD BE GREAT. THANK YOU. WHY DON'T YOU LOOK AT EXHIBIT 42, AND I'M GOING TO 10 Q. MARK AN EXHIBIT YOU -- OR MAYBE NOT. TAKE A LOOK AT THAT 11 12 EXHIBIT FOR US FOR A MOMENT. MAY I HAVE MARKED AS EXHIBIT 13 99 A CERTIFIED COPY OF A SEPTEMBER 16, 2004 MEMO TO THE CITY 14 COUNCIL FROM MAYOR GONZALES, VICE MAYOR DANDO AND 15 COUNCI LMEMBER CHAVEZ? THE FOREPERSON: SO MARKED. 16 17 (AN EXHIBIT WAS MARKED FOR IDENTIFICATION AS GRAND JURY EXHIBIT 99.) 18 BY MR. FINKELSTEIN: 19 20 0. SO HAVING LOOKED AT EXHIBIT 42 AND NOW EXHIBIT 99, 21 THE CERTIFIED COPY OF EXHIBIT 42, DO YOU NOW RECALL THAT 22 MAYOR GONZALES RECOMMENDED AMENDING THE NORCAL AGREEMENT IN 23 A MEMO TO THE CITY COUNCIL DATED SEPTEMBER 16, 2004? 24 Α. YES. 25 LET ME TAKE BACK ONE OF THOSE COPIES OF THE MEMO. Q. LET'S ALL TAKE A LOOK AT IT. DID MAYOR GONZALES SIGN THIS 26 27 MEMO? Α. I DIDN'T WATCH HIM SIGN IT. 28

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1	Q.	DO YOU RECOGNIZE HIS SIGNATURE?
2	Α.	THAT LOOKS LIKE HIS SIGNATURE, YEAH.
3	Q.	AND DO YOU RECOGNIZE YOUR OWN SIGNATURE ON THE
4	MEMO?	
5	Α.	YES.
6	Q.	IS THAT YOUR SIGNATURE?
7	Α.	YES.
8	Q.	DO YOU RECOGNIZE COUNCILMEMBER DANDO'S SIGNATURE?
9	Α.	IT LOOKS LIKE HERS, BUT I DIDN'T SEE HER SIGN IT.
10	Q.	DO YOU KNOW AT WHOSE REQUEST THE MEMO WAS PREPARED?
11	Α.	I BELIEVE, I CAN ONLY ASSUME IT'S THE MAYOR'S
12	OFFICE.	
13	Q.	I DON'T WANT YOU TO MAKE ASSUMPTIONS.
14	Α.	THEN NO.
15	Q.	DO YOU KNOW WHO ACTUALLY PREPARED THE MEMO?
16	Α.	I DO NOT.
17	Q.	DID THE MAYOR'S MEMO INCLUDE A RECOMMENDATION THAT
18	THE CITY	PAY NORCAL FOR INCREASED LABOR COSTS DUE TO CWS
19	SWI TCHI N	G FROM ILWU WORKERS TO TEAMSTERS?
20	Α.	YES.
21	Q.	WAS THIS MEMO SUBMITTED TO THE CITY COUNCIL?
22	Α.	YES.
23	Q.	DID IT BECOME PART OF THE OFFICIAL RECORD OF THE
24	SEPTEMBE	R 16, 2004 CITY COUNCIL MEETING PROCEEDINGS?
25	Α.	I'M NOT SURE THIS WAS ON THE 16TH. LOOKS LIKE IT
26	WAS ON T	HE 21ST.

27 Q. I'M SORRY, THE 21ST. SO OTHER THAN THE DATE WAS I

28 CORRECT?

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1 Α. YES. 2 OKAY. IS THERE ANYTHING IN THIS MEMO ABOUT ANY 0. 3 PROMISES OR REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL OR CWS? 4 5 Α. NO. 6 Q. DID YOU SUPPORT THE RECOMMENDATION IN THIS MEMO? 7 Α. YES. 8 Q. WHY? 9 Α. FOR --BEFORE YOU ANSWER THAT, JUST TO BE CLEAR, JUST TO 10 0. 11 ORIENT EVERYONE, THE REASON I ASKED WHY IS, YOU HAVE JUST 12 GONE THROUGH A PROCESS OF, YEARS EARLIER, TO PICK NORCAL IN PART BECAUSE IT WAS THE LOWEST BIDDER, CORRECT? 13 14 Α. CORRECT. THE CITY ENTERED INTO AN AGREEMENT WITH NORCAL THAT 15 Q. SAID ANY INCREASED LABOR COST WAS NORCAL'S PROBLEM, NOT THE 16 17 CI TY' S? Α. THAT'S CORRECT. 18 HERE WE'RE IN 2004 AND YOU'RE SIGNING ON TO A MEMO 19 Q. THAT RECOMMENDS THE CITY OF SAN JOSE, AND ULTIMATELY THE 20 21 RATEPAYERS OF SAN JOSE, SHELL OUT AN ADDITIONAL 11 MILLION 22 DOLLARS THAT DOESN'T SEEM TO BE REQUIRED. I MEAN, IT'S JUST AN AGREEMENT. CAN YOU TELL US WHY YOU THOUGHT THAT WAS A 23 24 GOOD IDEA? Page 21

A. SURE. FIRST OF ALL, WHEN WE TOOK THIS VOTE THE FIRST TIME TO DO A REQUEST FOR PROPOSALS FOR THIS PROCESS, I WAS NERVOUS ABOUT THAT AS A NEW COUNCILMEMBER BECAUSE I HAD

27 WAS NERVOUS ABOUT THAT AS A NEW COUNCILMEMBER BECAUSE28 A FEAR OF GARBAGE PILING UP ON THE STREETS AND THE

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1 TRANSITION BEING A CHALLENGE.

25

26

2 I FELT AS WE MOVED FORWARD THAT WE WERE GETTING GOOD CUSTOMER SERVICE, I WAS GETTING FEWER COMPLAINTS ABOUT 3 STREET SWEEPING IN PARTICULAR, BUT NOT THAT THAT WAS JUST 4 NORCAL, BUT THAT WE WERE GETTING GOOD CUSTOMER SERVICE. 5 THE OTHER IS FROM A POLICY PERSPECTIVE IT WOULD 6 7 NOT HAVE BEEN INCONSISTENT IN MY MIND TO PAY FOR THE 8 ADDITIONAL COSTS. AS A PROCURER OF SERVICES, AS A CITY, WE 9 PAY FOR A LIVING WAGE, AND THE CONTRACTOR DOESN'T BEAR THAT 10 RESPONSIBILITY. THE CONTRACT IS ADJUSTED TO INCORPORATE WHAT THE WAGES ARE. 11

SAME WITH PREVAILING WAGE, IF WE DO A REQUEST FOR 12 QUALIFICATIONS, FOR EXAMPLE, ON A PIECE OF PROPERTY, AND 13 14 IT'S FROM THE REDEVELOPMENT AGENCY, THE VALUE OF THAT LAND 15 IS RELATED TO WHETHER OR NOT WHOEVER DEVELOPS IT WOULD HAVE TO USE PREVAILING WAGES FOR CONSTRUCTION, FOR EXAMPLE. 16 17 SO FOR ME, BEING THAT I CONSIDERED PEOPLE BEING PAID DECENTLY IMPORTANT AND THAT WE HAVE DONE THIS AS A 18 19 POLICY, I HAD TAKEN LEADERSHIP ON THOSE ISSUES, FROM A 20 POLICY PERSPECTIVE, THIS WAS NOT INCONSISTENT FOR ME, FROM 21 MY PERSPECTIVE.

22 Q. OKAY. SO THAT'S KIND OF A LONG ANSWER. LET ME ASK

- Vol 8Go~1
- 23 YOU SOME FOLLOW-UP QUESTIONS ABOUT IT.
- 24 ISN'T IT THE CASE THAT THE CITY'S LIVING WAGE
  25 POLICY DID NOT APPLY TO THE MRF WORKERS AT THE MRF FACILITY?

A. THAT'S CORRECT.

Q. IS IT NOT ALSO THE CASE THAT THE CITY'S PREVAILING
WAGE POLICY DID NOT APPLY TO THE MRF WORKERS AT THE MRF

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1 FACILITY?

2 A. THAT'S CORRECT.

Q. SO WHAT CITY POLICY IS BEING FURTHERED IN YOUR MIND
BY THE CITY BEARING THE BURDEN OF PAYING THE MRF WORKERS AN
ADDITIONAL 11 MILLION DOLLARS?

Α. WE LIVE IN ONE OF THE MOST EXPENSIVE PLACES TO LIVE 6 7 ON EARTH, AND FROM MY PERSPECTIVE, MAKING SURE PEOPLE ARE PAID A DECENT WAGE, ESPECIALLY WHEN THE CITY IS IN THE 8 9 POSITION OF PROCURER OF SERVICES, IT IS VERY IMPORTANT. 10 NORCAL COULD HAVE BEARED THE BRUNT OF THOSE COSTS, BUT GIVEN THAT I WAS CONCERNED ABOUT THIS ALL ALONG, IT DID NOT FEEL 11 INCONSISTENT TO ME, BOTH FROM MY VALUES AND FROM A POLICY 12 13 PERSPECTIVE. 14 0. SO THE POLICY IN FACT BEING FURTHERED WAS YOUR POLICY, NOT NECESSARILY THE CITY'S POLICY? 15

A. NO, IT WAS MY, IN MY OPINION BEING CONSISTENT WITH
VOTES I HAD ALREADY TAKEN. IT DID NOT FEEL LIKE AN
INCONSISTENT VOTE.

19Q.IF THE COMPENSATION FOR MRF WORKERS AT THE MRF20FACILITY WAS NOT COVERED BY THE CITY'S PREVAILING WAGE

21 POLICY OR LIVING WAGE POLICY, WHAT CITY POLICY DICTATED A

22 LEVEL OF COMPENSATION FOR MRF WORKERS?

23 A. IT WOULD HAVE BEEN, COULD HAVE BEEN WORKER

24 RETENTION OR LABOR PEACE DEPENDING ON HOW NORCAL HAD DECIDED 25 TO HANDLE THIS.

26 Q. WELL, WHEN THE CITY ENTERED INTO THE AGREEMENT BACK

27 IN MARCH OF '01, THAT INCLUDED A CLAUSE THAT SAID ANY

28 I NCREASED COMPENSATION OR WORKERS WOULD BE THE CONTRACTOR'S

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RESPONSIBILITY. WASN'T THAT A CITY POLICY THAT WAS BEING 1 2 FURTHERED BY HAVING THAT CLAUSE IN THERE? Α. YES. 3 4 SO WOULDN'T NOW AGREEING TO PAY NORCAL AN 0. 5 ADDITIONAL 11 MILLION DOLLARS, WOULDN'T THAT BE INCONSISTENT WITH THE CITY'S POLICY AS EXPRESSED IN ITS AGREEMENT WITH 6 7 NORCAL BACK IN 2001? 8 FROM THAT PARTICULAR AGREEMENT, YES, BUT THE COSTS Α. 9 WERE STILL SIGNIFICANTLY LOWER. AT LEAST THAT'S WHAT I HAD BEEN TOLD BY STAFF, AND WE WERE HAVING GOOD CUSTOMER 10 11 SERVICE, AND I CARE ABOUT PEOPLE BEING PAID FAIRLY. 12 0. WAS IT YOUR IMPRESSION WHEN YOU WERE VOTING ON THIS 13 AMENDMENT THAT THE MRF WORKERS WERE NOT GETTING PAID THE INCREASED WAGES AT THE TIME YOU VOTED ON THIS? 14 15 Α. NO. I UNDERSTOOD WE WOULD BE REIMBURSING. I BELIEVE 16 I UNDERSTOOD WE WOULD HAVE BEEN REIMBURSING EITHER CWS OR NORCAL. I DON'T REMEMBER AT THE TIME. 17 Q. YOU UNDERSTOOD AT THE TIME OF THE VOTE THAT THIS 18

	Vol 8Go~1
19	MONEY WAS NOT GOING TO THE WORKERS; THEY WERE ALREADY
20	RECEIVING MONEY, RIGHT?
21	A. IN MY OPINION, IT WAS GOING TOWARD PAYING FOR THE
22	WORKERS' SALARIES. YES, IT WAS GOING INTO THE COMPANY,
23	BUT
24	Q. BUT DID YOU UNDERSTAND THAT FROM DAY ONE OF
25	OPERATIONS, JULY 1, '02, THE WORKERS WERE GETTING NO LESS
26	THAN THE EXISTING WAGES AND BENEFITS?
27	A. DID I UNDERSTAND THAT WHEN I TOOK THIS VOTE?
28	Q. YES.

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1 Α. THAT'S A GOOD QUESTION. I DON'T RECALL IF I KNEW THAT'S WHEN THE CONTRACT STARTED AND THAT WE WERE 2 REIMBURSING THE COMPANY BACK TO THAT DATE WHEN I TOOK THIS 3 VOTF. 4 5 WELL, DID YOU UNDERSTAND THAT WHEN YOU TOOK THIS Q. 6 VOTE THAT MORE THAN A YEAR EARLIER, IN '03, CWS ENTERED INTO 7 A COLLECTIVE BARGAINING AGREEMENT WITH THE TEAMSTERS? I DON'T RECALL IF I KNEW THAT. 8 Α. 9 I MEAN, ISN'T IT THE CASE, AND DID YOU NOT Q. 10 UNDERSTAND THAT THIS VOTE WAS NOT ABOUT THE WORKERS GETTING MONEY, BECAUSE THEY HAD ALREADY BEEN GETTING MONEY; IT WAS 11 ABOUT WHETHER OR NOT THE CITY WAS GOING TO REIMBURSE NORCAL 12 13 FOR THIS EXTRA EXPENSE; ISN'T THAT WHAT THE VOTE WAS REALLY 14 ABOUT? Α. FOR ME, THE VOTE WAS ABOUT WHETHER OR NOT WE WERE 15 16 GOING TO PAY PEOPLE A DECENT WAGE. AND EVEN IF WE WERE

17 REIMBURSING A COMPANY FOR THAT, IT DID NOT SEEM INCONSISTENT
18 WITH ME, GIVEN WHAT WE DO WHEN WE, RELATED TO THE PREVAILING
19 WAGE OR THE LIVING WAGE AND WHERE IT APPLIES, AND THIS
20 CONTRACT HAD WORKER RETENTION AND LABOR PEACE. SO NO, FOR
21 ME, IT DID NOT SEEM INCONSISTENT.

Q. IF THE WORKERS WERE ALREADY GETTING PAID WHATEVER
WAGES THEY WERE ENTITLED TO UNDER THE COLLECTIVE BARGAINING
AGREEMENT WITH THE TEAMSTERS, HOW WOULD THIS VOTE CHANGE
WHETHER OR NOT THEY GOT PAID?

A. IT WOULD HAVE BEEN DEPENDED ON WHETHER OR NOT
NORCAL LIVED UP TO THEIR AGREEMENT PERHAPS, OR WHETHER OR
NOT CWS LIVED UP TO THEIR AGREEMENT. IT COULD HAVE DEPENDED

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ON WHETHER OR NOT THEY DECIDED THAT THEY WANTED TO DO WORK
 STOPPAGES -- FROM MY PERSPECTIVE, THE OTHER ELEMENTS OF THE
 AGREEMENT RELATED TO WORKER RETENTION AND LABOR PEACE WERE
 IMPORTANT.

5 Q. I UNDERSTAND, BUT THERE WAS A LENGTHY PROCESS THAT 6 WENT THROUGH TO DEVELOP THE RFP, RIGHT?

7 A. CORRECT.

Q. OKAY. THE CITY COULD HAVE PUT SOMETHING IN THERE
AS A POLICY DECISION BY THE COUNCIL AS A WHOLE SPEAKING TO
WHETHER OR NOT NEW CONTRACTORS HAD TO AGREE TO PAY NO LESS
THAN THE EXISTING CONTRACTOR, RIGHT?

12 A. THAT' S CORRECT.

Q. THE CITY AS A WHOLE CHOSE NOT TO INCLUDE THAT INTHE RFP, RIGHT?

THAT'S CORRECT. 15 Α.

16 UH -- WE' VE ALREADY TALKED ABOUT THE FACT THAT 0. 17 PREVAILING WAGE AND LIVING WAGE DIDN'T APPLY TO MRF WORKERS. 18 Α. THAT'S CORRECT.

AND YOU UNDERSTOOD THAT FOR SOME PERIOD OF TIME 19 Q. 20 BEFORE 2004, THE MRF WORKERS WERE GETTING PAID THE HIGHER 21 WAGES AND BENEFITS?

22 Α. THAT'S CORRECT.

IF THEY WERE ALREADY GETTING PAID THE HIGHER WAGES 23 0. AND BENEFITS, HOW WOULD PUTTING MONEY INTO NORCAL OR CWS' 24 25 POCKETS HAVE ANY IMPACT ON THE WORKERS AND THEIR WAGES? I THINK I'VE ANSWERED THAT QUESTION A COUPLE OF 26 Α. 27 DIFFERENT TIMES. 28 Q.

OKAY. I'M TRYING TO UNDERSTAND THE ANSWER.

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MY ANSWER IS THAT IT DID NOT SEEM INCONSISTENT WITH 1 Α. OTHER ACTIONS THAT THE COUNCIL HAD TAKEN IN THE PAST AND 2 THAT I HAD TAKEN LEADERSHIP ON RELATED TO THE PREVAILING 3 4 WAGE AND LIVING WAGES.

5 IN GENERAL. THE CONTRACTOR DOES NOT BEAR THE RESPONSIBILITY FOR THOSE WAGES. IN THIS INSTANCE, AND I 6 7 UNDERSTAND WE'RE HAVING A DISAGREEMENT, BUT IN THIS INSTANCE IT DID NOT SEEM INCONSISTENT TO ME TO MAKE SURE THE WORKERS 8 9 WERE PAID. AND WHILE I UNDERSTOOD THAT NORCAL COULD BE THE 10 ONE THAT WAS ON THE HOOK, OR CWS, I WOULD HAVE PAID THE HIGHER WAGES HAD I KNOWN THAT -- THE REPRESENTATION YOU' RE 11 MAKING IN TERMS OF AT WHAT TIME WHO KNEW WHAT, WHEN. 12

Vol 8Go~1 IF SOMEONE HAD COME TO ME AND SAID, THE CONTRACT 13 NEEDS TO HAVE MORE MONEY, THEN I WOULD HAVE SUPPORTED IT 14 15 THEN. 16 0 THOSE OTHER OCCASIONS YOU MADE REFERENCE TO, WERE 17 THOSE OCCASIONS WHERE THE CONTRACTOR DISCLOSED THE EXTRA 18 COST BEFORE THE CONTRACT WAS SIGNED OR AFTER THE CONTRACT 19 WAS SIGNED? 20 Α. IF I UNDERSTAND YOUR QUESTION, I WOULD HAVE WANTED TO KNOW BEFORE WE SIGNED A CONTRACT WITH THEM. 21 MY QUESTION IS A BIT DIFFERENT. YOU SAID THAT YOU 22 Q. 23 FELT THAT THIS WAS CONSISTENT WITH PRIOR ACTIONS THE COUNCIL HAD TAKEN WITH REGARD TO OTHER CONTRACTORS. AND MY QUESTION 24 25 GOES TO THOSE OTHER CASES YOU MADE REFERENCE TO OR HAD IN 26 MIND. ON THOSE OTHER OCCASIONS WHEN THE COUNCIL 27 SUPPORTED PAYING MORE MONEY TO THE CONTRACTOR FOR INCREASED 28

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LABOR COSTS, WERE THOSE SITUATIONS WHERE THE CONTRACTOR 1 2 ASKED FOR THE MONEY BEFORE THE CONTRACT WAS SIGNED OR AFTER 3 THE CONTRACT WAS SIGNED? IT DEPENDS, BECAUSE ON THE REQUEST FOR PROPOSALS WE 4 Α. 5 HAVE EXCLUSIVE NEGOTIATING AGREEMENTS, AND SOMETIMES THOSE AGREEMENTS GET NEGOTIATED. SO NO, ON OCCASION WE WERE ASKED 6 7 AFTER ABOUT THE EXTRA COST OF THE LABOR. Q. AFTER THE CONTRACT WAS SIGNED? 8 SURE, AND YOU GO BACK AND RENEGOTIATE THAT. THAT'S 9 Α. MORE ON THE REDEVELOPMENT AGENCY SIDE. 10

Vol 8Go~1 LET'S TALK ABOUT THE CITY. CAN YOU THINK OF ANY Q. 11 12 INSTANCE WHERE THE CITY ENTERED INTO AN AGREEMENT WITH A 13 CONTRACTOR AND THEN VOTED TO PAY SUBSTANTIAL SUMS OF MONEY 14 ABOVE AND BEYOND WHAT THE CONTRACT CALLED FOR AFTER THE CONTRACT WAS SIGNED? 15 NOT SUBSTANTIAL, BUT I RECALL WE'VE ADDED ADDENDUMS 16 Α. 17 TO A CONTRACT FOR SERVICES WHERE THE SCOPE OF WORK MAY HAVE 18 GOTTEN LARGER OR SMALLER AS OPPOSED TO THE TIME WE TOOK THE INITIAL VOTE. 19 LET'S LOOK AT THIS NORCAL AMENDMENT. DID THE SCOPE 20 Q. 21 OF THE WORK REALLY CHANGE WITH REGARD TO THE AMENDMENT? SOMEWHAT, BUT NOT SIGNIFICANTLY. 22 Α. 23 0. YOU' RE TALKING ABOUT THE TEN NEIGHBORHOOD CLEANUP 24 BINS, THE GARBAGE COMPOSITION STUDY AND THE E-WASTE SCRAP PROGRAM, CORRECT? 25 YES. 26 Α. 27 0. ITEMS WORTH MAYBE A FEW HUNDRED THOUSAND DOLLARS IN COST? 28

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1	A. I DON'T KNOW WHAT THE EXACT AMOUNT IS.
2	Q. WE'VE HEARD TESTIMONY ABOUT THAT FROM NORCAL; WOULD
3	THAT SURPRISE YOU TO LEARN IT WAS WORTH SO LITTLE?
4	A. I DIDN'T HEAR THAT TESTIMONY.
5	Q. OKAY. THE CITY WAS GOING TO BE PAYING 11 MILLION
6	DOLLARS IF THE AMENDMENT WENT THROUGH?
7	A. CORRECT.

8 Q. WHAT WAS THE CITY GETTING AS CONSIDERATION FOR THIS

Vol 8Go~1 9 AMENDMENT? 10 WELL, SOME INCREASED SERVICES, BUT LABOR PEACE, I Α. 11 THINK IS PART OF IT. 12 0. AND IN THE AMENDMENT, IS THERE ANYTHING ABOUT LABOR PEACE RECITED AS PART OF THE CONSIDERATION? 13 14 Α. NO. AS A MATTER OF FACT, DIDN'T THE CITY ATTORNEY 15 0. 16 ADVISE THE COUNCIL THAT THAT WOULD NOT BE A LEGALLY ADEQUATE CONSIDERATION BECAUSE NORCAL WAS ALREADY OBLIGATED TO 17 PERFORM THE SERVICE. THEY HAD TO COME UP WITH ADDITIONAL 18 19 SERVICES IF THERE WAS ANY HOPE OF MAKING THIS CONTRACT VALID; ISN'T THAT WHAT THE CITY ATTORNEY SAID? 20 21 Α. THAT'S NOT MY RECOLLECTION OF WHAT HE SAID, NO. 22 Q. WE'LL GET TO THAT A LITTLE LATER ON WITH THE CITY 23 ATTORNEY. YOU DID UNDERSTAND THAT THE CITY WAS UNDER NO LEGAL OBLIGATION TO AMEND THE CONTRACT? 24 25 Α. I DID. 26 Q. OKAY. THAT I DO REMEMBER RICK EXPLAINING TO US. 27 Α. 28 0. IS THERE ANYTHING IN THE MAYOR'S MEMO ABOUT THE

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MAYOR DIRECTING NORCAL OR CWS TO GO WITH TEAMSTERS?
 A. NO.
 Q. NOW, LET'S LOOK AT PAGE TWO OF THE MEMO, THE SECOND
 PARAGRAPH WHICH BEGINS:
 HOWEVER, IT SOON BECAME CLEAR THAT THE
 SITUATION WAS MORE COMPLEX.

Vol 8Go~1 7 Α. I SEE IT. 8 0. THERE'S A STATEMENT IN THE MEMO THAT SAYS: 9 AFTER COUNCIL APPROVAL, THE MAYOR'S OFFICE 10 LEARNED THAT THE WORKERS TO BE RETAINED FROM WASTE MANAGEMENT WOULD BE EXPECTED TO CHANGE UNIONS. 11 DO YOU SEE THAT LINE? 12 13 Α. I DO. 14 0. WHICH COUNCIL APPROVAL DID YOU UNDERSTAND THIS MEMO TO BE REFERRING TO? 15 I WOULD HAVE ASSUMED IT WOULD HAVE BEEN THE FINAL 16 Α. 17 ONE WE TOOK, WHICH WAS IN EITHER DECEMBER OR AFTER THAT. WELL, THERE WERE TWO VOTES ON THE PROPOSAL, AND 18 Q. THIS WAS IN MARCH 2000, AND THERE WAS THE MARCH '01 VOTE 19 20 ACCEPTING THE CONTRACT, SO WHICH OF THE VOTES? 21 PROBABLY THE MARCH '01 IS THE ONE I WOULD REMEMBER Α. 22 OR I WOULD HAVE THOUGHT THAT THAT WAS THE CASE. 23 0. WHY DID YOU THINK THAT WAS THE CASE? BECAUSE I THOUGHT I WOULD HAVE KNOWN ABOUT IT 24 Α. SOONER IF THAT HAD NOT BEEN THE CASE. 25 26 0. WE JUST SPENT SOME TIME LOOKING AT THE OCTOBER 10, 27 2000 COUNCIL MEETING ON THE FIRST VOTE ON THE NORCAL 28 PROPOSAL, CORRECT?

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1 A. CORRECT.

2 Q. AND DIDN'T MR. FLOTTE FROM THE ILWU SPEAK AT THE

3 COUNCIL AND SAY THAT HE REPRESENTED THE CWS WORKERS IN

4 OAKLAND AND SACRAMENTO AND THERE WAS AN EXPANSION AGREEMENT

Vol 8Go~1 THAT COVERED SAN JOSE AND CWS'S OPERATION IN SAN JOSE? 5 6 Α. YES. 7 DID YOU ALSO KNOW THAT WASTE MANAGEMENT, WHICH WAS Q. 8 THE OUTGOING CONTRACTOR, USED THE TEAMSTERS TO REPRESENT ITS 9 MRF WORKERS? I DON'T KNOW. I WOULD HAVE ASSUMED THAT, BUT I 10 Α. 11 DON'T RECALL THAT BEING SOMETHING THAT I WAS CONSIDERING. 12 0. IF THAT WERE TRUE THOUGH, AND THERE WAS A REQUIREMENT IN THE CONTRACT THAT CWS FIRST HIRE EXISTING 13 DISPLACED WORKERS, WOULDN'T THAT MEAN THAT THE WORKERS WOULD 14 15 BE EXPECTED TO CHANGE UNIONS? IT COULD MEAN THAT; IT COULD ALSO MEAN THAT THE TWO 16 Α. 17 UNIONS THAT WERE HAVING A CONFLICT WOULD GO TO THE LABOR 18 MOVEMENT AND EITHER DEAL WITH THE CONFLICT THERE OR GO TO 19 THE LABOR RELATIONS BOARD AND FIGURE OUT WHO WOULD REPRESENT THOSE WORKERS. 20 21 0. IN ANY EVENT, YOUR TESTIMONY IS WHEN THE MEMO 22 SPEAKS ON PAGE TWO ABOUT, AFTER COUNCIL APPROVAL, THE 23 MAYOR'S OFFICE LEARNED THE WORKERS TO BE RETAINED FROM WASTE 24 MANAGEMENT WOULD BE EXPECTED TO CHANGE UNIONS, YOU THOUGHT THAT REFERRED TO THE THIRD AND LAST VOTE ON THE CONTRACT IN 25 26 MARCH OF 2001? 27 Α. CORRECT. 28 0. OKAY. AND THEN LATER ON IN THE MEMO IT TALKS

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1 ABOUT:

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TO CONFORM TO COUNCIL DIRECTION, THE MAYOR

Vol 8Go~1 OFFICE CONVENED A MEETING BETWEEN NORCAL AND THE 3 4 LEADERSHIP OF THE TEAMSTER'S LOCAL AND A 5 REPRESENTATIVE OF THE CENTRAL LABOR COUNCIL TO 6 IDENTIFY SOLUTIONS OF THE JURISDICTIONAL ISSUE. DO YOU SEE THAT SENTENCE? 7 8 Α. I DON'T. SAME PARAGRAPH THAT BEGINS, HOWEVER --9 0. 10 Α. I SEE IT NOW. DID THE COUNCIL EVER DIRECT THE MAYOR TO MEET WITH 11 0. NORCAL AND THE TEAMSTERS AND CENTRAL LABOR COUNCIL TO 12 13 IDENTIFY SOLUTIONS TO THE JURISDICTIONAL ISSUE? 14 Α. NO. 15 0. WHAT DID YOU UNDERSTAND THAT STATEMENT TO BE A 16 **REFERENCE TO?** 17 I UNDERSTOOD THAT TO BE THAT THERE WAS PROBABLY Α. LABOR UNREST AND THAT THE MAYOR'S OFFICE TOOK LEADERSHIP IN 18 19 GETTING INVOLVED IN THAT. OKAY. NOW, LET'S TURN TO PAGE THREE. IF YOU LOOK 20 Q. AT THE FIRST PARAGRAPH ON PAGE THREE, IT READS: 21 22 THE HIGHER COST WILL NOT INCREASE RATES FOR OUR RESIDENTS. 23 24 DO YOU SEE THAT LINE? 25 Α. I DO. 26 0. HOW DID YOU THINK THAT IT WAS POSSIBLE TO PAY 27 NORCAL AN ADDITIONAL 11 MILLION DOLLARS BEYOND WHAT WAS ORIGINALLY CALLED FOR IN THE CONTRACT WITHOUT INCREASING THE 28

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1 RATES FOR THE RESIDENTS?

2 WELL, WHAT I WOULD HAVE ASSUMED, AND PROBABLY WHAT Α. 3 I SHOULD HAVE ASKED AT THE TIME, WAS THAT IT WOULD TAKE 4 MONEY POTENTIALLY THAT WE WERE USING IN THE GENERAL FUND TO SUPPLANT THE ENTERPRISE FUND WE USED FOR SINGLE-FAMILY 5 HOUSING AND RECYCLING, GARBAGE PICKUP. 6 7 0. YOUR ASSUMPTION WAS THAT THE 11 MILLION DOLLARS WAS 8 GOING TO BE PAID FOR BY DIPPING FURTHER INTO THE GENERAL FUND? 9 POTENTIALLY, AND THE OTHER POSSIBILITY IS THAT WE 10 Α. 11 HAD REACHED THE 100 PERCENT COST RECOVERY OR A LITTLE ABOVE THAT, BECAUSE I REMEMBERED THAT AT SOME POINT THEY WERE -- I 12 13 DON'T KNOW IF IT WAS JIM HOLGERSON -- I REMEMBER SOMEONE 14 TALKING TO US ABOUT CREATING A RESERVE THAT LEFT SOME FLEXIBILITY IF THERE WAS EVER A WORK STOPPAGE OR SOME OTHER 15 ACTION LIKE THAT, BUT I DON'T REMEMBER THE AMOUNT. 16 17 0. YOU DIDN'T KNOW, I GUESS YOU'RE TELLING US, HOW IT WAS, EXACTLY HOW IT WAS GOING TO WORK THAT NORCAL WAS GOING 18 TO GET THE EXTRA 11 MILLION DOLLARS AND THE RATES WERE NOT 19 20 GOING TO HAVE TO BE INCREASED? YES. WHAT I JUST TOLD YOU IS WHAT I ASSUMED. I 21 Α. 22 DON' T REMEMBER ASKING THAT SPECIFICALLY. 23 Q. NOW, THERE'S A REFERENCE ABOUT SOMETHING BEING 24 OUTLINED IN AN ATTACHED MEMORANDUM FROM THE ADMINISTRATION. DO YOU SEE THAT? 25 IS IT ON THE SAME SHEET? 26 Α. LET ME SEE IF I CAN FIND IT FOR YOU. IT'S AT THE 27 0. 28 BOTTOM OF PAGE TWO. IT SAYS:

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AS OUTLINED IN THE ATTACHED MEMORANDUM, THE ADMINISTRATION STAFF HAS REVIEWED THE AMENDMENT REQUEST. Α. MM-HMM. DO YOU RECALL THERE BEING SOMETHING ATTACHED TO 0. THIS MEMO WHEN YOU SIGNED IT? I DON'T RECALL. Α. LET ME DIRECT YOUR ATTENTION TO PAGE THREE OF THE Q. MEMO WHERE THE MAYOR OUTLINES -- YOU DIDN'T CRAFT THIS MEMO, RI GHT? Α. NO, I DIDN'T. Q. YOU DIDN'T REQUEST THAT IT BE PREPARED, CORRECT? NO, I DID NOT. Α. IF YOU DIDN'T DO IT, THEN COUNCILMEMBER DANDO Q. DIDN'T, THAT WOULD HAVE LEFT ONLY THE MAYOR AND HIS STAFF TO BE INVOLVED IN THIS MEMO, RIGHT? Α. THAT'S CORRECT. DID YOU SPEAK WITH MAYOR GONZALES ABOUT AMENDING 0. THE NORCAL AGREEMENT BEFORE SIGNING THIS MEMO? Α. UH -- I DON'T RECALL THAT I SPOKE TO HIM DIRECTLY. DID YOU SPEAK TO ANYONE ON HIS STAFF ABOUT THIS Q. SUBJECT? I DON'T RECALL IF I DID. Α. DID THE MAYOR SAY ANYTHING ABOUT ANY PROMISES OR Q. REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL PRIOR TO YOUR SIGNING THIS MEMO? Α. NO, HE DID NOT. Q. DID THE MAYOR SAY ANYTHING ABOUT WHEN HE LEARNED

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THAT THE WORKERS TO BE RETAINED FROM WASTE MANAGEMENT WOULD 1 BE EXPECTED TO CHANGE UNIONS? 2 3 Α. NO, HE DIDN'T. 4 0. DID THE MAYOR SAY ANYTHING ABOUT WHEN HE LEARNED THAT THE WORKERS TO BE RETAINED FROM WASTE MANAGEMENT WOULD 5 BE TAKING A PAY CUT? 6 7 Α. NO. DID THE MAYOR TELL YOU THAT HE WAS THE ONE TO 8 Q. 9 DIRECT NORCAL AND CWS TO SWITCH TO THE TEAMSTERS AT A 10 MEETING THAT TOOK PLACE ON OCTOBER 6, 2000 AT CITY HALL? NO, HE DID NOT. 11 Α. WOULD THOSE FACTS HAVE BEEN IMPORTANT TO YOU TO 12 Q. 13 KNOW BEFORE DECIDING WHETHER OR NOT TO SIGN THIS MEMO? 14 Α. YES. 15 Q. WHY? 16 WELL, ONE, I SUSPECT HAD I KNOWN THAT A LONG TIME Α. 17 AGO WE WOULD HAVE, THAT WOULD HAVE BEEN TALKED ABOUT AT 18 COUNCIL, SO WE WOULDN'T HAVE BEEN IN THE SITUATION AT THIS 19 CONVERSATION. 20 DID YOU TALK TO JOE GUERRA ABOUT AMENDING THE 0. NORCAL AGREEMENT BEFORE SIGNING THIS MEMO? 21 I DON'T RECALL SPECIFICALLY TALKING TO HIM, BUT IN 22 Α. ALL LIKELIHOOD I WOULD HAVE TALKED TO HIM. 23 ON ANY OF THOSE OCCASIONS YOU MIGHT HAVE SPOKEN TO 24 0. 25 JOE GUERRA ABOUT AMENDING THIS AGREEMENT, DID MR. GUERRA SAY 26 ANYTHING ABOUT ANY PROMISES OR REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL? 27 NO. 28 Α.

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1 DID MR. GUERRA SAY ANYTHING ABOUT DIRECTING NORCAL 0. 2 OR CWS TO SWITCH TO THE TEAMSTERS? Α. NO. 3 4 DID YOU SPEAK WITH ANYONE FROM NORCAL OR CWS ABOUT Q. 5 AMENDING THIS AGREEMENT BEFORE SIGNING THIS MEMO? I MAY HAVE. Α. 6 7 0. DO YOU RECALL WHO? 8 Α. UH -- I'M FORGETTING THE GENTLEMAN'S NAME THAT I 9 REMEMBERED MEETING WITH. LET ME THROW OUT SOME NAMES. MI CHAEL SANGI ACOMO? 10 Q. 11 Α. NO. **BILL JONES?** 12 Q. NO. 13 Α. 14 0. JOHN NICOLETTI? YES. 15 Α. 16 0. ONE OUT OF THREE I SN' T BAD. MY MEMORY IS NOT THAT GOOD. 17 Α. I APOLOGIZE. 18 0. WHEN DID YOU TALK WITH JOHN NICOLETTI? I DON'T RECALL THE EXACT DATE, BUT I BELIEVE IT WAS 19 Α. BEFORE THIS COUNCIL MEETING. 20 Q. OKAY. AND THE COUNCIL MEETING ON SEPTEMBER 21? 21 22 Α. CORRECT. 23 WHERE DID THIS DISCUSSION TAKE PLACE? Q. 24 Α. MY OFFICE. WHO ELSE WAS PRESENT? 25 0. I THINK IT MIGHT HAVE BEEN JUST JOHN AND I. 26 Α. Page 37

27 Q. DID MR. NICOLETTI SAY ANYTHING ABOUT ANY PROMISES

28 OR REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL OR CWS?

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1 HE DID SAY THAT RON WAS SUPPORTING --Α. NO. 2 I'M SORRY. I'M HAVING TROUBLE HEARING. Q. 3 I APOLOGIZE. I HAVE BEEN TALKING AN AWFUL LOT Α. LATELY. 4 5 0. I CAN IMAGINE. 6 Α. I DID SAY THAT WHEN THIS COMES FORWARD, THE 7 AMENDMENT COMES FORWARD, BECAUSE HE KNEW IT WOULD, HE HAD 8 THE MAYOR'S SUPPORT ON IT, BUT HE DID NOT INDICATE ANY, I 9 WOULD HAVE ASSUMED -- MY UNDERSTANDING OF THAT WOULD HAVE BEEN THAT HE HAD TALKED TO RON BEFORE HE CAME TO SEE ME. 10 DID MR. NICOLETTI SAY ANYTHING ABOUT THE MAYOR 11 Q. 12 DIRECTING NORCAL OR CWS TO SWITCH TO TEAMSTERS? HE DID NOT. 13 Α. 14 0. DID MR. NICOLETTI SAY ANYTHING ABOUT THE MAYOR GIVING NORCAL OR CWS ANY ASSURANCES ABOUT BEING REIMBURSED 15 FOR THE INCREASED LABOR COSTS OF CWS SWITCHING TO THE 16 17 **TEAMSTERS?** 18 Α. HE DID NOT. 19 DID YOU BELIEVE THE MAYOR HAD AUTHORITY BY VIRTUE 0. 20 OF HIS POSITION AS MAYOR TO DIRECT NORCAL OR CWS TO CHOOSE ONE UNION OVER ANOTHER? 21 22 Α. NO. 23 0. DO YOU BELIEVE THE MAYOR HAD AUTHORITY BY VIRTUE OF 24 BEING THE MAYOR OF SAN JOSE TO MAKE PROMISES OR Page 38

25	REPRESEN	TATIONS ABOUT THE CITY PAYING EXTRA COMPENSATION TO
26	NORCAL?	
27	Α.	IF HE MADE THOSE ON BEHALF OF THE CITY?
28	Q.	YES, ON BEHALF OF THE CITY. DO YOU BELIEVE HE HAD

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1 THE AUTHORI TY TO DO THAT?

2 A. NONE OF US DO, AS INDIVIDUALS, HAVE AUTHORITY TO DO 3 THAT.

4 Q. LOOK. IF WE WERE DEALING WITH THE SITUATION THAT 5 THE PARTIES BELIEVED IT WAS TOTALLY LEGAL AND ABOVE BOARD, AND IT HAD BEEN THE CASE THAT PRIOR TO THE CITY SIGNING THE 6 7 AGREEMENT, THE MAYOR HAD TOLD NORCAL OR SUGGESTED TO NORCAL THAT THEY NEEDED TO SWITCH TO THE TEAMSTERS, AND DON'T WORRY 8 9 ABOUT THE COST BECAUSE THE CITY WILL MAKE YOU WHOLE ON THOSE 10 COSTS, THE PARTIES TO THAT TRANSACTION THOUGHT THAT WAS PERFECTLY ABOVE BOARD AND LEGAL, WHEN IT CAME TIME TO 11 12 ACTUALLY VOTE ON THIS PAYMENT AND THIS AMENDMENT, WOULDN'T YOU EXPECT THOSE PEOPLE TO SHARE THAT INFORMATION WITH THE 13 14 REST OF THE COUNCIL?

15 A. IF THAT'S WHAT OCCURRED, YES.

16 Q. DID THEY SHARE THAT INFORMATION WITH YOU?

17 A. NO.

Q. I SEE WE'RE FIVE TO 12. I THINK WE HAVE TO TAKE
OUR NOON RECESS NOW. I APOLOGIZE. WE'RE GETTING CLOSE, BUT
WE HAVE A LITTLE MORE TIME, AND I UNDERSTAND BECAUSE OF
COMMITMENTS THAT YOU WON'T BE ABLE TO RETURN UNTIL 2:00
O'CLOCK.

23	A. THAT'S CORRECT.
24	THE FOREPERSON: LET ME REMIND YOU OF THE
25	CONFIDENTIALITY ADMONITION THAT YOU'RE NOT TO SAY OR TELL
26	ANYBODY WHAT YOU SAW OR SAID AT THIS SESSION.
27	THE WITNESS: I UNDERSTAND. THANK YOU.
28	MR. FINKELSTEIN: THANK YOU VERY MUCH. HAVE A

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1	NI CE LUNCH.
2	THE FOREPERSON: WE WILL COME BACK AT 2:00
3	O' CLOCK.
4	MR. FINKELSTEIN: THANK YOU.
5	(THE LUNCHEON RECESS WAS TAKEN.)
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SAN JOSE, CALIFORNIA 1 APRIL 12, 2006 2 AFTERNOON SESSION: 3 THE FOREPERSON: CAN I CALL THE GRAND JURY TO 4 ORDER? ALL OF THE GRAND JURORS ARE PRESENT EXCEPT FOR 5 6 MR. (NAME REDACTED). 7 MR. FINKELSTEIN: I'LL JUST REMIND YOU YOU'RE 8 STILL UNDER OATH, HAVING BEEN PREVIOUSLY SWORN. DO YOU 9 UNDERSTAND THAT? THE WITNESS: I DO. THANK YOU. 10 11 BY MR. FINKELSTEIN: 12 Q. WHEN WE BROKE FOR THE AFTERNOON RECESS, WE WERE TALKING ABOUT THE MAYOR'S SEPTEMBER MEMO YOU COSIGNED. DO 13 YOU RECALL THAT? 14 15 A. I DO. 16 NOW, WE WERE DISCUSSING THE PROPOSED AMENDMENT, THE Q. 17 11 MILLION DOLLAR AMENDMENT TO INCREASE NORCAL'S

- 18 COMPENSATION FOR INCREASED LABOR COSTS. DO YOU RECALL THAT?
- 19 A. I DO.

20 Q. LET ME ASK YOU THIS: THE CITY SELECTED NORCAL

21 THROUGH THE REQUEST FOR PROPOSAL PROCESS, CORRECT?

A. CORRECT.

23 Q. AND WOULDN'T ALLOWING ONE OF THE SUCCESSFUL

BIDDERS, IN THIS CASE NORCAL, TO COME BACK AFTER THE FACT
AND GET ADDITIONAL MONEY, WOULDN'T THAT CALL INTO QUESTION
THE INTEGRITY OF THE RFP PROCESS THAT THE CITY EMPLOYED TO
SELECT THE HAULERS?

28 A. I THINK IT WOULD, THE INCREASED COSTS WOULD HAVE

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1	COME CLOSE TO THE OTHER BIDS, YES.
2	SO YOU THINK IT ONLY WOULD CALL INTO QUESTION THE
3	INTEGRITY OF THE PROCESS IF IT WOULD HAVE RESULTED IN
4	BRINGING THE NORCAL COST UP TO THE AREA OF THE OTHER
5	BIDDERS. IS THAT WHAT YOU' RE SAYING?
6	A. YES.
7	Q. HOW WOULD OTHER BIDDERS KNOW THAT THERE WAS A
8	POSSIBILITY OF GOING BACK AFTER THE CONTRACT WAS SIGNED WITH
9	THE CITY AND GETTING ADDITIONAL MONEY? WOULD THERE BE ANY
10	WAY FOR THEM TO KNOW THAT?
11	A. THEY WOULD NOT.
12	Q. WELL, WOULDN'T A POLICY OF WOULDN'T LETTING
13	BIDDERS TO COME BACK AFTER THE FACT AND SEEK ADDITIONAL
14	COMPENSATION, WOULDN'T THAT ENCOURAGE BIDDERS TO LOW-BALL
15	THEIR BID, KNOWING THAT THEY COULD GET ADDITIONAL FUNDS
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Vol 8Go~1 16 AFTER THEY HAD SECURED THE BID?

A. I THINK IN THIS PARTICULAR INSTANCE THERE WERE A
LOT OF CIRCUMSTANCES THAT WE DIDN'T FEEL COMFORTABLE WITH
THAT DIRECTION. IF YOU'RE ASKING ME, AND I THINK YOU ARE,
WHETHER IT IS A CONCERN OF MINE THAT OTHER PEOPLE MAY LOOK
AT THAT AS AN EXAMPLE, YES, IT IS A CONCERN.

Q. WHAT FACTORS WERE OPERATIVE HERE THAT YOU KNEW
ABOUT BACK IN SEPTEMBER 2004 THAT MADE YOU FEEL COMFORTABLE
SUPPORTING THIS AMENDMENT?

A. THE -- AS WE DISCUSSED BEFORE ABOUT THE PREVAILING,
WHAT I DISCUSSED EARLIER RELATED TO OUR NORMAL CONDUCT
RELATED TO THE PREVAILING WAGE AND LIVING WAGES MADE ME FEEL
COMFORTABLE ABOUT MOVING FORWARD, THAT THE PRICE WAS STILL

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LESS THAN OTHER BIDDERS, CUSTOMERS WERE GETTING GOOD
 SERVICE, OTHER ELEMENTS OF THE CONTRACT WERE BEING LIVED UP
 TO.

Q. WHY WAS THIS IN YOUR MIND, THE PREVAILING WAGE AND
LIVING WAGE ISSUE WHEN YOU NOW ACKNOWLEDGE TO US THE CITY'S
PREVAILING WAGE AND LIVING WAGE POLICIES DID NOT APPLY TO
THESE MRF WORKERS AT CWS?

8 A. I APOLOGIZE IF I HAVEN'T BEEN CLEAR ON THIS POINT, 9 BUT IT'S NOT MY CONTENTION THAT LIVING WAGE AND PREVAILING 10 WAGE POLICIES ARE THE SAME AS THE, I MEAN THAT THE LIVING 11 WAGE AND PREVAILING WAGE POLICIES ARE PART OF THE CURRENT 12 CONTRACT. THEY ARE NOT. BUT THE FACT THAT THE CITY IN 13 OTHER INSTANCES HAS BEEN, AS A PROCURER OF SERVICES, HAS

Vol 8Go~1 BEEN THE ORGANIZATION THAT HAS TAKEN UP THE SLACK OR PAID 14 15 FOR THE DIFFERENCE OF PREVAILING WAGE AND LIVING WAGE DID NOT MAKE THAT TO ME VERY DIFFERENT RELATED TO PAYING PEOPLE 16 17 A DECENT WAGE FOR THE WORK THEY WERE DOING. ANY OTHER REASONS WHY YOU THOUGHT, WHY YOU 18 Q. 19 SUPPORTED THIS AMENDMENT? 20 Α. FROM THE VERY BEGINNING OF THIS PROCESS, I WAS 21 CONCERNED ABOUT PREVAILING -- LABOR PEACE AND WORKER RETENTION. AND MY CONCERNS -- AND STREET SWEEPING. 22 AND MY CONCERNS STAYED CONSISTENT THROUGHOUT THE PROCESS. 23 24 0. SO IN LISTENING TO YOUR ANSWERS, IT DOESN'T SOUND LIKE THE TEN ADDITIONAL NEIGHBORHOOD CLEANUP BINS OR E-SCRAP 25 PROGRAM OR THE GARBAGE COMPOSITION STUDY WERE THE FACTORS 26 27 THAT WERE IMPORTANT FOR YOU IN DECIDING TO SUPPORT THIS AMENDMENT. 28

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1 THEY WERE MINOR FACTORS, BUT MY PRIMARY CONCERN IS Α. 2 AS I STATED ALREADY. NOW, I THINK WE ALSO DISCUSSED THIS MORNING WHETHER 3 Q. 4 OR NOT YOU UNDERSTOOD THAT A PORTION OF THE 11 MILLION DOLLARS WAS GOING TO BE PAID RETROACTIVELY FOR COSTS 5 INCURRED IN THE PAST FOR THESE EXTRA LABOR COSTS. AND I 6 THINK YOUR ANSWER WAS YOU WEREN'T CLEAR ON THAT --7 8 Α. I WASN'T CLEAR ON THE DATE THAT RETROACTIVITY WOULD I DIDN'T KNOW WHAT DATE THE CHANGE HAPPENED RELATED 9 OCCUR. TO WORKERS GOING FROM ONE UNION TO ANOTHER. 10 Q. OKAY. LET ME SHOW YOU WHAT'S BEEN PREVIOUSLY 11

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Vol 8Go~1 12 MARKED AS EXHIBIT 91, A SEPTEMBER 16, 2004 MEMO TO THE MAYOR 13 AND CITY COUNCIL FROM DEPUTY CITY MANAGER JAMES HOLGERSON. HAVE YOU SEEN THAT DOCUMENT BEFORE? 14 15 Α. I DON'T RECALL SEEING IT, BUT IF IT CAME IN THE COUNCIL PACKET --16 LET'S TRY IT THIS WAY. DO YOU HAVE ANY REASON TO 17 0. 18 BELIEVE THAT, IN THE ORDINARY COURSE OF BUSINESS AT THE 19 CITY, YOU WOULD NOT HAVE RECEIVED A COPY OF THIS MEMO? Α. 20 NO. IF YOU LOOK AT PAGE THREE, I THINK IT IS, THERE'S A 21 Q. 22 SCHEDULE OF PAYMENTS SHOWING THE DATES FOR WHICH THE PAYMENT IS SOUGHT AND THE AMOUNT OF PAYMENT. 23 DO YOU SEE THAT? 24 25 Α. I DO. YOU'LL NOTICE THE FIRST PAYMENT COVERS THE PERIOD 26 0. OF JULY 1, 'O2 TO JULY 1, 'O3; IT'S IN THE AMOUNT OF 1.9 27 28 MILLION DOLLARS.

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#### 1261

- 1 A. CORRECT.
- 2 Q. THIS MATTER IS BEING BROUGHT TO THE COUNCIL IN 3 SEPTEMBER OF '04, CORRECT?
- 4 A. CORRECT.

5 Q. FROM THIS MEMO IT WOULD BE CLEAR THAT THIS FIRST 6 PAYMENT COVERS THE PERIOD JULY 1, '02 TO JULY 1, '03 AS THE 7 AMOUNT OF 1.9 MILLION DOLLARS?

8 A. CORRECT.

9 Q. AND THEN THE SECOND PAYMENT IS THE PERIOD JULY 1,

Vol 8Go~1 10 '03 TO JULY 1, '04; IT'S IN EXCESS OF 2.1 MILLION DOLLARS? 11 CORRECT. Α. AGAIN, THAT WOULD BE RETROACTIVE, WOULD IT NOT? 12 Q. 13 Α. CORRECT. AND FROM THIS MEMO, IS THERE ANY REASON THAT YOU 14 Q. WOULDN'T HAVE READ THE MEMO OR REALIZED THAT OF THIS 11 15 MILLION DOLLARS. AT LEAST FOUR MILLION IS RETROACTIVE FOR 16 17 COSTS ALREADY INCURRED? Α. NO. 18 AND SINCE THE FIRST DATE FOR WHICH PAYMENT IS 19 Q. 20 SOUGHT IS JULY 1, '02, THAT HAPPENS TO BE THE FIRST DATE FROM WHEN SERVICES WERE SUPPOSED TO START BY NORCAL AND CWS, 21 22 CORRECT? 23 Α. CORRECT. 24 0. SO IF YOU HAD SEEN THIS MEMO BACK IN SEPTEMBER OF '04, NO DOUBT YOU WOULD HAVE REALIZED THAT THE WORKERS 25 26 WERE BEING PAID BACK TO JULY 1, '02, WHEN THE CONTRACT FIRST STARTED, CORRECT? 27 Α. THAT'S LIKELY. 28

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1262

1 Q. IS THERE ANY REASON WHY YOU WOULDN'T HAVE MADE THAT 2 CONNECTION?

3 A. NO.

Q. SO, PRESUMABLY, YOU UNDERSTOOD AT THE TIME THAT YOU
SUPPORTED THIS AMENDMENT THAT THE WORKERS HAD ALREADY BEEN
PAID THIS EXTRA AMOUNT, CORRECT?

7 A. CORRECT.

Vol 8Go~1 AND THE MONEY THAT THE 11 MILLION DOLLARS WAS GOING 8 Q. 9 TO REIMBURSE NORCAL FOR MONEY THAT HAD ALREADY BEEN PAID OUT TO WORKERS? 10 11 Α. CORRECT. LET ME SHOW YOU NEXT WHAT'S BEEN MARKED AS EXHIBIT Q. 12 92, WHICH IS A CERTIFIED COPY OF THE COUNCIL MINUTES FOR 13 14 SEPTEMBER 21, 2004. 15 AND LET ME DIRECT YOUR ATTENTION TO ITEM 7.3 ON THE AGENDA. 16 FIRST OF ALL, DID YOU WANT TO READ IT IN ITS 17 18 ENTIRETY BEFORE I ASK QUESTIONS? GO AHEAD, AND IF I NEED TO LOOK SOMETHING UP --19 Α. 20 0. FIRST OF ALL, IF WE LOOK UNDER THE HEADING 21 DOCUMENTS FILED, IT INDICATES ACCORDING TO THE MINUTES THAT 22 THIS SEPTEMBER 16 MEMO FROM MAYOR GONZALES CO-SIGNED BY VICE 23 MAYOR DANDO AND YOURSELF WAS FILED AS PART OF THE COUNCIL 24 RECORD, CORRECT? 25 Α. CORRECT. AND COULD YOU JUST BRIEFLY TELL US WHAT ACTION THE 26 Q. 27 COUNCIL TOOK ON THE PROPOSED AMENDMENT TO THE NORCAL AGREEMENT? 28

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1263

1 A. THE COUNCIL VOTED TO SUPPORT IT WITH THREE PEOPLE 2 OPPOSING IT -- TWO OR THREE PEOPLE.

3 Q. I THINK, IF I RECALL CORRECTLY, YOU ACTUALLY MADE

4 THE MOTION TO AMEND THE AGREEMENT?

5 A. THAT'S WHAT IT SAYS HERE.

Vol 8Go~1 Q. INDEPENDENT OF THAT, DO YOU RECALL THAT? 6 7 Α. NO. 8 NOW, AT THE TIME THAT YOU VOTED IN FAVOR OF Q. 9 AMENDING THE NORCAL AGREEMENT, YOU UNDERSTOOD THAT THERE WAS NO LEGAL OBLIGATION ON THE PART OF THE CITY TO AMEND THE 10 EXISTING CONTRACT? 11 12 Α. I DID. 13 0. AT THE TIME PRIOR TO VOTING -- AT THE VOTE BEFORE THE COUNCIL, DID THE MAYOR OR NORCAL SAY ANYTHING ABOUT 14 PROMISES OR REPRESENTATIONS THAT MAY HAVE BEEN MADE TO 15 16 NORCAL? 17 Α. NO. 18 0. DID THE MAYOR OR NORCAL SAY ANYTHING ABOUT THE 19 MAYOR DIRECTING NORCAL OR CWS TO USE TEAMSTERS INSTEAD OF 20 LONGSHOREMEN? NO, THEY DID NOT. 21 Α. 22 0. AT THE TIME YOU VOTED IN FAVOR OF AMENDING THE NORCAL AGREEMENT, YOU UNDERSTOOD THAT CWS HAD ALREADY 23 24 ENTERED INTO A COLLECTIVE BARGAINING AGREEMENT WITH THE 25 TEAMSTERS, CORRECT? 26 Α. CORRECT. 27 0. AS A MATTER OF FACT -- NEVER MIND. AT THE TIME THAT YOU VOTED ON THIS AMENDMENT TO 28

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NORCAL'S AGREEMENT WITH THE CITY, DID YOU HAVE ANY REASON - ON SEPTEMBER 21, THAT IS, DID YOU HAVE ANY REASON TO SUSPECT
 THAT PROMISES OR ASSURANCES HAD BEEN MADE TO NORCAL IN SOME

Vol 8Go~1 4 KIND OF SECRET SIDE DEAL? 5 NO, I DID NOT. Α. NOW, PRIOR TO VOTING IN THE NORCAL AGREEMENT, DID 6 Q. 7 YOU RECEIVE A MEMO DATED SEPTEMBER 20, 2004 FROM COUNCI LMEMBERS REED AND LEZOTTE? 8 9 I DID. Α. OKAY. LET ME SHOW YOU WHAT'S BEEN MARKED AS GRAND 10 0. 11 JURY EXHIBIT 93, WHICH IS A MEMO TO THE MAYOR AND COUNCIL DATED SEPTEMBER 20, 2004 FROM COUNCILMEMBERS LEZOTTE AND 12 REED. 13 14 Α. THANK YOU. DO YOU THINK THAT YOU RECEIVED THIS MEMO PRIOR TO 15 Q. 16 YOUR VOTE ON SEPTEMBER 21? 17 Α. YES. 18 0. NOW, I TEM TWO ON THE MEMO REFERS TO PROMISES OR 19 REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL NOT BEING DISCLOSED TO THE COUNCIL WHEN NORCAL WAS APPROVED AS THE 20 PREFERRED VENDOR, CORRECT? 21 22 Α. CORRECT. 23 0. WHAT DID YOU THINK THAT REFERRED TO WHEN YOU SAW 24 THAT? 25 Α. I THOUGHT IT REFERRED TO AN ACCUSATION THAT I DIDN'T BELIEVE TO BE TRUE. 26 27 0. WHAT ACCUSATION WAS THAT? ANY PROMISES OR REPRESENTATIONS MADE TO NORCAL WERE 28 Α.

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NOT DISCLOSED. I DIDN'T KNOW WHAT THAT REFERRED TO OR WHO

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Vol 8Go~1 THEY WERE REALLY TALKING ABOUT, SO IT SOUNDED LIKE AN 2 3 ACCUSATION THAT WAS NOT SPECIFIC OR CLEAR. WELL, DID ANYONE INQUIRE OF THE AUTHORS OF THE 4 Q. 5 MEMO, WHO I TAKE IT AT THAT TIME WERE PRESENT AT THE COUNCIL VOTE, WHAT THEY MEANT BY THAT STATEMENT AND WHAT THE SOURCE 6 7 OF THE INFORMATION WAS? I DON'T RECALL, BUT I DON'T ALSO RECALL CHUCK OR 8 Α. 9 LINDA SAYING WHAT IT WAS EITHER. WELL, IS IT TRUE THEN IN YOUR MIND THAT AT THE TIME 10 0. YOU VOTED ON THE SEPTEMBER 16, 2004 NORCAL AMENDMENT, THAT 11 12 ANY PROMISES OR REPRESENTATIONS THAT MAY HAVE BEEN MADE TO NORCAL WERE NOT DISCLOSED TO THE COUNCIL WHEN NORCAL WAS 13 14 APPROVED AS THE PREFERRED VENDOR? 15 YOU LOST ME PART OF THE WAY THROUGH THAT QUESTION. Α. I'M SORRY. 16 OKAY. THERE'S A STATEMENT IN PARAGRAPH TWO THAT 17 Q. 18 REFERS TO PROMISES OR REPRESENTATIONS HAVING BEEN MADE AND NOT DISCLOSED TO THE COUNCIL WHEN NORCAL WAS FIRST APPROVED 19 AS THE PREFERRED VENDOR. DO YOU SEE THAT? 20 21 Α. I DO. WELL, IN YOUR MIND, BASED ON WHAT YOU KNEW THEN, 22 Q. 23 NOT WHAT YOU MAY HAVE SUBSEQUENTLY COME TO UNDERSTAND, BUT BASED ON WHAT YOU KNEW THE, BACK IN SEPTEMBER OF '04, DID 24 YOU BELIEVE THAT TO BE A CORRECT STATEMENT? 25 26 Α. NO. I THINK WE MAY BE HAVING A GRAMMATICAL OR 27 Q. SEMANTICAL ISSUE. THE AUTHORS ARE SAYING IF THERE ANY 28

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1	PROMISES OR REPRESENTATIONS MADE TO NORCAL THEY WERE NOT
2	DISCLOSED TO THE COUNCIL. DO YOU DISAGREE WITH THAT?
3	A. NO; THAT I AGREE WITH.
4	Q. I THINK THAT'S WHAT MY QUESTION WAS.
5	A. I'M SORRY.
6	Q. YOU AGREED WITH THAT STATEMENT BASED ON YOUR STATE
7	OF MIND THEN IN '04 THAT ANY PROMISES OR REPRESENTATIONS
8	THAT MAY HAVE BEEN MADE TO NORCAL WERE NOT DISCLOSED TO THE
9	COUNCIL, CORRECT?
10	A. CORRECT.
11	Q. AND AS FAR AS YOU YOURSELF, DID YOU INITIATE ANY
12	INQUIRY INTO WHAT PROMISES OR REPRESENTATIONS MAY HAVE BEEN
13	MADE?
14	A. I DID NOT.
	Q. IS THERE A PARTICULAR REASON WHY NOT?
15	Q. TO THERE A FARTICULAR REASON WITH NOT:
15 16	A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD
16	A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD
16 17	A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER
16 17 18	A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN
16 17 18 19	A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN FACT, I DO REMEMBER LINDA ASKING A SERIES OF QUESTIONS, BUT
16 17 18 19 20	A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN FACT, I DO REMEMBER LINDA ASKING A SERIES OF QUESTIONS, BUT I DON'T REMEMBER WHAT MEETING IT WAS AT, AND GETTING THEM
16 17 18 19 20 21	A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN FACT, I DO REMEMBER LINDA ASKING A SERIES OF QUESTIONS, BUT I DON'T REMEMBER WHAT MEETING IT WAS AT, AND GETTING THEM RESPONDED TO.
16 17 18 19 20 21 22	<ul> <li>A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD</li> <li>BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER</li> <li>COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN</li> <li>FACT, I DO REMEMBER LINDA ASKING A SERIES OF QUESTIONS, BUT</li> <li>I DON'T REMEMBER WHAT MEETING IT WAS AT, AND GETTING THEM</li> <li>RESPONDED TO.</li> <li>Q. LET'S LOOK AT PARAGRAPH FOUR IN THAT MEMO. IT</li> </ul>
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> </ol>	<ul> <li>A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD</li> <li>BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER</li> <li>COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN</li> <li>FACT, I DO REMEMBER LINDA ASKING A SERIES OF QUESTIONS, BUT</li> <li>I DON'T REMEMBER WHAT MEETING IT WAS AT, AND GETTING THEM</li> <li>RESPONDED TO.</li> <li>Q. LET'S LOOK AT PARAGRAPH FOUR IN THAT MEMO. IT</li> <li>SAYS:</li> </ul>
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> </ol>	<ul> <li>A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN FACT, I DO REMEMBER LINDA ASKING A SERIES OF QUESTIONS, BUT I DON'T REMEMBER WHAT MEETING IT WAS AT, AND GETTING THEM RESPONDED TO.</li> <li>Q. LET'S LOOK AT PARAGRAPH FOUR IN THAT MEMO. IT SAYS: ALLOWING A SIDE DEAL TO ALTER THE TERMS OF</li> </ul>
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> </ol>	<ul> <li>A. MY FEELING WOULD HAVE BEEN THAT IF SOMEONE HAD BROUGHT SOMETHING LIKE THAT UP, THAT EITHER COUNCILMEMBER COULD HAVE EITHER ASKED THAT QUESTION ON THE DAIS OR IN FACT, I DO REMEMBER LINDA ASKING A SERIES OF QUESTIONS, BUT I DON'T REMEMBER WHAT MEETING IT WAS AT, AND GETTING THEM RESPONDED TO.</li> <li>Q. LET'S LOOK AT PARAGRAPH FOUR IN THAT MEMO. IT SAYS:</li> </ul> ALLOWING A SIDE DEAL TO ALTER THE TERMS OF THAT AGREEMENT IS NOT FAIR TO OTHER COMPANIES WHO

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1 Α. I DO. 2 Q. WHAT SIDE DEAL DID YOU THINK THE MEMO WAS REFERRING 3 T0? I DID NOT KNOW. AS A MATTER OF FACT, EVEN AS I 4 Α. 5 READ IT TODAY, MY INTERPRETATION OF THAT IS THE ACTUAL ACTION WE WERE TAKING ON THE 21ST OF SEPTEMBER. 6 7 YOU THOUGHT THE ACTION THAT WAS COMING BEFORE THE Q. 8 COUNCIL IN A PUBLIC MEETING AND THAT HAD BEEN PLACED ON THE 9 AGENDA AND DULY NOTICED WAS A SIDE DEAL? 10 I THOUGHT THAT THE AUTHORS COULD HAVE BEEN IMPLYING Α. 11 THAT, YES. IN WHAT WAY WOULD A PUBLIC ACTION BY THE COUNCIL AT 12 0. A COUNCIL MEETING BE A SIDE DEAL, IN YOUR MIND? 13 14 Α. WELL, IF SOME MEMBER OF THE COUNCIL THOUGHT IT WAS EGREGIOUS OR INAPPROPRIATE, PEOPLE USE LANGUAGE TO DESCRIBE 15 THEIR CONCERN. THAT COULD HAVE BEEN ONE OF THEM. 16 YOU DIDN'T CONSTRUE A SIDE DEAL AS SOME SECRET 17 0. BACK-ROOM DEAL OUTSIDE OF THE KNOWLEDGE OF THE ENTIRE 18 19 COUNCIL? AT THAT TIME I DIDN'T -- I HAD NO REASON TO BELIEVE 20 Α. 21 THAT ANYTHING LIKE THAT HAD OCCURRED, THAT THERE WAS SOME SIDE DEAL STRUCK. SO I DIDN'T BELIEVE THAT AT THE TIME. 22 I GUESS WHAT I'M TRYING TO INQUIRE ABOUT WITH THIS 23 Q. MEMO IS WHETHER OR NOT THIS MEMO IN SEPTEMBER OF '04 GAVE 24 25 YOU REASON TO BELIEVE THAT SOMETHING LIKE THAT MAY HAVE OCCURRED? 26 27 Α. NO, IT DID NOT. 28 0. OKAY. THERE'S NO RIGHT OR WRONG ANSWER. I DON'T

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BELIEVE YOU CAN TELL US WHETHER YOU CONNECTED THE DOTS OR 1 DREW INFERENCES OR DIDN'T, AND THAT'S WHAT I'M TRYING TO 2 3 FIND OUT. I GUESS YOUR TESTIMONY IS DESPITE THIS MEMO, YOU DIDN'T UNDERSTAND OR FIGURE OUT THAT THERE MIGHT HAVE BEEN 4 SOME SIDE DEAL? 5 Α. OR BELIEF. 6 7 OR BELIEF THAT THERE WAS A SIDE DEAL? Q. 8 THAT'S CORRECT. Α. 9 Q. NOW, IS THERE AN ATTACHMENT, IS THERE A LETTER ATTACHED TO THE EXHIBIT IN FRONT OF YOU, THE HOLGERSON MEMO, 10 AN ATTACHMENT A? 11 12 Α. LET ME LOOK. THERE IS. WHAT IS ATTACHMENT A, CAN YOU TELL US? 13 Q. IT IS A LETTER TO MR. DEL BORGSDORF FROM NORCAL. 14 Α. 15 0. WHO IN PARTICULAR AT NORCAL IS THE MAIN AUTHOR OF THE LETTER? 16 17 Α. JOHN NICOLETTI. AND IS THERE A PARAGRAPH THAT STARTS OUT: 18 Q. 19 LET ME FIRST RECOUNT SOME BACKGROUND RELATING TO THE ADDITIONAL LABOR COST. 20 THERE IS. 21 Α. AND YOU' LL SEE THAT, IS THERE A SENTENCE THAT SAYS: 22 Q. 23 THIS SIGNIFICANT WAGE DISCREPANCY, ALONG WITH THE POSSIBILITY THAT SAN JOSE WORKERS MIGHT LOSE 24 25 THEIR JOBS, PROMPTED THE MAYOR'S OFFICE TO URGE NORCAL TO EXPLORE ARRANGEMENT WITH CWS THAT WOULD 26 ALLOW CWS TO RETAIN EXISTING WORKERS AT THE HIGHER 27 Page 53

28 TEAMSTERS' WAGE SCALE?

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1269

1 Α. YES. 2 NORCAL WAS ADVISED THAT THE CITY DID NOT WANT A 0. ROCK-BOTTOM PRICE FOR ITS NEW COLLECTION CONTRACT IF DOING 3 4 SO REQUIRED DISPLACING EXISTING RECYCLING FACILITY WORKERS OR FORCING WORKERS TO ACCEPT LOWER PAY. 5 DO YOU SEE THAT? 6 7 Α. I DO. DO YOU HAVE ANY I DEA WHO IN THE CITY MIGHT HAVE SO 8 0. 9 ADVI SED NORCAL? 10 Α. NO, I DO NOT. DID YOU MAKE ANY INQUIRES INTO WHETHER THE MAYOR'S 11 Q. OFFICE HAD URGED NORCAL TO EXPLORE AN AGREEMENT WITH CWS 12 13 THAT WOULD ALLOW CWS TO RETAIN EXISTING WORKERS AT THE 14 HIGHER TEAMSTERS' SCALE? 15 Α. MY. NO. AND THE REASON IS THAT MY ASSUMPTION WOULD HAVE BEEN THAT BECAUSE OF THE WORKER RETENTION COMPONENT IN 16 17 THE CONTRACT THAT THEY WOULD HAVE IN FACT BEEN IN THAT SITUATION, THAT THEY WOULD HAVE BEEN BRINGING ON WORKERS 18 19 THAT ANYWAY, THAT THEY WOULD HAVE BEEN CHANGING WORKERS, NOT CHANGING, BUT THOSE WORKERS WOULD HAVE RETAINED THEIR JOBS 20 21 AND COME OVER. 22 BUT THERE WAS NOTHING IN THE RFP WORKER RETENTION Q. 23 PROVISION THAT SPECIFIED WHAT WAGES AND BENEFITS THE REHIRED WORKERS HAD TO BE PAID WAS THERE? 24 NO, THERE WAS NOT. 25 Α. Page 54

Q. THERE WAS NOTHING TO YOUR KNOWLEDGE IN CITY POLICY
THAT REQUIRED THE REHIRED WORKERS TO BE PAID A SPECIFIC WAGE
OR BENEFIT?

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1270

1 Α. YOU' RE CORRECT. 2 0. PRIOR TO THE SEPTEMBER 21, 2004 VOTE, DID EITHER 3 THE MAYOR OR NORCAL EVER TELL YOU THAT ON FRIDAY, OCTOBER 6, 4 2000, THAT IS THE FRIDAY BEFORE THE FIRST COUNCIL VOTE ON 5 THE NORCAL PROPOSAL, THE MAYOR TOLD NORCAL THAT HE WOULD REALLY LIKE TO SEE THE CWS FACILITY BE A TEAMSTER FACILITY, 6 7 AND THE MAYOR ALSO ASKED NORCAL IF THEY WOULD MAKE THAT 8 HAPPEN? 9 Α. NO. 10 PRIOR TO THE SEPTEMBER 21, 2004 VOTE, DID THE MAYOR Q. 11 OR NORCAL TELL YOU THAT AT THAT SAME FRIDAY, OCTOBER 6 MEETING THE MAYOR TOLD NORCAL, YOU DO IT AND WE'LL MAKE YOU 12 13 WHOLE? 14 Α. NO. 15 WOULD IT HAVE BEEN IMPORTANT FOR YOU TO KNOW ABOUT 0. THAT, IF IN FACT IT OCCURRED, PRIOR TO YOUR CASTING YOUR 16 VOTE ON SEPTEMBER 21, 2004? 17 18 Α. YES. WHY WOULD IT HAVE BEEN IMPORTANT FOR YOU TO KNOW 19 Q. 20 THAT? 21 Α. IT WOULD HAVE BEEN IMPORTANT BECAUSE WE WOULD HAVE, OR I WOULD HAVE ENCOURAGED US TO HAVE RESOLVED ALL THESE 22 ISSUES EARLIER WHEN WE TOOK THE VOTE THE FIRST TIME, 23 Page 55

24	WHETHER, WHATEVER THE FALLOUT OF THAT MAY HAVE BEEN, I WOULD
25	HAVE WANTED TO HAVE THAT DISCUSSION IN THE OCTOBER TIME
26	FRAME.
27	Q. BEFORE THE FINAL APPROVAL AND SIGNING OF THE
28	CONTRACT?

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1	A. YES, AND ALSO BECAUSE THE AUDITOR WOULD HAVE
2	UNDERSTOOD THE IMPLICATIONS OF THAT ALL OF US WOULD HAVE
3	UNDERSTOOD THE IMPLICATIONS OF THAT.
4	Q. DOES IT STRIKE YOU THERE MAY HAVE BEEN SOME, THE
5	LEGALITY OF THAT MIGHT HAVE BEEN QUESTIONED AS WELL?
6	A. I'M NOT A LAWYER.
7	Q. OKAY. GRANTED, YOU'RE NOT A LAWYER. DID YOU HAVE
8	ANY UNDERSTANDING ABOUT WHETHER OR NOT THERE WOULD BE
9	ANYTHING IMPROPER ABOUT CONDITIONING YOUR VOTE AS A
10	COUNCILMEMBER ON SOMEONE ELSE DOING SOMETHING OR NOT DOING
11	SOMETHING?
12	A. WELL, THAT DEPENDS UPON IF IT'S AN ELEMENT OF A
13	CONTRACT. SO THE ANSWER IS IF IT WAS NOT AN ELEMENT OF THE
14	CONTRACT, YES.
15	Q. YES, WHAT?
16	A. YES, IT WOULD BE IMPROPER.
17	Q. AND IN THIS CASE, GOING WITH THE TEAMSTERS WAS NOT
18	AN ELEMENT OF THE CONTRACT, WAS IT?
19	A. THAT' S CORRECT.
20	Q. DID YOU ATTEND THE DECEMBER 14, 2004 CITY COUNCIL
21	VOTE TO THE NORCAL CONTRACT AMENDMENT? Page 56

- A. (NO RESPONSE.)
- 23 Q. THERE WAS A SECOND VOTE?
- A. THERE WAS.
- 25 Q. DO YOU RECALL IT BEING IN DECEMBER OF '04?
- 26 A. I APOLOGIZE, I DON'T RECALL.
- 27 Q. IT'S NOT A MEMORY TEST.
- 28 A. I KNOW. I WOULD BE FLUNKING IT.

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1	Q. THAT'S OKAY. I JUST HAPPEN TO HAVE A CERTIFIED
2	COPY OF THE MINUTES OF DECEMBER 14
3	A. THAT DOESN'T SURPRISE ME.
4	MR. FINKELSTEIN: I WILL ASK TO HAVE THIS MARKED
5	AS EXHIBIT 100.
6	THE FOREPERSON: SO MARKED.
7	(AN EXHIBIT WAS MARKED FOR IDENTIFICATION AS GRAND
8	JURY EXHIBIT GRAND JURY 100.)
9	BY MR. FINKELSTEIN:
10	Q. I THINK IF YOU LOOK AT ITEM 7.2, I THINK THAT'S THE
11	RI GHT
12	A. THANK YOU. I FOUND IT.
13	Q. JUST GIVE ME A MOMENT. NOW, HAVE YOU HAD A CHANCE
14	TO LOOK AT IT?
15	A. YES. I SEE SOME THINGS THAT LOOK FAMILIAR.
16	Q. LET ME JUST ORIENT MYSELF HERE. IF YOU GO TO PAGE
17	33 OF THE MINUTES THAT DEAL WITH ITEM 7.2, THERE IS A
18	PARAGRAPH THAT SAYS IN RESPONSE TO VICE MAYOR DANDO'S
19	QUESTION ABOUT WHO MADE THE REQUEST TO NEGOTIATE WITH LOCAL Page 57

20 350 RATHER THAN LONGSHOREMEN, NORCAL REPRESENTATIVE

21 NICOLETTI SAID HE DID NOT KNOW.

22 DO YOU SEE THAT?

23 A. YES.

24 Q. HAVE I READ THAT ACCURATELY?

A. YOU DID.

26 Q. IT GOES ON TO SAY THAT HE, MEANING MR. NICOLETTI,

27 REPRESENTING NORCAL, ADDED THAT HE WAS NOT WITH NORCAL

28 DURING THE INITIAL PERIOD OF NEGOTIATIONS AND CONFIRMED THAT

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1	THE REQUEST OF COUNCILMEMBER CORTESE THAT HE HAD NO PERSONAL
2	KNOWLEDGE OF HOW IT CAME TO BE THAT NEGOTIATIONS WERE WITH
3	LOCAL 350 AS OPPOSED TO LONGSHOREMEN?
4	DO YOU SEE THAT?
5	A. I DO.
6	Q. NOW, I TAKE IT HAVING LOOKED AT THE MINUTES YOU NOW
7	RECALL THAT YOU WERE PRESENT AT THIS MEETING, CORRECT?
8	A. I DO.
9	Q. YOU RECALL THAT YOU, AMONG OTHERS, VOTED IN FAVOR
10	OF THE AMENDMENT, CORRECT?
11	A. I DO.
12	Q. DO YOU RECALL THIS EXCHANGE BETWEEN VICE MAYOR
13	DANDO AND JOHN NICOLETTI OF NORCAL?
14	A. VAGUELY.
15	Q. OKAY. DOES MAYOR GONZALES, WAS MAYOR GONZALES
16	PRESENT FOR THAT EXCHANGE?
17	A. YES. Page 58

18 Q. OKAY. AT ANY TIME DURING THE HEARING ON ITEM 7.2, THE NORCAL AMENDMENT, DID MAYOR GONZALES EVER SPEAK UP AND 19 SAY, WHY, IT WAS ME, I WAS THE ONE WHO THOUGHT THE TEAMSTERS 20 SHOULD REPRESENT THESE WORKERS BECAUSE OF ALL THESE VARIOUS 21 REASONS? DID HE EVER SAY ANYTHING LIKE THAT? 22 23 Α. NO. CAN YOU THINK OF ANY REASON WHY, IF THE MAYOR HAD 24 Q. 25 LEGITIMATELY ASKED OR DIRECTED NORCAL TO WORK WITH THE TEAMSTERS, HE WOULD NOT SPEAK UP AND DECLARE THAT FACT 26 27 DURING THIS COUNCIL MEETING WHEN THE QUESTION WAS PUT BEFORE

28 THE COUNCIL BY VICE MAYOR DANDO?

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1	A. NO.
2	Q. I TAKE IT THE COUNCIL DID TAKE THE ACTION INDICATED
3	IN THE MINUTES, WHICH WAS TO APPROVE OF THE 11 MILLION
4	DOLLARS IN EXTRA COMPENSATION TO NORCAL, CORRECT?
5	A. RIGHT.
6	Q. NOW, SO I GUESS THE ONLY REMAINING QUESTIONS FOR
7	YOU ARE HOW, IF EVER, DID YOU EVER LEARN THAT SOMEONE FROM
8	THE CITY HAD ASKED NORCAL AND CWS TO SWITCH FROM ILWU
9	WORKERS TO TEAMSTERS?
10	A. I HAVE NO KNOWLEDGE OF THAT BEING THE CASE.
11	Q. SO YOU NEVER LEARNED THAT TO BE THE CASE?
12	A. NO.
13	Q. AND HOW DID YOU FIRST LEARN THAT SOMEONE FROM THE
14	CITY MAY HAVE TOLD NORCAL THAT THE CITY WOULD PAY THE EXTRA
15	LABOR COSTS FOR CWS SWITCHING FROM LONGSHOREMEN TO Page 59

16 TEAMSTERS? 17 Α. THROUGH THE INVESTIGATOR'S REPORT, MR. GRAHAM, THAT 18 WE HAD HIRED. THAT WOULD HAVE BEEN AFTER THE GRAND JURY REPORT 19 0. 20 THAT BECAME PUBLIC? 21 Α. RI GHT. 22 MR. FINKELSTEIN: I HAVE NO FURTHER QUESTIONS AT 23 THIS TIME. I HAVE TO SEE IF THE JURORS HAVE SOME MORE QUESTIONS, SO JUST BEAR WITH ME FOR A MOMENT. 24 THE WITNESS: DO YOU WANT ME TO LEAVE THE ROOM? 25 26 MR. FINKELSTEIN: NO. WE HAVE SOME ADDITIONAL QUESTIONS FOR YOU. 27 28 YOU SEEM TO BE POPULAR.

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1 LET ME ASK -- SOME OF THESE MAY HAVE BEEN ASKED, 2 BUT PLEASE BEAR WITH US. 3 0. GIVEN THAT THE 11 MILLION DOLLARS WAS GOING TO BE PAID TO NORCAL, HOW COULD SOMEONE PRESUME THAT THE MRF 4 5 WORKERS WOULD RECEIVE ANY OF IT? I BELIEVE THAT THE ACTUAL ACTION WE TOOK REQUIRED 6 Α. THAT WE LOOK AT THE PAYROLLS TO MAKE SURE THAT WE KNEW HOW 7 MUCH THE WORKERS WERE ACTUALLY MAKING SO THAT IN FACT THEY 8 9 WOULD BE PAID THAT AMOUNT OF MONEY. AND WE DID LOOK AT THE 10 PAYROLL TO VERIFY THE 11 MILLION DOLLARS. 11 YOU' RE SAYING THE 11 MILLION DOLLARS, IN FACT A 0. LITTLE MORE, BUT THE 11 MILLION DOLLAR NUMBER IS ACTUALLY 12 BASED ON LOOKING AT THE WAGE AND BENEFIT DIFFERENTIALS? 13 Page 60

14 A. CORRECT.

15 Q. OKAY. ANOTHER JUROR WANTS TO KNOW, THIS GOES BACK16 TO THE OCTOBER 10, 2000 COUNCIL MEETING.

WE HEARD ROBERTO FLOTTE FROM THE ILWU ADDRESS THE
COUNCIL, AND THE JUROR BELIEVES THAT HE SAID TO THE COUNCIL
THAT HIS UNION, WHICH WOULD BE REPRESENTING THE CWS MRF
WORKERS TO AN EXPANSION OF THE EXISTING COLLECTIVE
BARGAINING AGREEMENT, WOULD ACCEPT THE CURRENT WAGES OF THE
THEN EXISTING SORTERS. DO YOU RECALL THAT?

23 A. I DON'T RECALL EXACTLY WHAT HE SAID.

24Q.OKAY.LET ME ASK YOU THIS SORT OF HYPOTHETICALLY25IF YOU DON'T RECALL IT.

26 IF MR. FLOTTE HAD INFORMED THE COUNCIL THAT THE
27 ILWU WORKERS CURRENTLY REPRESENTING CWS MRF WORKERS IN
28 OAKLAND AND SACRAMENTO, WAS ANTICIPATING REPRESENTING THEM

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IN SAN JOSE ON THE EXPANSION AGREEMENT, WAS WILLING TO 1 ACCEPT THE THEN CURRENT WAGES, THE JUROR WOULD LIKE TO KNOW 2 3 WHY IS THERE AN ISSUE ABOUT A UNION CHANGE AND A NEUTRALITY AGREEMENT? CAN YOU EXPLAIN THAT? 4 I COULD. IT WOULD BE MY SUPPOSITION ABOUT WHY: I 5 Α. DON' T REALLY KNOW THE ANSWER TO THAT QUESTION. 6 OKAY. CAN YOU TRY? 7 0. 8 ABSOLUTELY. I THINK THE CONTENTION WOULD HAVE BEEN Α. 9 FROM ONE UNION TO THE OTHER THAT, BETWEEN THE UNIONS THAT A NEUTRALITY AGREEMENT WOULD HAVE ALLOWED THE WORKERS AS THEY 10 MOVE OVER TO A NEW LOCATION TO CHOOSE BETWEEN UNIONS. 11 S0 Page 61

THAT WAS THE THE SIGNIFICANCE OF THE NEUTRALITY AGREEMENT. 12 Q. SINCE YOU HAVE A BACKGROUND IN LABOR, CORRECT? 13 I DO. 14 Α. LET ME -- HOW DID YOU THINK A NEUTRALITY AGREEMENT 15 0. WOULD WORK? IN OTHER WORDS, YOU HAVE ONE COMPANY, CWS, WITH 16 ONE OPERATION, RECYCLING, AND THEY JUST HAVE DIFFERENT 17 FACILITIES IN THE BAY AREA. 18 IF A NEUTRALITY AGREEMENT WERE ENTERED INTO, WOULD 19 THE VOTE BE DECIDED BASED ON JUST THE SAN JOSE WORKERS, OR 20 WOULD IT BE ALL OF CWS'S WORKERS? 21 IT ONLY WOULD HAVE BEEN FOR THAT ONE SHOP, THAT ONE 22 Α. 23 SITE, ONE LOCATION. THIS IS JUST YOUR UNDERSTANDING. YOU' RE NOT A 24 Q. LAWYER, CORRECT? 25 26 Α. CORRECT. I DID WORK IN THE LABOR MOVEMENT. I WAS 27 UNION --Q. LET ME ASK YOU THIS: SAFEWAY HAS STORES THROUGHOUT 28

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1	THE BAY	AREA, AND PRESUMABLY THEY HAVE A UNION THAT
2	REPRESEN	TS THE SAFEWAY CLERKS, CORRECT?
3	Α.	THAT' S CORRECT.
4	Q.	ALBERTSON'S HAS STORES TO A LESSER AMOUNT
5	THROUGHOU	JT THE BAY AREA WHICH MAY HAVE A DIFFERENT UNION
6	REPRESEN	TING THOSE WORKERS, CORRECT?
7	Α.	THEY DO NOT; THEY HAVE THE SAME UNION.
8	Q.	LET'S ASSUME THEY HAVE A DIFFERENT UNION. ASSUMING
9	THEY HAD	A DIFFERENT UNION, IF SAFEWAY BOUGHT OUT ONE OF THE Page 62

ALBERTSON' S' S STORES AND CONVERTED IT TO A SAFEWAY STORE,
AND ASSUMING THAT THE ALBERTSON' S WORKERS HAD BEEN
REPRESENTED BY A DIFFERENT UNION, WOULD THEY GET TO DECIDE
AND BE REPRESENTED IN THEIR DEALS WITH SAFEWAY WITH A
DIFFERENT UNION FROM THE REST OF SAFEWAY'S WORKERS?
A. IT WOULD DEPEND.

16 Q. ON WHAT?

17 Α. ON WHAT THE ACTUAL EMPLOYEES WANTED. IT WOULD DEPEND ON WHAT UNIONS WERE INVOLVED, IF THEY DECIDED THAT 18 19 THEY WANTED TO REPRESENT THOSE WORKERS. PART OF THE REASON 20 THERE'S A NATIONAL LABOR RELATIONS BOARD AND THERE IS A 21 WHOLE SYSTEM WITHIN AFL/CIO TO SORT OUT THESE JURISDICTIONAL DEBATES IS BECAUSE THEY HAPPEN ALL THE TIME, AND YOU' RE 22 CORRECT THAT ARE, THAT THERE ARE SOME CONTRACTS THAT GOVERN 23 24 WHERE EXPANSION OCCURS AND WHERE IT DOESN'T OCCUR, AND THERE 25 ARE SOME AGREEMENTS BETWEEN UNIONS ABOUT WHAT WORKERS REALLY 26 WANT AND REPRESENT.

Q. IS IT YOUR UNDERSTANDING IF AN EMPLOYER HAS AN
EXISTING COLLECTIVE BARGAINING AGREEMENT WITH THE UNION THAT

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PROVIDES THAT IF THERE'S EXPANSION IN THE SAME GENERAL AREA
 FOR THE SAME KIND OF WORK, THE WORKERS WILL BE COVERED BY
 THE EXISTING CBA?

4 A. THAT'S CORRECT.

5 Q. ISN'T THAT THE SITUATION HERE WITH CWS?

- 6 A. THAT'S CORRECT.
- 7 Q. SO THEY HAD A VALID ARGUMENT FOR THE ILWU Page 63

REPRESENTING THESE WORKERS? 8 9 Α. THAT'S CORRECT. AND IN YOUR VIEW, THE CITY HAD NO LEGITIMATE 10 Q. INTEREST IN GETTING IN THE MIDDLE OF A DISPUTE? 11 THAT' S CORRECT. THE ONLY EXCEPTION TO THAT MIGHT 12 Α. HAVE BEEN IF GARBAGE WAS GOING TO PILE UP ON PEOPLE'S 13 STREETS AND THERE WAS SOME ROLE WE PLAYED WITH GOVERNING THE 14 15 CONTRACTS. YOU' RE CORRECT, THE REASON I WOULD NOT HAVE INTERVENED, EVEN THOUGH THE UNIONS BOTH TALKED TO ME ABOUT 16 IT IS THAT IT'S NOT OUR ROLE. 17 18 0. THAT'S WHAT YOU TOLD MR. MORALES PRIOR TO THE FIRST 19 VOTE? YES. 20 Α. HE WAS NOT HAPPY ABOUT THAT? 21 0. 22 THAT'S CORRECT. I ALSO TOLD THAT TO THE I LWU, BUT Α. 23 THEY WEREN'T ANGRY. 24 0. OKAY. AS FAR AS GARBAGE PILING UP ON THE STREET. 25 WE KNOW THAT IN THE FIRST SEVERAL MONTHS OF THE JULY 1, '02 26 START DATE, CWS'S RECYCLING FACILITY IN SAN JOSE WAS NOT ONLINE, RIGHT? 27 Α. THAT'S CORRECT. 28

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 Q. GARBAGE DIDN'T PILE UP ON THE STREETS, DID IT?
 A. I DON'T KNOW WHAT STRATEGIES WERE IN PLACE TO AVOID
 THAT.
 Q. YOU DON'T KNOW WHETHER OR NOT NORCAL DIVERTED THE
 RECYCLING MATERIAL TO A DIFFERENT FACILITY? Page 64

YES. AND I THINK THERE'S A DISTINCTION, AGAIN, AN 6 Α. 7 OPERATIONAL ISSUE AND A LABOR ISSUE. IN TERMS OF GARBAGE 8 PILING UP ON THE STREETS, I MEAN, MEANING THAT THERE ARE 9 CONTINGENCY PLANS YOU WOULD USE, THAT WOULD BE DIFFERENT 10 DEPENDING ON THE CHALLENGE YOU WERE HAVING. 11 0. LET'S STAY WITH YOUR BACKGROUND IN LABOR. THF 12 DRIVERS WORKING FOR NORCAL WERE REPRESENTED BY TEAMSTERS, RI GHT? 13 14 Α. CORRECT. MRF WORKERS WERE REPRESENTED BY ILWU AT LEAST 15 Q. 16 INITIALLY UNDER THIS EXPANSION, RIGHT? 17 Α. CORRECT. 18 Q. CWS WAS A SEPARATE BUSINESS FROM NORCAL, RIGHT? 19 Α. CORRECT. 20 Q. TEAMSTERS COULD NOT HAVE LEGALLY STRUCK CWS, ISN'T 21 THAT TRUE, BECAUSE THAT WOULD BE A SECONDARY --22 Α. DEPENDS ON WHAT THEIR CURRENT AGREEMENT IS WITH 23 THEIR EMPLOYER, A. 24 AND B, IRRESPECTIVE OF WHETHER OR NOT THE LAW ALLOWS THEM TO DO IT, THEY COULD STILL DO IT. 25 AND C, DEPENDING ON WHETHER OR NOT THE WORKERS 26 27 THAT WERE IN CWS CONSIDERED THEMSELVES MEMBERS OF THE TEAMSTERS, THAT MAY HAVE BEEN A LITTLE MORE COMPLICATED. 28

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1	THAT' S	WHY	YOU	HAVE	TH	E NLF	RB	AND	ALL	THE	I NFRASTRUCTURE
2	WI THI N	THE	AFL/	′CI0	то і	DEAL	WI	τη Ι	Τ.		

3 Q. AND THE EXPERTISE IN DEALING WITH THIS, WHICH THE Page 65

CITY DOESN'T NECESSARILY HAVE? 4 5 Α. THAT'S CORRECT. DO YOU KNOW WHETHER OR NOT THE MAYOR HAS ANY Q. 6 7 EXPERTISE IN THESE LABOR ISSUES? 8 Α. I DO NOT. 9 MR. FINKELSTEIN: ANOTHER QUESTION FROM A JUROR IS IF THIS 11 MILLION DOLLAR ADDITIONAL LABOR COST WOULD HAVE 10 11 CAUSED NORCAL'S BID TO EXCEED THE NEXT LOWEST BID, WOULD YOU HAVE STILL VOTED TO PAY THE ADDITIONAL LABOR COST? 12 THE WITNESS: NO. 13 14 MR. FINKELSTEIN: WITH REGARD TO THE AMENDMENT OF 15 THE NORCAL AGREEMENT, DO YOU RECALL THAT CITY ATTORNEY DOYLE GAVE THE OPINION THAT THE ADDITIONAL ITEMS OF STATED 16 CONSIDERATION, THE TEN ADDITIONAL NEIGHBORHOOD CLEANUP BINS, 17 18 THE GARBAGE COMPOSITION STUDY, AND THE E-WASTE SCRAP 19 PROGRAM, IN HIS VIEW COULD CONSTITUTE LEGAL CONSIDERATION, 20 DID YOU ACCEPT THAT VIEW WHEN YOU MADE YOUR VOTE, DID YOU 21 AGREE OR DISAGREE WITH THE CITY ATTORNEY'S VIEW THAT --22 Α. (NO RESPONSE.) 23 Q. THAT'S A LONG, COMPLICATED QUESTION. DURING THE COUNCIL'S CONSIDERATION OF THE NORCAL AMENDMENT 24 IN '04, THERE WAS AN ISSUE RAISED ABOUT WHETHER OR NOT THIS 25 26 WOULD CONSTITUTE A GIFT OF PUBLIC FUNDS. DO YOU RECALL 27 THAT? YES, I DO. 28 Α.

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# Q. THE CITY ATTORNEY OPINED ON THIS SUBJECT AND GAVE Page 66

2 HIS VIEW OF THE LAW ON THAT SUBJECT, CORRECT? 3 Α. HE DID. I THINK HE INDICATED TO THE COUNCIL THAT THESE 4 Q. EXTRA LABOR COSTS COULD NOT BE THE LEGAL CONSIDERATION 5 BECAUSE NORCAL WAS ALREADY OBLIGATED BY THE EXISTING 6 7 CONTRACT TO DO THAT SERVICE, RIGHT? 8 THAT'S CORRECT. Α. 9 0. SO THE CITY ATTORNEY SUGGESTED SOME ALTERNATE CONSIDERATIONS THAT IN HIS VIEW COULD POSSIBLY CONSTITUTE 10 VALID LEGAL CONSIDERATION; DO YOU RECALL THAT? 11 12 Α. I DO NOT. 13 MR. FINKELSTEIN: ANOTHER JUROR WOULD LIKE TO KNOW WHAT DETERMINES WHO SIGNS ON TO THESE MEMOS THAT WE'VE 14 TALKED ABOUT TO THE COUNCIL, AND IS THERE ANYTHING THAT 15 16 RESTRICTS THE NUMBER OF COUNCILMEMBERS THAT CAN SIGN ON TO A 17 MEMO. 18 Α. THE RESTRICTION IS YOU CAN'T HAVE MORE THAN FIVE 19 PEOPLE, BECAUSE THEN IT WOULD BE A VIOLATION OF THE BROWN ACT, BECAUSE THERE ARE 11 OF US. 20 Q. SIX WOULD BE A QUORUM? 21 CORRECT, AND A VIOLATION OF THE BROWN ACT. THANK 22 Α. YOU. THE SECOND ISSUE IS SOMETIMES WHEN I'M SIGNING ON TO A 23 24 MEMO OR TRYING TO GET SOMEONE ELSE, I WILL CHOOSE SOMEONE 25 WHO REALLY CARES ABOUT THE ISSUE OR WHO I THINK BELIEVES 26 ABSOLUTELY OPPOSITE OF ME, SO I'M GOING TO SEE IF I CAN WOO 27 THEM INTO AGREEING WITH ME. 28 SO IT'S A LITTLE BIT, DEPENDS ON THE TOPIC, AND

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1 SOMETIMES PEOPLE HAVE AN AREA OF EXPERTISE. FOR EXAMPLE, IF 2 I'M INTERESTED IN DOING SOMETHING THAT'S ENVIRONMENTAL, I SEEK OUT LINDA LEZOTTE, BECAUSE SHE UNDERSTANDS THE 3 4 ENVIRONMENT. THERE ARE OTHER COLLEAGUES WHO HAVE AREAS OF 5 EXPERTISE, AND I WILL SEEK THEM OUT. LET ME ASK YOU THIS, BROUGHT UP BY ANOTHER JUROR'S Q. 6 QUESTION. WOULD IT HAVE MATTERED TO YOU AS A 7 8 COUNCI LMEMBER --9 Α. THAT'S COMMERCE. (AIRPLANE FLYING OVER.) 10 0. WOULD IT HAVE MATTERED TO YOU AS A MEMBER OF THE 11 COUNCIL WHETHER THE INCREASED WAGES AND BENEFITS WERE PAID TO CWS'S MRF WORKERS AS I LWU WORKERS VERSUS TEAMSTER 12 13 WORKERS? 14 Α. NO. THAT WOULDN'T HAVE MADE A DIFFERENCE. 15 SO AS FAR AS WHICH UNION REPRESENTED THE WORKERS, 0. THAT WAS NOT THE ISSUE FOR YOU, CORRECT? 16 17 Α. CORRECT. 18 0. THE ISSUE FOR YOU WAS THE WAGES AND BENEFITS PAID 19 TO THE WORKERS? THAT'S CORRECT. 20 Α. LET ME JUST LOOK AT AN EXHIBIT FOR A MOMENT. 21 0. LET 22 ME SHOW YOU WHAT'S BEEN MARKED AS EXHIBIT 16 TO THIS 23 PROCEEDING. ARE YOU ABLE TO READ IT FROM WHERE YOU ARE? 24 Α. YES. 25 Q. THIS IS AN OCTOBER 9, 2000 LETTER. THAT WOULD BE 26 THE DAY BEFORE THE FIRST COUNCIL VOTE, CORRECT? 27 Α. CORRECT. AND IT'S FROM VICTOR DUONG, VICE PRESIDENT OF CWS, 28 Q.

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1284 1 Α. CORRECT. 2 Q. AND WHAT DID YOU UNDERSTAND THAT SECOND RATE HIKE TO BE, OR WAS IT AGAIN FOR ADDITIONAL COST RECOVERY? 3 4 YES. AND ONE THING THAT HAS OCCURRED, AND I Α. APOLOGIZE, I DON'T REMEMBER ALL OF MY DATES, BUT YOU MAY 5 6 RECALL WE WERE STILL GOING THROUGH A PRETTY SIGNIFICANT 7 BUDGET CRUNCH AND DECREASE, SO MY ASSUMPTION WAS THAT WE WERE RELIEVING THE GENERAL FUND AND MAKING THE PROGRAM COST 8 9 RECOVERY, AND THERE MIGHT HAVE BEEN OTHER THINGS LIKE 10 INCREASED COSTS FOR FUEL AND THINGS. IN OTHER WORDS, THE NORCAL AGREEMENT DID PROVIDE 11 0. 12 FOR SOME INCREASES IN COMPENSATION BASED UPON CERTAIN OCCURRENCES, CORRECT? 13 14 Α. THAT IS MY ASSUMPTION. Q. CERTAIN COST OF LIVING ADJUSTMENTS? 15 CORRECT. 16 Α. THAT'S BEEN WHAT WE HAVE BEEN TALKING ABOUT WITH 17 0. THE EXTRA LABOR COSTS; THAT'S SOMETHING NOT PROVIDED FOR IN 18 19 THE ORIGINAL CONTRACT? 20 Α. THAT'S CORRECT. 21 Q. SINCE YOU BROUGHT UP THE CONDITION OF THE BUDGET, AT THE TIME THE COUNCIL APPROVED THIS 11 MILLION DOLLAR 22 23 AGREEMENT TO THE NORCAL AGREEMENT, WHAT WAS THE CONDITION OF THE CITY'S BUDGET? 24 WE HAVE MADE CUTS ON AVERAGE OF ABOUT SEVEN OR 25 Α. EIGHT MILLION DOLLARS A YEAR SINCE 2002, 2001. THEY RANGED 26

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- Vol 8Go~1
- 27 IN THAT, SIGNIFICANT IN THE GENERAL FUND.

28 Q. IS IT FAIR TO SAY THAT AT THE TIME THE COUNCIL

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1 APPROVED THE 11 MILLION DOLLAR AMENDMENT TO THE NORCAL 2 AGREEMENT, THE CITY DID NOT HAVE EXCESS REVENUE LYING 3 AROUND? 4 Α. THAT'S CORRECT. 5 Q. AS A MATTER OF FACT, THE CITY WAS STILL MAKING ADDITIONAL BUDGET CUTS, CUTTING BACK CERTAIN SERVICES? 6 THAT'S CORRECT. 7 Α. 8 MR. FINKELSTEIN: ANY OTHER QUESTIONS? IT'S LIKE 9 A COUNCIL MEETING. 10 I THINK I'M GOING TO HAVE TO NOT ASK THIS 11 QUESTI ON. 12 LET ME SEE IF I CAN ASK IT A DIFFERENT WAY -- I 13 THINK WE'LL HAVE TO FOREGO THAT QUESTION. ANY OTHER QUESTIONS? 14 COUNCILMEMBER CHAVEZ, I WANT TO THANK YOU FOR 15 COMING BACK THE SECOND TIME. 16 17 Α. THIRD TIME. 18 THIRD TIME. WE HAVE NO MORE QUESTIONS AT THIS 0. TIME, BUT WE ARE NOT EXCUSING WITNESSES UNTIL THE 19 INVESTIGATION IS CONCLUDED, WHICH MEANS IN THE EVENT 20 21 SOMETHING COMES UP WE LEARN LATER ON AND NEED TO ASK YOU 22 ABOUT, THAT YOU MAY BE CALLED TO RETURN TO GIVE ADDITIONAL BUT OTHERWISE, YOU'RE FREE TO GO ABOUT YOUR 23 TESTI MONY. 24 BUSINESS AND THE FOREPERSON WILL REMIND YOU OF THE Page 71